



# Hot Drinks in Uganda

March 2026

Table of Contents

## Hot Drinks in Uganda

### EXECUTIVE SUMMARY

Urbanisation, coffee culture and wellness trends buoy demand

### KEY DATA FINDINGS

#### INDUSTRY PERFORMANCE

Coffee fuels growth

Affordability outweighs sustainability concerns

Health and wellness trend gains traction

#### WHAT'S NEXT?

Rising middle class, urbanisation and investment in local supply chains will propel growth

Wellness trends will increasingly shape beverage choices

Players will embrace digital channels despite rural delivery challenges

#### COMPETITIVE LANDSCAPE

Star Café Ltd is leading hot drinks player

Local players gain traction

#### CHANNELS

Traditional outlets dominate hot drinks distribution

E-commerce sees rapid growth

Foodservice vs retail split

#### MARKET DATA

Table 1 - Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2020-2025

Table 2 - Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2020-2025

Table 3 - Retail Sales of Hot Drinks by Category: Volume 2020-2025

Table 4 - Retail Sales of Hot Drinks by Category: Value 2020-2025

Table 5 - Retail Sales of Hot Drinks by Category: % Volume Growth 2020-2025

Table 6 - Retail Sales of Hot Drinks by Category: % Value Growth 2020-2025

Table 7 - Foodservice Sales of Hot Drinks by Category: Volume 2020-2025

Table 8 - Foodservice Sales of Hot Drinks by Category: % Volume Growth 2020-2025

Table 9 - Total Sales of Hot Drinks by Category: Total Volume 2020-2025

Table 10 - Total Sales of Hot Drinks by Category: % Total Volume Growth 2020-2025

Table 11 - NBO Company Shares of Hot Drinks: % Retail Value 2021-2025

Table 12 - LBN Brand Shares of Hot Drinks: % Retail Value 2022-2025

Table 13 - Penetration of Private Label in Hot Drinks by Category: % Retail Value 2020-2025

Table 14 - Retail Distribution of Hot Drinks by Format: % Volume 2020-2025

Table 15 - Retail Distribution of Hot Drinks by Format and Category: % Volume 2025

Table 16 - Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2025-2030

Table 17 - Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2025-2030

Table 18 - Forecast Retail Sales of Hot Drinks by Category: Volume 2025-2030

Table 19 - Forecast Retail Sales of Hot Drinks by Category: Value 2025-2030

Table 20 - Forecast Retail Sales of Hot Drinks by Category: % Volume Growth 2025-2030

Table 21 - Forecast Retail Sales of Hot Drinks by Category: % Value Growth 2025-2030

Table 22 - Forecast Foodservice Sales of Hot Drinks by Category: Volume 2025-2030

Table 23 - Forecast Foodservice Sales of Hot Drinks by Category: % Volume Growth 2025-2030

Table 24 - Forecast Total Sales of Hot Drinks by Category: Total Volume 2025-2030

Table 25 - Forecast Total Sales of Hot Drinks by Category: % Total Volume Growth 2025-2030

#### COUNTRY REPORTS DISCLAIMER

## SOURCES

### Summary 1 - Research Sources

## COFFEE IN UGANDA

### Key data findings

#### 2025 developments

Instant coffee dominates as fresh formats and local investment drive growth

#### Industry performance

Instant coffee remains go-to choice for consumers

Fresh coffee grows in popularity

#### What's next?

Government initiatives will continue stimulating demand

Digitalisation will drive intensified competition

#### Competitive landscape

Haraka Coffee intensifies competition in instant coffee

Smaller companies challenge established players

#### Channels

Small local grocers continue to dominate coffee distribution

E-commerce aids product discovery

#### Category DATA

Table 26 - Retail Sales of Coffee by Category: Volume 2020-2025

Table 27 - Retail Sales of Coffee by Category: Value 2020-2025

Table 28 - Retail Sales of Coffee by Category: % Volume Growth 2020-2025

Table 29 - Retail Sales of Coffee by Category: % Value Growth 2020-2025

Table 30 - NBO Company Shares of Coffee: % Retail Value 2021-2025

Table 31 - LBN Brand Shares of Coffee: % Retail Value 2022-2025

Table 32 - Forecast Retail Sales of Coffee by Category: Volume 2025-2030

Table 33 - Forecast Retail Sales of Coffee by Category: Value 2025-2030

Table 34 - Forecast Retail Sales of Coffee by Category: % Volume Growth 2025-2030

Table 35 - Forecast Retail Sales of Coffee by Category: % Value Growth 2025-2030

## TEA IN UGANDA

### Key data findings

#### 2025 developments

Price pressures weigh on tea, while herbal and green varieties show resilience

#### Industry performance

Ugandan tea industry battles ongoing crisis

Fruit/herbal and green teas show relative resilience

#### What's next?

Rising health and wellness trend will boost demand

Policy reforms will drive transformation

#### Competitive landscape

Eagle Investments leads tea landscape

Volcafe Uganda and Kenya's Gold Crown Beverages gain traction

#### Channels

Small local grocers lead tea distribution

E-commerce continues to emerge

#### Category data

Table 36 - Retail Sales of Tea by Category: Volume 2020-2025

Table 37 - Retail Sales of Tea by Category: Value 2020-2025

Table 38 - Retail Sales of Tea by Category: % Volume Growth 2020-2025

Table 39 - Retail Sales of Tea by Category: % Value Growth 2020-2025

Table 40 - NBO Company Shares of Tea: % Retail Value 2021-2025

Table 41 - LBN Brand Shares of Tea: % Retail Value 2022-2025

Table 42 - Forecast Retail Sales of Tea by Category: Volume 2025-2030

Table 43 - Forecast Retail Sales of Tea by Category: Value 2025-2030

Table 44 - Forecast Retail Sales of Tea by Category: % Volume Growth 2025-2030

Table 45 - Forecast Retail Sales of Tea by Category: % Value Growth 2025-2030

## OTHER HOT DRINKS IN UGANDA

Key data findings

2025 developments

Affordability and nutrition-led marketing sustain growth

Industry performance

Rising middle class population boosts demand

Malt-based drinks gain popularity

What's next?

Other hot drinks poised for growth through diversified offerings

Manufacturers will shift online to boost reach

Competitive landscape

Imported brands continue to dominate other hot drinks

Specialised offerings tap into niche demand

Channels

Supermarkets lead sales

Expansion of online delivery platforms boosts growth of e-commerce

Category data

Table 46 - Retail Sales of Other Hot Drinks by Category: Volume 2020-2025

Table 47 - Retail Sales of Other Hot Drinks by Category: Value 2020-2025

Table 48 - Retail Sales of Other Hot Drinks by Category: % Volume Growth 2020-2025

Table 49 - Retail Sales of Other Hot Drinks by Category: % Value Growth 2020-2025

Table 50 - NBO Company Shares of Other Hot Drinks: % Retail Value 2021-2025

Table 51 - LBN Brand Shares of Other Hot Drinks: % Retail Value 2022-2025

Table 52 - Forecast Retail Sales of Other Hot Drinks by Category: Volume 2025-2030

Table 53 - Forecast Retail Sales of Other Hot Drinks by Category: Value 2025-2030

Table 54 - Forecast Retail Sales of Other Hot Drinks by Category: % Volume Growth 2025-2030

Table 55 - Forecast Retail Sales of Other Hot Drinks by Category: % Value Growth 2025-2030

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