

Sweet Spreads in New Zealand

November 2025

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Sweet Spreads in New Zealand - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Honey benefits from healthy and natural image

INDUSTRY PERFORMANCE

Honey consolidates its leadership amid wellness and flavour trends Chocolate, nut, and fruit spreads face cost pressures and evolving expectations

WHAT'S NEXT?

Outlook shaped by innovation, cost management, and global honey dynamics Honey and functional spreads anchor the "better-for-you" evolution

COMPETITIVE LANDSCAPE

Heinz Wattie's reinforces leadership through scale and everyday relevance Comvita seeks stability through potential acquisition and strategic realignment

CHANNELS

Supermarkets remain the anchor but local outlets add vitality Specialist outlets and local artisans build niche loyalty

CATEGORY DATA

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Cooking Ingredients and Meals in New Zealand - Industry Overview

EXECUTIVE SUMMARY

Price-sensitivity persists, benefiting private label

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Health and wellness steer product development
Reformulation and transparency reshape sauces and condiments
From "quick fixes" to "fakeaways"

WHAT'S NEXT?

Moderate value growth amid cost and supply pressures
Health and wellness define long-term value
Market reform and digital retail transformation

COMPETITIVE LANDSCAPE

Heinz Wattie's maintains market leadership Foodstuffs drives growth through Pams private label

CHANNELS

Supermarkets remain the dominant retail format E-commerce emerges as the most dynamic channel

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