

Edible Oils in Indonesia

November 2025

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Edible Oils in Indonesia - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Improvements in palm oil supply benefits growth

INDUSTRY PERFORMANCE

Signs of recovery as prices stabilise while social media sparks home cooking trend Olive oil sees another successful year with consumers drawn to its healthy image

WHAT'S NEXT?

Ongoing recovery predicted for edible oils with disposable income set to rise

Retailers and manufacturers set to evolve in response to changing consumer demands

Price adjustments within palm oil likely to inform market demand

COMPETITIVE LANDSCAPE

SunCo jumps into the lead off the back of a strong marketing strategy

Bertolli thriving as it successfully attracts more consumers to the benefits of olive oil

CHANNELS

Small local grocers losing relevance while e-commerce continues to gain ground Convenience stores take centre stage as leading chains expand nationwide

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Cooking Ingredients and Meals in Indonesia - Industry Overview

EXECUTIVE SUMMARY

Ongoing economic challenges encourage consumers to trade down

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Need for convenience and economic pressures impact purchasing behaviour Consumer purchasing decisions being shaped by health and wellness concerns Social media and digital marketing playing a vital role in the market

WHAT'S NEXT?

Bright outlook for the market with sales set to benefit from an economic recovery Increasing health consciousness set to inform demand and innovation New labelling regulation set to transform the market

COMPETITIVE LANDSCAPE

Unilever remains on top despite being impacted by a boycott Kewpie sees strong gains while Ajinomoto closes the gap on Unilever

CHANNELS

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