

# Processed Meat, Seafood and Alternatives To Meat in Uruguay

November 2025

## Processed Meat, Seafood and Alternatives To Meat in Uruguay - Category analysis

#### **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Overall demand picks up as purchasing power improves

#### INDUSTRY PERFORMANCE

Frozen processed red meat is the most dynamic category
Uruguayans show growing interest in meat and seafood substitutes

#### WHAT'S NEXT?

All categories expected to develop positively in volume and value terms
Influence of the health and wellness trend likely to become more pronounced
Proposed Minerva-Marfrig deal unlikely to go ahead

#### COMPETITIVE LANDSCAPE

Frigorifico Tacuarembo and Sucesores Carlos Schneck remain the top two players Leopoldo Gross & Asoc SA is the best performing company in value growth terms

#### **CHANNELS**

Supermarkets remains the dominant distribution channel E-commerce sales continue to grow at an impressive pace

#### **CATEGORY DATA**

- Table 1 Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Volume 2020-2025
- Table 2 Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Value 2020-2025
- Table 3 Sales of Processed Meat, Seafood and Alternatives to Meat by Category: % Volume Growth 2020-2025
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- Table 6 Sales of Chilled Processed Red Meat by Type: % Volume Breakdown 2020-2025
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- Table 8 Sales of Frozen Processed Poultry by Type: % Value Breakdown 2020-2025
- Table 9 Sales of Frozen Processed Seafood by Type: % Value Breakdown 2020-2025
- Table 10 NBO Company Shares of Processed Meat, Seafood and Alternatives to Meat: % Value 2021-2025
- Table 11 LBN Brand Shares of Processed Meat, Seafood and Alternatives to Meat: % Value 2022-2025
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- Table 13 Forecast Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Volume 2025-2030
- Table 14 Forecast Sales of Processed Meat, Seafood and Alternatives to Meat by Category: Value 2025-2030

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# Staple Foods in Uruguay - Industry Overview

### **EXECUTIVE SUMMARY**

Current value growth dips while retail volume sales decline slightly

## **KEY DATA FINDINGS**

### INDUSTRY PERFORMANCE

Reduction in cross-border shopping continues to buoy demand Uruguayans show growing preference for healthier staple foods

## WHAT'S NEXT?

Outlook for staple foods is generally positive

Private label lines set to continue gaining ground

#### COMPETITIVE LANDSCAPE

Soldo Hnos SA and Pontyn SA remain the top two players in staple foods Leopoldo Gross & Asoc SA is the most dynamic company in value growth terms

#### **CHANNELS**

Food/drink/tobacco specialists remains the leading distribution channel Penetration of e-commerce continues to rise

## MARKET DATA

- Table 15 Sales of Staple Foods by Category: Volume 2020-2025
- Table 16 Sales of Staple Foods by Category: Value 2020-2025
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- Table 25 Forecast Sales of Staple Foods by Category: % Volume Growth 2025-2030
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#### **SOURCES**

Summary 1 - Research Sources

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