

# Processed Meat, Seafood and Alternatives To Meat in Azerbaijan

November 2025

# Processed Meat, Seafood and Alternatives To Meat in Azerbaijan - Category analysis

#### **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Health and quality considerations drive growth

#### INDUSTRY PERFORMANCE

Retail expansion drives sales

Frozen processed red meat leads growth

#### WHAT'S NEXT?

Scope for further expansion

Health and quality concerns will shape consumer preferences

Sustainability concerns to impact manufacturer innovation

#### COMPETITIVE LANDSCAPE

Viciunai Group maintains leadership

Dardanel Onentas leads growth through modern distribution and targeted marketing campaigns

#### **CHANNELS**

Small local grocers hold onto share amid rising competition from modern retailers

Retail e-commerce shows continued dynamism

#### **CATEGORY DATA**

- Table 1 Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Volume 2020-2025
- Table 2 Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Value 2020-2025
- Table 3 Sales of Processed Meat, Seafood and Alternatives to Meat by Category: % Volume Growth 2020-2025
- Table 4 Sales of Processed Meat, Seafood and Alternatives to Meat by Category: % Value Growth 2020-2025
- Table 5 Sales of Shelf Stable Processed Red Meat by Type: % Volume Breakdown 2020-2025
- Table 6 Sales of Chilled Processed Red Meat by Type: % Volume Breakdown 2020-2025
- Table 7 Sales of Frozen Processed Red Meat by Type: % Volume Breakdown 2020-2025
- Table 8 Sales of Frozen Processed Poultry by Type: % Value Breakdown 2020-2025
- Table 9 Sales of Frozen Processed Seafood by Type: % Value Breakdown 2020-2025
- Table 10 NBO Company Shares of Processed Meat, Seafood and Alternatives to Meat: % Value 2021-2025
- Table 11 LBN Brand Shares of Processed Meat, Seafood and Alternatives to Meat: % Value 2022-2025
- Table 12 Distribution of Processed Meat, Seafood and Alternatives to Meat by Format: % Value 2020-2025
- Table 13 Forecast Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Volume 2025-2030
- Table 14 Forecast Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Value 2025-2030

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# Staple Foods in Azerbaijan - Industry Overview

#### **EXECUTIVE SUMMARY**

Staple foods remains resilient amid inflationary pressures

### **KEY DATA FINDINGS**

#### INDUSTRY PERFORMANCE

Convenience and expansion of modern retail drives expansion

Economic pressures support demand for affordably-priced staples

Urban consumers drive demand for health-focused offerings

#### WHAT'S NEXT?

Ongoing urbanisation and steady demand will support growth

Price sensitivity will remain high

Health and sustainability trends will begin to shape consumer preferences

#### COMPETITIVE LANDSCAPE

Viciunai Group maintains leadership
Kerevitas MMC and RKK Trade OOO lead growth
Private label enhances competition in staple foods

#### **CHANNELS**

Modern retail gains ground as small local grocers lose share

E-commerce shows strong potential, but structural barriers remain

Development of omnichannel strategies continue apace

#### MARKET DATA

Table 15 - Sales of Staple Foods by Category: Volume 2020-2025

Table 16 - Sales of Staple Foods by Category: Value 2020-2025

Table 17 - Sales of Staple Foods by Category: % Volume Growth 2020-2025

Table 18 - Sales of Staple Foods by Category: % Value Growth 2020-2025

Table 19 - NBO Company Shares of Staple Foods: % Value 2021-2025

Table 20 - LBN Brand Shares of Staple Foods: % Value 2022-2025

Table 21 - Penetration of Private Label by Category: % Value 2021-2025

Table 22 - Distribution of Staple Foods by Format: % Value 2020-2025

Table 23 - Forecast Sales of Staple Foods by Category: Volume 2025-2030

Table 24 - Forecast Sales of Staple Foods by Category: Value 2025-2030

Table 25 - Forecast Sales of Staple Foods by Category: % Volume Growth 2025-2030

Table 26 - Forecast Sales of Staple Foods by Category: % Value Growth 2025-2030

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## **SOURCES**

Summary 1 - Research Sources

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