

# Cooking Ingredients and Meals in Australia

November 2025

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# Cooking Ingredients and Meals in Australia

# **EXECUTIVE SUMMARY**

Cooking ingredients and meals growth impacted by financial hardship and price rises

#### **KEY DATA FINDINGS**

# INDUSTRY PERFORMANCE

Slow economic recovery limits growth in cooking ingredients and meals in 2025 Healthy eating remains a key focus of demand and new product development Global trends inform new product development

#### WHAT'S NEXT?

Sales set for steady growth as consumer spending sees a slow recovery Products that support long-term health will be key to growth Private label faces a fight to retain its share as the economy recovers

# COMPETITIVE LANDSCAPE

HelloFresh remains popular with its brand of healthy convenience Marley Spoon finding success in food kits with its premium offering

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Edible oils growth driven by price hikes as consumers adapt to rising costs

# INDUSTRY PERFORMANCE

High prices restricting the demand for edible oils Soaring price of olive oil constricts demand

#### WHAT'S NEXT?

High price of olive oil likely to restrict consumer spending despite strong demand Health and wellness trend likely to impact the consumption of edible oils Private label still full of potential thanks to more affordable pricing

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Ready meals boosted by popularity of convenient meal solutions

# INDUSTRY PERFORMANCE

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# WHAT'S NEXT?

Fast-paced modern lifestyles should sustain demand for convenience food
Healthy living trend set to shape the growth trajectory of meals and soups
Online sales and home deliveries likely to remain a core factor behind the category's growth

# COMPETITIVE LANDSCAPE

HelloFresh remains on top thanks to the ongoing success of food kits Marley Spoon continues to win favour with its premium food kits

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New product development likely to be key to building and retaining interest

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# **KEY DATA FINDINGS**

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# INDUSTRY PERFORMANCE

Cost of living pressures and changing consumer habits impact sales of sweet spreads Honey the standout performer

# WHAT'S NEXT?

Improved performance forecasted as consumer spending increases
Functional benefits set to drive growth within sweet spreads
Challenging for new brands to find a place in the market

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