

# Processed Meat, Seafood and Alternatives To Meat in South Korea

November 2025

# Processed Meat, Seafood and Alternatives To Meat in South Korea - Category analysis

#### **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Sales of processed meat, seafood and alternatives under pressure

#### INDUSTRY PERFORMANCE

Shelf stable products under pressure due to mounting health concerns

Processed meat and seafood find new opportunities as protein-rich snacks

#### WHAT'S NEXT?

Lifestyle shifts will accelerate demand for on-the-go protein formats

Health-conscious consumers will push the category toward clean label and plant-based innovation

Players likely to focus on format innovation and distribution strategies to gain share

#### COMPETITIVE LANDSCAPE

Innovation remains a feature of the market

Private label making gains thanks to a more affordable positioning

#### **CHANNELS**

E-commerce now the second largest distribution channel in the market

Convenience stores not just a sales point but also a testing point

#### **CATEGORY DATA**

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- Table 2 Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Value 2020-2025
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# Staple Foods in South Korea - Industry Overview

#### **EXECUTIVE SUMMARY**

Volume sales stagnate but opportunities exist in adding value to the market

### **KEY DATA FINDINGS**

#### INDUSTRY PERFORMANCE

Volume sales stagnate while value growth is propelled by the search for healthier options

Health and sustainability on the menu as primary considerations

Rising production costs hit sweet treats

#### WHAT'S NEXT?

Growth expected to remain focused more on value than volume gains

Competition set to evolve through new product development and distribution strategies

Changing lifestyle behaviours expected to influence the future of staple foods

#### COMPETITIVE LANDSCAPE

CJ Cheiljedang strengthens its leading position with its trusted product range Nongshim and Ottogi provide stiff competition with tried and trusted products

#### **CHANNELS**

Hypermarkets lead sales but convenience stores have become testing grounds E-commerce continues to grow and develop

## MARKET DATA

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## SOURCES

Summary 1 - Research Sources

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