

Cooking Ingredients and Meals in Mexico

November 2025

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EXECUTIVE SUMMARY

High prices hit household budgets and encourage consumers to seek value

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Price sensitivity remains high due to cautious spending behaviour Healthier living and dietary preferences shape category performance

WHAT'S NEXT?

Healthy outlook for cooking ingredients and meals Private label has scope to develop and gain share Sustainable strategies will come to the fore

COMPETITIVE LANDSCAPE

Conservas La Costeña SA de CV enjoys healthy growth Private label is expanding its role in cooking ingredients and meals Olive oil brands are gaining traction from low base

CHANNELS

Consumers favour channels delivering discounts and promotions Retail e-commerce makes inroads from low base

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Discounting drives growth as consumers economise

INDUSTRY PERFORMANCE

Downtrading is evident as household budgets come under pressure Olive oil is supported by higher prices, but consumption is falling

WHAT'S NEXT?

Growing presence of private label in edible oils

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Packaging innovation shows promise

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Desire for healthier and lighter meals supports prepared salads

WHAT NEXT?

Convenience of meals and soups will remain overarching benefit for Mexican consumers

Health and wellness to shape innovation pipeline

Sustainability and convenience are key priorities for consumers and manufacturers

COMPETITIVE LANDSCAPE

Sigma Alimentos SA de CV holds its leading position

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2025 DEVELOPMENTS

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INDUSTRY PERFORMANCE

Slowdown in price growth and expansion of traditional flavours supports volume sales Urban households seek products to help simplify mealtimes

WHAT NEXT?

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Players will address consumers' needs for healthier products

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COMPETITIVE LANDSCAPE

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KEY DATA FINDINGS

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More indulgent breakfasts fuel growth

INDUSTRY PERFORMANCE

Price stabilisation and leisurely breakfasts support consumption of sweet spreads
Nut and seed-based spreads gain appeal for nutritional benefits
Jams and preserves reports steady growth

WHAT NEXT?

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COMPETITIVE LANDSCAPE

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