

Cooking Ingredients and Meals in Poland

November 2025

Table of Contents

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EXECUTIVE SUMMARY

Value growth largely due to higher costs and higher prices

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Healthier choices gain importance as consumers embrace cleaner labels Convenience stores expand reach as proximity shopping strengthens

WHAT'S NEXT?

Steady forecast growth supported by essential categories and product diversity Competitive landscape evolves as retailers strengthen private label offerings Discounters to retain dominance while convenience formats gain ground

COMPETITIVE LANDSCAPE

Unilever Polska SA retains leadership in a fragmented, competitive market Zabka Polska and smaller specialists drive dynamism through innovation and reach

CHANNELS

Discounters consolidate leadership through price competitiveness and product breadth Forecourt retailers gain traction with convenience and on-the-go meal options

MARKET DATA

- Table 1 Sales of Cooking Ingredients and Meals by Category: Volume 2020-2025
- Table 2 Sales of Cooking Ingredients and Meals by Category: Value 2020-2025
- Table 3 Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2020-2025
- Table 4 Sales of Cooking Ingredients and Meals by Category: % Value Growth 2020-2025
- Table 5 NBO Company Shares of Cooking Ingredients and Meals: % Value 2021-2025
- Table 6 LBN Brand Shares of Cooking Ingredients and Meals: % Value 2022-2025
- Table 7 Penetration of Private Label by Category: % Value 2020-2025
- Table 8 Distribution of Cooking Ingredients and Meals by Format: % Value 2020-2025
- Table 9 Forecast Sales of Cooking Ingredients and Meals by Category: Volume 2025-2030
- Table 10 Forecast Sales of Cooking Ingredients and Meals by Category: Value 2025-2030
- Table 11 Forecast Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2025-2030
- Table 12 Forecast Sales of Cooking Ingredients and Meals by Category: % Value Growth 2025-2030

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SOURCES

Summary 1 - Research Sources

Edible Oils in Poland

KEY DATA FINDINGS

2025 DEVELOPMENTS

Rising production costs impact price and boost interest in private label

INDUSTRY PERFORMANCE

Stable growth supported by home cooking and diverse usage Rising interest in alternative oils fuels category diversification

WHAT'S NEXT?

Steady forecast growth anchored in everyday cooking and familiarity Health awareness to reinforce consumer preference for natural oils

COMPETITIVE LANDSCAPE

ZT Kruszwica SA consolidates leadership with strong local sourcing Imported olive oil brands gain momentum amid premiumisation

CHANNELS

Discounters remain dominant as consumers seek value and accessibility E-commerce expands rapidly from a small base

CATEGORY DATA

- Table 13 Sales of Edible Oils by Category: Volume 2020-2025
- Table 14 Sales of Edible Oils by Category: Value 2020-2025
- Table 15 Sales of Edible Oils by Category: % Volume Growth 2020-2025
- Table 16 Sales of Edible Oils by Category: % Value Growth 2020-2025
- Table 17 NBO Company Shares of Edible Oils: % Value 2021-2025
- Table 18 LBN Brand Shares of Edible Oils: % Value 2022-2025
- Table 19 Distribution of Edible Oils by Format: % Value 2020-2025
- Table 20 Forecast Sales of Edible Oils by Category: Volume 2025-2030
- Table 21 Forecast Sales of Edible Oils by Category: Value 2025-2030
- Table 22 Forecast Sales of Edible Oils by Category: % Volume Growth 2025-2030
- Table 23 Forecast Sales of Edible Oils by Category: % Value Growth 2025-2030

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Meals and Soups in Poland

KEY DATA FINDINGS

2025 DEVELOPMENTS

Widening range appeals to busy urbanites

INDUSTRY PERFORMANCE

Convenient meal solutions gain ground as lifestyles accelerate Pizza leads growth as variety and accessibility expand

WHAT'S NEXT?

Demand for ready-to-eat convenience to sustain growth

Healthier positioning and clean-label claims to shape product development

COMPETITIVE LANDSCAPE

Unilever Polska SA maintains leadership through trusted brands Zabka and other domestic producers drive category dynamism

CHANNELS

Discounters dominate as affordability and accessibility remain key
Forecourt retailers thrive on convenience and flexible shopping hours

CATEGORY DATA

Table 24 - Sales of Meals and Soups by Category: Volume 2020-2025

Table 25 - Sales of Meals and Soups by Category: Value 2020-2025

Table 26 - Sales of Meals and Soups by Category: % Volume Growth 2020-2025

Table 27 - Sales of Meals and Soups by Category: % Value Growth 2020-2025

Table 28 - Sales of Chilled Ready Meals by Ethnicity: % Value 2020-2025

- Table 29 Sales of Frozen Ready Meals by Ethnicity: % Value 2020-2025
- Table 30 Sales of Soup by Leading Flavours: Rankings 2020-2025
- Table 31 NBO Company Shares of Meals and Soups: % Value 2021-2025
- Table 32 LBN Brand Shares of Meals and Soups: % Value 2022-2025
- Table 33 Distribution of Meals and Soups by Format: % Value 2020-2025
- Table 34 Forecast Sales of Meals and Soups by Category: Volume 2025-2030
- Table 35 Forecast Sales of Meals and Soups by Category: Value 2025-2030
- Table 36 Forecast Sales of Meals and Soups by Category: % Volume Growth 2025-2030
- Table 37 Forecast Sales of Meals and Soups by Category: % Value Growth 2025-2030

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Sauces, Dips and Condiments in Poland

KEY DATA FINDINGS

2025 DEVELOPMENTS

Shift from dining out to dining in boosts demand

INDUSTRY PERFORMANCE

Solid category growth supported by variety, accessibility and home cooking Tomato pastes and purées stand out as the most dynamic subcategory

WHAT'S NEXT?

Sustained growth expected as experimentation and affordability drive sales Health, quality and natural ingredients to steer product development

COMPETITIVE LANDSCAPE

Nestlé Polska SA retains leadership through trusted national brands Organic and private label products drive dynamism in 2025

CHANNELS

Discounters strengthen leadership through price, promotions and reach Small local grocers and forecourt retailers expand through convenience

CATEGORY DATA

- Table 38 Sales of Sauces, Dips and Condiments by Category: Volume 2020-2025
- Table 39 Sales of Sauces, Dips and Condiments by Category: Value 2020-2025
- Table 40 Sales of Sauces, Dips and Condiments by Category: % Volume Growth 2020-2025
- Table 41 Sales of Sauces, Dips and Condiments by Category: % Value Growth 2020-2025
- Table 42 Sales of Liquid Recipe Sauces by Type: % Value 2020-2025
- Table 43 Sales of Other Sauces and Condiments by Type: Rankings 2020-2025
- Table 44 NBO Company Shares of Sauces, Dips and Condiments: % Value 2021-2025
- Table 45 LBN Brand Shares of Sauces, Dips and Condiments: % Value 2022-2025
- Table 46 Distribution of Sauces, Dips and Condiments by Format: % Value 2020-2025
- Table 47 Forecast Sales of Sauces, Dips and Condiments by Category: Volume 2025-2030
- Table 48 Forecast Sales of Sauces, Dips and Condiments by Category: Value 2025-2030
- Table 49 Forecast Sales of Sauces, Dips and Condiments by Category: % Volume Growth 2025-2030
- Table 50 Forecast Sales of Sauces, Dips and Condiments by Category: % Value Growth 2025-2030

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Sweet Spreads in Poland

KEY DATA FINDINGS

2025 DEVELOPMENTS

Consumers seek more natural ingredients and healthier options

INDUSTRY PERFORMANCE

Traditional favourites remain strong as home consumption endures
Nut and seed-based spreads lead category expansion

WHAT'S NEXT?

Steady growth ahead as health and tradition coexist Innovation centred on natural, reduced-sugar and functional benefits

COMPETITIVE LANDSCAPE

Ferrero Polska Sp. z o.o. sustains leadership through strong brand equity Podravka gains ground through traditional appeal

CHANNELS

Discounters remain dominant as affordability and choice drive loyalty Local grocers and online retail expand through proximity and accessibility

CATEGORY DATA

- Table 51 Sales of Sweet Spreads by Category: Volume 2020-2025
- Table 52 Sales of Sweet Spreads by Category: Value 2020-2025
- Table 53 Sales of Sweet Spreads by Category: % Volume Growth 2020-2025
- Table 54 Sales of Sweet Spreads by Category: % Value Growth 2020-2025
- Table 55 Sales of Jams and Preserves by Leading Flavours: Rankings 2020-2025
- Table 56 NBO Company Shares of Sweet Spreads: % Value 2021-2025
- Table 57 LBN Brand Shares of Sweet Spreads: % Value 2022-2025
- Table 58 Distribution of Sweet Spreads by Format: % Value 2020-2025
- Table 59 Forecast Sales of Sweet Spreads by Category: Volume 2025-2030
- Table 60 Forecast Sales of Sweet Spreads by Category: Value 2025-2030
- Table 61 Forecast Sales of Sweet Spreads by Category: % Volume Growth 2025-2030
- Table 62 Forecast Sales of Sweet Spreads by Category: % Value Growth 2025-2030

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