

# Cooking Ingredients and Meals in Panama

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# **EXECUTIVE SUMMARY**

Positive performance of cooking ingredients and meals despite consumer price sensitivity

#### **KEY DATA FINDINGS**

# INDUSTRY PERFORMANCE

Convenience remains a key growth driver of category sales

Flavour innovations and experiential marketing boost consumer engagement

Industry players endeavour to balance demand for indulgence and healthfulness

#### WHAT'S NEXT?

Demand grows for distinctive products in line with increasingly diverse consumer preferences

Rising health consciousness becomes more influential

Interactive content, social media and retail e-commerce influence consumer preferences

## COMPETITIVE LANDSCAPE

Industrias Panamá Boston SA is a leading player in cooking ingredients and meals

Nestlé registers the fastest growth as consumers respond well to the quality of its Maggi brand

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Supermarkets is the most relevant channel for cooking ingredients and meals

Retail e-commerce achieves the strongest growth in 2025

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# DISCLAIMER

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Health and wellness claims resonate with consumers

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What's Next?

Growing popularity of soy and olive oil as consumers seek healthy alternatives

Sustainability in edible oils

Private label gains further ground over the forecast period

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Industrias Panama Boston retains leadership in a highly fragmented category

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Modern grocers and retail e-commerce outpace small local grocers

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Shelf stable ready meals and dried ready meals are among the most popular

What's Next?

Steady growth driven by flavour innovation

Increasing competition in frozen ready meals

Demand for healthier alternatives rise

Competitive Landscape

Dicarina SA retains the lead in meals and soups in 2025 and achieves the fastest growth

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Economic pressures promote visibility strategies on retailers' shelves

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Retail e-commerce maintains a role in sales

Competitive Landscape

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Reduced sugar/free and KETO positioning variants gain momentum in sweet spreads

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