

Staple Foods in Portugal

November 2025

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Staple Foods in Portugal

EXECUTIVE SUMMARY

Price awareness, promotions and convenience continue to shape staple food consumption

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Convenience products benefit from changing meal habits and time constraints

Health-focused staples gain ground as consumers seek balance and transparency

WHAT'S NEXT?

Continued price consciousness and growth of private label lines Meat alternatives must simplify, improve and regain consumer trust Convenience and sustainability to define future innovation

COMPETITIVE LANDSCAPE

Sonae Modelo Continente strengthens leadership through portfolio breadth and innovation Panegara and Cofaco drive momentum through category focus and product innovation

CHANNELS

Supermarkets consolidate their leadership through reach, variety and promotions

Retail e-commerce continues to gain ground through convenience and alignment with in-store offers

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Rising costs and value-added innovation shape baked goods performance

INDUSTRY PERFORMANCE

Price inflation and premiumisation sustain value growth

Product innovation boosts packaged leavened bread performance

WHAT'S NEXT?

Continued steady growth underpinned by essential demand and premiumisation

Health and functional benefits to drive product differentiation

Industry reformulation and regulation encourage healthier recipes

COMPETITIVE LANDSCAPE

Artisanal dominance complemented by Continente's leadership in branded baked goods

Continente's dynamic performance driven by constant innovation and personalised promotions

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KEY DATA FINDINGS

2025 DEVELOPMENTS

Rising costs, health positioning and trading down shape category dynamics

INDUSTRY PERFORMANCE

Value growth supported by premium launches amid softening volumes Health-led innovation fuels flakes segment performance

WHAT'S NEXT?

Moderate growth ahead as prices stabilise and functional benefits gain weight Gradual sugar reduction and reformulation to address obesity concerns Whole grains, local sourcing and sustainable packaging gain prominence

COMPETITIVE LANDSCAPE

Nestlé consolidates leadership through segmented innovation and strong branding Pingo Doce leverages private label strength and health-led extensions

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2025 DEVELOPMENTS

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INDUSTRY PERFORMANCE

Value growth supported by cost inflation and steady consumption

Shelf-stable tomatoes lead growth through practicality and price appeal

WHAT'S NEXT?

Moderate growth outlook sustained by affordability and convenience Health-conscious choices support balanced consumption Sustainability and packaging innovation gain importance

COMPETITIVE LANDSCAPE

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KEY DATA FINDINGS

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INDUSTRY PERFORMANCE

Value sales rise amid cost pressures and shifting consumption habits Shelf-stable seafood maintains leadership through innovation and trust

WHAT'S NEXT?

Gradual recovery expected, driven by seafood and value repositioning Health and wellness concerns reshape product development Sustainability and efficiency remain key industry priorities

COMPETITIVE LANDSCAPE

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KEY DATA FINDINGS

2025 DEVELOPMENTS

Innovation, convenience and new consumption habits sustain growth

INDUSTRY PERFORMANCE

Value and volume growth supported by innovation and convenience Instant noodles lead growth with flavour innovation and affordability

WHAT'S NEXT?

Continued expansion supported by convenience, innovation and demographic change Health-driven innovation and indulgence coexist Sustainability and local sourcing take centre stage

COMPETITIVE LANDSCAPE

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Panegara and Unilever drive dynamism through innovation and communication

CHANNELS

Supermarkets remain the core distribution platform

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