

# Cooking Ingredients and Meals in Pakistan

November 2025

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## Cooking Ingredients and Meals in Pakistan

## **EXECUTIVE SUMMARY**

Economic stabilisation, urbanisation and busy lifestyles boost growth

#### **KEY DATA FINDINGS**

## INDUSTRY PERFORMANCE

Economic stabilisation and urbanisation fuel strong growth in cooking ingredients and meals

Consumer experimentation and portfolio diversification drive industry growth

Health and sustainability concerns shape industry innovation

#### WHAT'S NEXT?

Urbanisation and lifestyle shifts will contribute to rapid growth

Health and wellness will drive innovation

Digital channels to unlock new growth opportunities

## COMPETITIVE LANDSCAPE

Dalda Foods maintains its market leadership through heritage, trust, and reach

Shujabad Agro Industries emerges as most dynamic player

Market remains highly fragmented

## **CHANNELS**

Small local grocers dominate sales

Retail channels are evolving rapidly

E-commerce emerges as most dynamic channel

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## 2025 DEVELOPMENTS

Growing health awareness, urbanisation and economic stabilisation fuel growth

# INDUSTRY PERFORMANCE

Robust growth for edible oils, despite enduring price sensitivity

Sunflower oil gains traction on back of growing health awareness

## WHAT'S NEXT?

Private labels and value-priced oils to gain traction amid continuing economic pressures Urban consumers seek healthier edible oils within accessible price ranges

Sustainable practices will slowly gain ground

## COMPETITIVE LANDSCAPE

Dalda Foods maintains its dominance

Shujabad Agro Industries emerges as most dynamic player

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# KEY DATA FINDINGS

## 2025 DEVELOPMENTS

Sales limited by strong preference for home cooking but affluent urbanites drive growth in premium niches

# INDUSTRY PERFORMANCE

Meals and soups market remains underdeveloped as consumers favour fresh, home-cooked food Dry soup leads growth

## WHAT'S NEXT?

Meals and soups will remain a very niche market

Health-focused innovations will grow in prominence

Technological innovations will enhance convenience

## COMPETITIVE LANDSCAPE

Unilever's Knorr is only significant player

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## **KEY DATA FINDINGS**

## 2025 DEVELOPMENTS

Urbanites increasingly experiment with international flavours

## INDUSTRY PERFORMANCE

Urbanisation drives diversification in sauces, dips and condiments Soy sauce benefits from growing interest in international cuisine

## WHAT'S NEXT?

Domestic market still offers much potential Products with a health-oriented positioning will begin to emerge Sustainable practices will gain traction

# COMPETITIVE LANDSCAPE

National Foods lead sales

Shan Foods expands through innovation

## **CHANNELS**

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# Sweet Spreads in Pakistan

#### **KEY DATA FINDINGS**

## 2025 DEVELOPMENTS

Urbanisation and busy lifestyles encourage demand for convenient Westernised breakfast options

## INDUSTRY PERFORMANCE

Growing westernisation of breakfast habits

Nut and-seed based spreads gain traction amongst health-conscious consumers

#### WHAT'S NEW?

Expanding opportunities in underserved urban centres

Health and wellness trends to drive growth in nut and seed based spreads

Premiumisation and flavour innovation will redefine the market

## COMPETITIVE LANDSCAPE

National Foods leads fragmented market

Langnese Honig capitalises on growing demand for premium honey

## **CHANNELS**

Small local grocers lose share amid rise of modern channels

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