

Cooking Ingredients and Meals in South Korea

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EXECUTIVE SUMMARY

Widening range and innovation at both ends of price spectrum

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Consumers shift towards ready-to-eat products as convenience attracts shoppers Wider range of products entices consumers seeking greater choice and value

WHAT'S NEXT?

Structural change will force brands to rethink price-value propositions

Retail disruption is anticipated as food manufacturers build D2C

Consumer demand is becoming polarised between affordable and premium choices

COMPETITIVE LANDSCAPE

Retailers are gaining prominence in a fiercely competitive landscape Private label makes significant gains

CHANNELS

Retail e-commerce is transforming market dynamics as direct to consumer platforms emerge Consumers are more selective in their channel choice

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2025 DEVELOPMENTS

Olive oil offers a healthy appeal

INDUSTRY PERFORMANCE

Health-oriented oils sustain growth despite high prices Consumers shift away from refined oils for health reasons

WHAT'S NEXT?

Health-driven consumption is reshaping edible oils with a focus on olive oil

Retail e-commerce expansion accelerates fragmentation in competitive landscape

Small-size formats and B2B demand emerge as key growth drivers

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INDUSTRY PERFORMANCE

Convenience and quality drive growth in meals and soups
Shelf-stable ready meals and dry soups are perceived to be less healthy

WHAT'S NEXT?

Demand for high-quality convenience foods will continue to rise

Competition to intensify in Home Meal Replacement (HMR)

Direct-to-consumer expansion will strengthen brand independence from retailers

COMPETITIVE LANDSCAPE

Competition is set to intensify in frozen ready meals

Structural challenges to continue from private label

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2025 DEVELOPMENTS

Premium and niche products attract consumers

INDUSTRY PERFORMANCE

Consumer demand for table sauces is stagnating

Players are responding to challenges in recipe sauces

WHAT NEXT?

Opportunity for premium table sauces as consumers explore global cuisines

Recipe sauces will see acceleration in brand-led differentiation

Digital channels expected to become primary outlet for premium sauce consumption

COMPETITIVE LANDSCAPE

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KEY DATA FINDINGS

2025 DEVELOPMENTS

Healthy options attract more consumers

INDUSTRY PERFORMANCE

Health-conscious and westernised eating habits drive gradual growth in sweet spreads

WHAT'S NEXT?

Health-conscious and meal-replacment spreads to drive functional growth Influx of global brands will push local players to reposition and specialise Digital-first strategies will reshape the distribution model for sweet spreads

COMPETITIVE LANDSCAPE

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