

# Edible Oils in France

November 2025

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# Edible Oils in France - Category analysis

#### KEY DATA FINDINGS

### 2025 DEVELOPMENTS

Stabilising prices bolster volume but hinder value growth

### INDUSTRY PERFORMANCE

Increased price stability boosts volume sales at the expense of value growth Olive oil remains a popular choice with demand rising as prices fall

### WHAT'S NEXT?

Sales set for steady growth but climate change could impact the supply chain Blended oils offer health benefits but at a lower price Companies exploring opportunities for locally-produced olive oil

#### COMPETITIVE LANDSCAPE

Lesieur retains the lead with "Made in France" claims and investment in sustainability CHO Group the standout player in 2025 thanks to new product development

#### **CHANNELS**

Aldi's rapid expansion plans shaking up the distribution landscape E-commerce thriving as more ordering and delivery options open up

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# Cooking Ingredients and Meals in France - Industry Overview

## **EXECUTIVE SUMMARY**

Ongoing price-sensitivity despite lower inflation

## **KEY DATA FINDINGS**

## INDUSTRY PERFORMANCE

Cooking ingredients and meals sees steady growth as prices stabilise France updates its Nutri-Score system to help consumers make healthier choices "Made in France" remains a key selling point

## WHAT'S NEXT?

Modest growth outlook with consumers likely to remain cautious in their spending Sustainability becoming a growing concern

Manufacturers will need to respond to the growing demand for healthier options

### COMPETITIVE LANDSCAPE

Unilever leads but many consumers prefer local French brands or private label

Menguy's benefits from increasing popularity of peanut butter while HelloFresh targets higher value customers

#### **CHANNELS**

Hypermarkets lead sales with retailers benefiting from the focus on home cooking Convenience stores sees dynamic growth while e-commerce gains share

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