

# Processed Meat, Seafood and Alternatives To Meat in Argentina

November 2025

# Processed Meat, Seafood and Alternatives To Meat in Argentina - Category analysis

#### **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Rebound from a low base as inflation cools, stocking behaviour rises and premium frozen regains relevance

#### INDUSTRY PERFORMANCE

Value sales increase in 2025 as trading up resumes from emergency downtrading in 2024 Frozen poultry and frozen seafood lead growth on convenience, yield and freezer loading

#### WHAT'S NEXT?

Broad-based recovery expected, with frozen formats set to outpace on practicality and distribution strength Health and flavour trends diverge by occasion as "better choices" coexist with indulgence Front-of-pack labelling limits kid-targeted marketing but accelerates portfolio renovation

#### COMPETITIVE LANDSCAPE

Marfrig (Quickfood) and Paladini anchor leadership across frozen burgers and chilled cold cuts Seafood specialists gain share; Molinos consolidates in frozen poultry while ceding ground in seafood

#### **CHANNELS**

Modern trade dominates distribution, especially for frozen where infrastructure matters most Hypermarkets underperformed in 2024-2025 but are poised to recover as pricing rebalances

#### **CATEGORY DATA**

- Table 1 Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Volume 2020-2025
- Table 2 Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Value 2020-2025
- Table 3 Sales of Processed Meat, Seafood and Alternatives to Meat by Category: % Volume Growth 2020-2025
- Table 4 Sales of Processed Meat, Seafood and Alternatives to Meat by Category: % Value Growth 2020-2025
- Table 5 Sales of Shelf Stable Processed Red Meat by Type: % Volume Breakdown 2020-2025
- Table 6 Sales of Chilled Processed Red Meat by Type: % Volume Breakdown 2020-2025
- Table 7 Sales of Frozen Processed Red Meat by Type: % Volume Breakdown 2020-2025
- Table 8 Sales of Frozen Processed Poultry by Type: % Value Breakdown 2020-2025
- Table 9 Sales of Frozen Processed Seafood by Type: % Value Breakdown 2020-2025
- Table 10 NBO Company Shares of Processed Meat, Seafood and Alternatives to Meat: % Value 2021-2025
- Table 11 LBN Brand Shares of Processed Meat, Seafood and Alternatives to Meat: % Value 2022-2025
- Table 12 Distribution of Processed Meat, Seafood and Alternatives to Meat by Format: % Value 2020-2025
- Table 13 Forecast Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Volume 2025-2030
- Table 14 Forecast Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Value 2025-2030

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# Staple Foods in Argentina - Industry Overview

## **EXECUTIVE SUMMARY**

Fragile recovery slows growth despite easing inflation

## **KEY DATA FINDINGS**

## INDUSTRY PERFORMANCE

Black label regulation prompts reformulation rather than volume loss Private label and modern retail adjust after the end of price controls Consumers maintain cautious spending habits despite stabilisation

## WHAT'S NEXT?

Gradual recovery and volume growth expected as economy stabilises

Manufacturers focus on healthier reformulations and innovation

Channel rebalancing and e-commerce expansion

#### COMPETITIVE LANDSCAPE

Molinos Río de la Plata maintains leadership across diverse staples Frozen specialists outperform amid shifting consumption

#### **CHANNELS**

Traditional grocers retain dominance amid narrowed price gaps End of price controls reshapes channel dynamics Wholesalers attract household shoppers through flexible formats

## MARKET DATA

Table 15 - Sales of Staple Foods by Category: Volume 2020-2025

Table 16 - Sales of Staple Foods by Category: Value 2020-2025

Table 17 - Sales of Staple Foods by Category: % Volume Growth 2020-2025

Table 18 - Sales of Staple Foods by Category: % Value Growth 2020-2025

Table 19 - NBO Company Shares of Staple Foods: % Value 2021-2025

Table 20 - LBN Brand Shares of Staple Foods: % Value 2022-2025

Table 21 - Penetration of Private Label by Category: % Value 2020-2025

Table 22 - Distribution of Staple Foods by Format: % Value 2020-2025

Table 23 - Forecast Sales of Staple Foods by Category: Volume 2025-2030

Table 24 - Forecast Sales of Staple Foods by Category: Value 2025-2030

Table 25 - Forecast Sales of Staple Foods by Category: % Volume Growth 2025-2030

Table 26 - Forecast Sales of Staple Foods by Category: % Value Growth 2025-2030

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## **SOURCES**

Summary 1 - Research Sources

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