

# Processed Fruit and Vegetables in Bulgaria

November 2025

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## Processed Fruit and Vegetables in Bulgaria - Category analysis

## **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Rising prices, frozen innovation and sustainable production support growth

## INDUSTRY PERFORMANCE

Higher retail prices and climate pressures sustain value growth in processed fruit and vegetables Frozen processed fruit and vegetables continues to outperform

## WHAT'S NEXT?

Convenience and cost pressures to define future performance Health awareness and processing innovation to support value creation Organic and sustainable production gains visibility but remains niche

## COMPETITIVE LANDSCAPE

Valbe-S-Stamenov leads with strong brand portfolio and wide distribution Suico and Alta Bulgaria record robust growth in shelf-stable lines

### **CHANNELS**

Supermarkets and hypermarkets lead distribution with strong promotional activity

Retail e-commerce and discounters expand reach through affordability and convenience

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# Staple Foods in Bulgaria - Industry Overview

# EXECUTIVE SUMMARY

Rising prices, private label strength and evolving consumer habits

# KEY DATA FINDINGS

# INDUSTRY PERFORMANCE

Retail prices continue to drive value growth in staple foods
Rising cost of living fuels price sensitivity and private label demand
Health, quality and convenience trends continue to shape industry dynamics

# WHAT'S NEXT?

Retail price regulation and euro adoption to influence future growth
Plant-based expansion and convenience will sustain growth momentum

Private label expansion and e-commerce optimisation set to continue

## COMPETITIVE LANDSCAPE

Bella Bulgaria maintains leadership through strong multi-category presence Smaller players target niche growth segments

## **CHANNELS**

Small local grocers retains leadership amid format diversification E-commerce and discounters remain fastest-growing channels

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