

Cooking Ingredients and Meals in Côte d'Ivoire

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EXECUTIVE SUMMARY

Expanding middle class drives strong growth

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

An expanding middle class supports robust growth in retail current value sales

Health concerns increasingly influence purchase decisions

Retail modernisation follows in the wake of urbanisation

WHAT'S NEXT?

A buoyant economy, urbanisation and an expanding population will support growth

E-commerce set to grow in importance

COMPETITIVE LANDSCAPE

Sania Cie dominates edible oils

Ferrero faces more intense price competition

Ciprochim a growing presence in table and cooking sauces

CHANNELS

Small grocery retailers remain dominant

Supermarkets proliferate in large urban centres

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COUNTRY REPORTS DISCLAIMER

EDIBLE OILS

Key Data Findings

2025 Developments

Palm oil remains dominant, but sunflower oil grows in popularity

Industry Performance

Price increases drive growth in retail current value sales

Palm oil remains dominant

Sunflower oil growing in popularity

What's Next?

Population expansion and urbanisation will underpin growth

Fortified products will proliferate

Competitive Landscape

Sania Cie's Dinor brand remains dominant

Price-conscious consumers increasingly opt for unbranded or lesser-known oils

Channels

Supermarkets gaining ground on small local grocers

Informal markets remain popular among lower-income consumers

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Industry Performance

Distribution remains limited

Many affluent households have domestic staff

Soup is not widely consumed

What's Next?

An expanding middle class and robust economic growth will underpin demand growth for meals and soups

Low-salt, additive-free offerings will proliferate

Competitive Landscape

Unilever Cote D'Ivoire SA's Knorr remains dominant

Most local consumers continue to favour home-cooked meals

Channels

Small local grocers continue to dominate distribution, but supermarkets are gaining ground

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Industry Performance

Cooking ingredients and condiments dominate retail value sales

Demand for packaged sauces largely remains confined to affluent consumers

What's Next?

Growth in retail constant value sales will accelerate sharply

Deepening health concerns could weigh on demand growth

Competitive Landscape

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Channels

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2025 Developments

Increasing competition helps keep a lid on pricing

Industry Performance

Increasing local competition helps to keep a lid on pricing

Honey demand boosted by health halo

What's Next?

Jams and preserves will be the most dynamic category

Ongoing urbanisation will underpin demand growth

Increasing demand for additive-free peanut butter

Competitive Landscape

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Channels

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