

# Staple Foods in Bulgaria

November 2025

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## Staple Foods in Bulgaria

## **EXECUTIVE SUMMARY**

Rising prices, private label strength and evolving consumer habits

#### **KEY DATA FINDINGS**

## INDUSTRY PERFORMANCE

Retail prices continue to drive value growth in staple foods
Rising cost of living fuels price sensitivity and private label demand
Health, quality and convenience trends continue to shape industry dynamics

## WHAT'S NEXT?

Retail price regulation and euro adoption to influence future growth Plant-based expansion and convenience will sustain growth momentum Private label expansion and e-commerce optimisation set to continue

## COMPETITIVE LANDSCAPE

Bella Bulgaria maintains leadership through strong multi-category presence Smaller players target niche growth segments

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Rising prices, convenience and health trends shape growth for baked goods

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Retail price increases underpin value growth Frozen baked goods sees greatest dynamism

#### WHAT'S NEXT?

High production costs and changing diets shape future performance

Health and wellness trends to drive innovation

Convenience stores and e-commerce support distribution growth amid innovation packaging formats

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## INDUSTRY PERFORMANCE

Convenience and health benefits drive demand for breakfast cereals in 2025

Children's breakfast cereals sees fastest value growth

## WHAT'S NEXT?

Demand for nutritious, easy breakfast solutions to remain strong

Increased prevalence of high-protein and no-sugar variants

Discounters and convenience stores expand access and availability

## COMPETITIVE LANDSCAPE

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#### INDUSTRY PERFORMANCE

Higher retail prices and climate pressures sustain value growth in processed fruit and vegetables Frozen processed fruit and vegetables continues to outperform

## WHAT'S NEXT?

Convenience and cost pressures to define future performance Health awareness and processing innovation to support value creation Organic and sustainable production gains visibility but remains niche

# COMPETITIVE LANDSCAPE

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#### WHAT'S NEXT?

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Retail modernisation and e-commerce expansion to support accessibility

## COMPETITIVE LANDSCAPE

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Convenience, affordability and health innovation sustain momentum

## INDUSTRY PERFORMANCE

Value growth underpinned by stable consumption and price trends

Noodles continues to lead overall growth

# WHAT'S NEXT?

Convenience and cross-cultural appeal sustain growth

Health and wellness trends to influence innovation

E-commerce technology and store modernisation will enhance access

## COMPETITIVE LANDSCAPE

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#### **CHANNELS**

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