

# Staple Foods in Ukraine

November 2025

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## Staple Foods in Ukraine

#### **EXECUTIVE SUMMARY**

Extreme price sensitivity in an uncertain climate

#### **KEY DATA FINDINGS**

#### INDUSTRY PERFORMANCE

Economic strife shapes demand patterns
Healthy lines remain important to consumers in staple foods
Strong patriotism and desire to buy local

#### WHAT'S NEXT?

Focus on price and affordability will stimulate volume sales Ukraine's economy will determine the category's performance Retail e-commerce has strong growth potential

## COMPETITIVE LANDSCAPE

Fragmented landscape is led by local manufacturers

Success of Balconi highlights desire for everyday indulgence

Local manufacturers are supported by national cashback program

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Baked goods show resilience with steady performance

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Baked goods rebound with premiumisation and product innovations

Convenience goods come with a premium twist

Frozen baked goods expand with affordable premium lines

## WHAT'S NEXT?

Packaged cakes and frozen baked goods have the strongest growth opportunities

Healthier bread novelties are booming

Future opportunities for frozen cakes driven by imported innovations

#### COMPETITIVE LANDSCAPE

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Balconi performs well combining convenience with everyday indulgence

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# INDUSTRY PERFORMANCE

Breakfast cereals taps into health and convenience trends

Muesli and granola enjoys growth from targeting younger generations

# WHAT'S NEXT?

Continued transition from traditional cereals to ready-to-eat formats

Brands focus on healthy lifestyles to stay relevant

## COMPETITIVE LANDSCAPE

Nestlé-Ukraine leads with key brands Nesquik and Fitness

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Price inflation underpins strong double-digit value growth

Frozen fruit and vegetables are among the best-sellers

#### WHAT'S NEXT?

Convenience and changing behaviour will drive frozen fruit consumption

Shelf-stable vegetables and fruits are expected to become healthier

Specific frozen vegetables mixes will benefit as consumers look for ready-made solutions

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Chilled processed red meat benefits as consumers move away from fresh products

#### WHAT'S NEXT?

Meat alternatives is set to grow from low base

Meat-free products will mimic "regular" assortments

Processed seafood will be driven by health, convenience and some premiumisation

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Seafood leader Akvamarin invests to modernise its manufacturing plants

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Consumption is rising well for pasta, rice and noodles

#### INDUSTRY PERFORMANCE

Rice, pasta and noodles benefit as core categories for daily nutrition

Rice is the fastest growing category as consumption develops

# WHAT'S NEXT?

Ukraine revives local rice cultivation

Pasta innovations made with corn and legumes

Mivina launches stir-fry noodles in Ukraine

#### COMPETITIVE LANDSCAPE

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