

Staple Foods in Azerbaijan

November 2025

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Staple Foods in Azerbaijan

EXECUTIVE SUMMARY

Staple foods remains resilient amid inflationary pressures

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Convenience and expansion of modern retail drives expansion Economic pressures support demand for affordably-priced staples Urban consumers drive demand for health-focused offerings

WHAT'S NEXT?

Ongoing urbanisation and steady demand will support growth

Price sensitivity will remain high

Health and sustainability trends will begin to shape consumer preferences

COMPETITIVE LANDSCAPE

Viciunai Group maintains leadership Kerevitas MMC and RKK Trade OOO lead growth Private label enhances competition in staple foods

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Modern retail gains ground as small local grocers lose share E-commerce shows strong potential, but structural barriers remain Development of omnichannel strategies continue apace

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Baked goods maintains strong growth momentum

INDUSTRY PERFORMANCE

Baked goods benefits from daily consumption and rising number of fresh offerings

Pastries leads growth

WHAT'S NEXT?

Daily consumption habits and increased number of in-store bakeries will sustain growth

Rising interest in functional and sustainable offerings

E-commerce will be key growth driver for baked goods

COMPETITIVE LANDSCAPE

Veyseloglu leads baked goods, while artisanal products dominate value sales

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Urbanisation and health awareness drive growth but tradition limits penetration

INDUSTRY PERFORMANCE

Urban consumers fuel growth despite endurance of traditional breakfast habits Children's breakfast cereals gain traction

WHAT'S NEXT?

Urbanisation to support growth but sales will remain underdeveloped

Health and wellness trends will impact demand

New products to offer blend of convenience and functionality

COMPETITIVE LANDSCAPE

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INDUSTRY PERFORMANCE

Urban lifestyles boost demand for processed produce

Frozen processed potatoes benefits most from convenience trend

WHAT'S NEXT?

E-commerce expansion and affordability will support demand

Frozen processed potatoes will lead growth

Better-for-you and eco-friendly options to gain traction

COMPETITIVE LANDSCAPE

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INDUSTRY PERFORMANCE

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Frozen processed red meat leads growth

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Scope for further expansion

Health and quality concerns will shape consumer preferences

Sustainability concerns to impact manufacturer innovation

COMPETITIVE LANDSCAPE

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INDUSTRY PERFORMANCE

Buoyant growth, alongside easing of supply chain challenges in noodles

Traditional rice remains integral part of local cuisine

COMPETITIVE LANDSCAPE

Miad General Trading Ltd maintains its lead

Bismak Senayi Kompleksi MMC is most dynamic player

CHANNELS

Small local grocers retain dominance as supermarkets gain share E-commerce leads growth through improved delivery and digital tools

WHAT'S NEXT?

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