

# Sweet Spreads in the US

November 2025

**Table of Contents** 

## Sweet Spreads in the US - Category analysis

## **KEY DATA FINDINGS**

## 2025 DEVELOPMENTS

More erratic daily routines impact breakfast demand

## INDUSTRY PERFORMANCE

Value growth is stifled by weak price growth over 2025 Honey remains the sweet spot aided by rising consumption

#### WHAT NEXT?

Consumer lifestyles and industry perceptions will disproportionately affect growth

Greater ingredient scrutiny to benefit independent brands and minimally processed goods

Global volatility poses threat to supply chain stability

## COMPETITIVE LANDSCAPE

The JM Smucker Co asserts leading position in sweet spreads
Premiumisation and wellness trends support demand for specialist brands

#### **CHANNELS**

Convenience and product diversity draws consumers online Small honey producers leverage social media to engage with consumers

## **CATEGORY DATA**

- Table 1 Sales of Sweet Spreads by Category: Volume 2020-2025
- Table 2 Sales of Sweet Spreads by Category: Value 2020-2025
- Table 3 Sales of Sweet Spreads by Category: % Volume Growth 2020-2025
- Table 4 Sales of Sweet Spreads by Category: % Value Growth 2020-2025
- Table 5 Sales of Jams and Preserves by Leading Flavours: Rankings 2020-2025
- Table 6 NBO Company Shares of Sweet Spreads: % Value 2021-2025
- Table 7 LBN Brand Shares of Sweet Spreads: % Value 2022-2025
- Table 8 Distribution of Sweet Spreads by Format: % Value 2020-2025
- Table 9 Forecast Sales of Sweet Spreads by Category: Volume 2025-2030
- Table 10 Forecast Sales of Sweet Spreads by Category: Value 2025-2030
- Table 11 Forecast Sales of Sweet Spreads by Category: % Volume Growth 2025-2030
- Table 12 Forecast Sales of Sweet Spreads by Category: % Value Growth 2025-2030

## Cooking Ingredients and Meals in the US - Industry Overview

## **EXECUTIVE SUMMARY**

Shift to home cooking benefits sales, as consumers seek to save money

# KEY DATA FINDINGS

# INDUSTRY PERFORMANCE

Home cooking trends bolster demand, but economic factors and US tariffs present challenges

Sauces, dips and condiments grows as consumers seek to enhance flavour, add variety, and recreate restaurant-style dishes at home

Major players respond to use of GLP medications

## WHAT'S NEXT?

Economic pressures will place stronger emphasis on home cooking

GLP-1 use will guide further product development

New legal definition of 'healthy' will lead to reformulation of products

#### COMPETITIVE LANDSCAPE

Private label share accounts for majority of sales
Stability is anticipated for the competitive landscape

#### **CHANNELS**

Supermarkets lead as some shoppers switch to discounters and warehouse clubs Retail e-commerce enjoys strong growth

## MARKET DATA

- Table 13 Sales of Cooking Ingredients and Meals by Category: Volume 2020-2025
- Table 14 Sales of Cooking Ingredients and Meals by Category: Value 2020-2025
- Table 15 Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2020-2025
- Table 16 Sales of Cooking Ingredients and Meals by Category: % Value Growth 2020-2025
- Table 17 NBO Company Shares of Cooking Ingredients and Meals: % Value 2021-2025
- Table 18 LBN Brand Shares of Cooking Ingredients and Meals: % Value 2022-2025
- Table 19 Penetration of Private Label by Category: % Value 2020-2025
- Table 20 Distribution of Cooking Ingredients and Meals by Format: % Value 2020-2025
- Table 21 Forecast Sales of Cooking Ingredients and Meals by Category: Volume 2025-2030
- Table 22 Forecast Sales of Cooking Ingredients and Meals by Category: Value 2025-2030
- Table 23 Forecast Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2025-2030
- Table 24 Forecast Sales of Cooking Ingredients and Meals by Category: % Value Growth 2025-2030

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## **SOURCES**

Summary 1 - Research Sources

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