

Cooking Ingredients and Meals in Germany

November 2025

Table of Contents

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EXECUTIVE SUMMARY

Strong retail value sales growth in line with key trends in packaged food

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Players adapt to market conditions

Convenience increases weight in consumer choices

Plant-based options enjoy rising demand

WHAT'S NEXT?

Sustainability to help shape the offer and presentation

Healthier and functional products to pique the interest of consumers

Easing price movements to push organic edible oils

COMPETITIVE LANDSCAPE

Strong private label offer in cooking ingredients and meals

Branded players look to capitalise on key trends

CHANNELS

Large modern grocery retailers dominate the distribution landscape

E-commerce enjoys ongoing development and growth

MARKET DATA

- Table 1 Sales of Cooking Ingredients and Meals by Category: Volume 2020-2025
- Table 2 Sales of Cooking Ingredients and Meals by Category: Value 2020-2025
- Table 3 Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2020-2025
- Table 4 Sales of Cooking Ingredients and Meals by Category: % Value Growth 2020-2025
- Table 5 NBO Company Shares of Cooking Ingredients and Meals: % Value 2021-2025
- Table 6 LBN Brand Shares of Cooking Ingredients and Meals: % Value 2022-2025
- Table 7 Penetration of Private Label by Category: % Value 2020-2025
- Table 8 Distribution of Cooking Ingredients and Meals by Format: % Value 2020-2025
- Table 9 Forecast Sales of Cooking Ingredients and Meals by Category: Volume 2025-2030
- Table 10 Forecast Sales of Cooking Ingredients and Meals by Category: Value 2025-2030
- Table 11 Forecast Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2025-2030
- Table 12 Forecast Sales of Cooking Ingredients and Meals by Category: % Value Growth 2025-2030

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SOURCES

Summary 1 - Research Sources

Edible Oils in Germany

KEY DATA FINDINGS

2025 DEVELOPMENTS

Faster retail volume sales growth as prices ease

INDUSTRY PERFORMANCE

Rising interest in international cuisines spurs adventure in edible oils choices Increasingly sophisticated consumer base informs category development

WHAT'S NEXT?

Olive oil to ride healthier perception to register the highest growth

New product launches set to focus on health benefits

Sustainability focus to continue to boost the appeal of organic and regional edible oils

COMPETITIVE LANDSCAPE

Private label retains bulk of retail value sales

Strong investment in portfolios push private label

CHANNELS

Large assortments and different price ranges appeal to consumers

E-commerce gains awareness and develops its offer to grow retail value sales

CATEGORY DATA

Table 13 - Sales of Edible Oils by Category: Volume 2020-2025

Table 14 - Sales of Edible Oils by Category: Value 2020-2025

Table 15 - Sales of Edible Oils by Category: % Volume Growth 2020-2025

Table 16 - Sales of Edible Oils by Category: % Value Growth 2020-2025

Table 17 - NBO Company Shares of Edible Oils: % Value 2021-2025

Table 18 - LBN Brand Shares of Edible Oils: % Value 2022-2025

Table 19 - Distribution of Edible Oils by Format: % Value 2020-2025

Table 20 - Forecast Sales of Edible Oils by Category: Volume 2025-2030

Table 21 - Forecast Sales of Edible Oils by Category: Value 2025-2030

Table 22 - Forecast Sales of Edible Oils by Category: % Volume Growth 2025-2030

Table 23 - Forecast Sales of Edible Oils by Category: % Value Growth 2025-2030

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Meals and Soups in Germany

KEY DATA FINDINGS

2025 DEVELOPMENTS

Busy lifestyles drive further demand for meals and soups

INDUSTRY PERFORMANCE

Frozen products gain from the needs of busy consumers and an improving quality perception

Vegan ready meals ride health, sustainability and ethical trends

WHAT'S NEXT?

Strong company activity but growth is expected to slow compared with the review period

Growing vegetarian and vegan offer in response to evolving consumer trends

Convenience and wellness to foster use of frozen food subscription services

COMPETITIVE LANDSCAPE

Aldi and Frosta show the strength of private label and brands, respectively

Price and quality factors push retail value sales of Gustavo Gusto

CHANNELS

Discounters leverage good price-quality ratios to dominate the distribution of meals and soups Online developments widen access to ready meals

CATEGORY DATA

Table 24 - Sales of Meals and Soups by Category: Volume 2020-2025

Table 25 - Sales of Meals and Soups by Category: Value 2020-2025

- Table 26 Sales of Meals and Soups by Category: % Volume Growth 2020-2025
- Table 27 Sales of Meals and Soups by Category: % Value Growth 2020-2025
- Table 28 Sales of Chilled Ready Meals by Ethnicity: % Value 2020-2025
- Table 29 Sales of Frozen Ready Meals by Ethnicity: % Value 2020-2025
- Table 30 Sales of Soup by Leading Flavours: Rankings 2020-2025
- Table 31 NBO Company Shares of Meals and Soups: % Value 2021-2025
- Table 32 LBN Brand Shares of Meals and Soups: % Value 2022-2025
- Table 33 Distribution of Meals and Soups by Format: % Value 2020-2025
- Table 34 Forecast Sales of Meals and Soups by Category: Volume 2025-2030
- Table 35 Forecast Sales of Meals and Soups by Category: Value 2025-2030
- Table 36 Forecast Sales of Meals and Soups by Category: % Volume Growth 2025-2030
- Table 37 Forecast Sales of Meals and Soups by Category: % Value Growth 2025-2030

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Sauces, Dips and Condiments in Germany

KEY DATA FINDINGS

2025 DEVELOPMENTS

Growth through affordability and versatility

INDUSTRY PERFORMANCE

Outdoor dining options gain popularity while interest in spices grows

Players look to offer healthier pasta sauces

WHAT'S NEXT?

Health and diversification continue to grow in importance

Popularity of Mediterranean food to pique interest in tomato pastes and purées

Consumer experimentation to increase the use of a variety of sauces with international dishes

COMPETITIVE LANDSCAPE

Established brands and private label remain popular

Kikkoman Trading Europe gains from an authentic and widening range of Asian options

CHANNELS

Large modern grocery retailers dominate the landscape

E-commerce offers promise as a channel for sauces, dips and condiments

CATEGORY DATA

- Table 38 Sales of Sauces, Dips and Condiments by Category: Volume 2020-2025
- Table 39 Sales of Sauces, Dips and Condiments by Category: Value 2020-2025
- Table 40 Sales of Sauces, Dips and Condiments by Category: % Volume Growth 2020-2025
- Table 41 Sales of Sauces, Dips and Condiments by Category: % Value Growth 2020-2025
- Table 42 Sales of Liquid Recipe Sauces by Type: % Value 2020-2025
- Table 43 Sales of Other Sauces and Condiments by Type: Rankings 2020-2025
- Table 44 NBO Company Shares of Sauces, Dips and Condiments: % Value 2021-2025
- Table 45 LBN Brand Shares of Sauces, Dips and Condiments: % Value 2022-2025
- Table 46 Distribution of Sauces, Dips and Condiments by Format: % Value 2020-2025
- Table 47 Forecast Sales of Sauces, Dips and Condiments by Category: Volume 2025-2030
- Table 48 Forecast Sales of Sauces, Dips and Condiments by Category: Value 2025-2030
- Table 49 Forecast Sales of Sauces, Dips and Condiments by Category: % Volume Growth 2025-2030
- Table 50 Forecast Sales of Sauces, Dips and Condiments by Category: % Value Growth 2025-2030

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Sweet Spreads in Germany

KEY DATA FINDINGS

2025 DEVELOPMENTS

Indulgence, health and sustainability shape sweet spreads

INDUSTRY PERFORMANCE

Nut and seed based spreads enjoy a perception of premium products at relatively low unit prices Protein-enriched products to the fore

WHAT'S NEXT?

Health and affordability perceptions to continue to boost nut and seed based spreads

Companies set to focus on health benefits

Sustainability and ethical factors are set to grow in importance to consumers and players

COMPETITIVE LANDSCAPE

Ferrero Deutschland leverages Nutella's popularity to lead

The competition intensifies in sweet spreads

CHANNELS

Large modern grocery retailers cover consumer needs in sweet spreads

Preference to see and analyse products in-person limit interest in e-commerce

CATEGORY DATA

- Table 51 Sales of Sweet Spreads by Category: Volume 2020-2025
- Table 52 Sales of Sweet Spreads by Category: Value 2020-2025
- Table 53 Sales of Sweet Spreads by Category: % Volume Growth 2020-2025
- Table 54 Sales of Sweet Spreads by Category: % Value Growth 2020-2025
- Table 55 Sales of Jams and Preserves by Leading Flavours: Rankings 2020-2025
- Table 56 NBO Company Shares of Sweet Spreads: % Value 2021-2025
- Table 57 LBN Brand Shares of Sweet Spreads: % Value 2022-2025
- Table 58 Distribution of Sweet Spreads by Format: % Value 2020-2025
- Table 59 Forecast Sales of Sweet Spreads by Category: Volume 2025-2030
- Table 60 Forecast Sales of Sweet Spreads by Category: Value 2025-2030
- Table 61 Forecast Sales of Sweet Spreads by Category: % Volume Growth 2025-2030
- Table 62 Forecast Sales of Sweet Spreads by Category: % Value Growth 2025-2030

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