

Cooking Ingredients and Meals in Myanmar

December 2025

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EXECUTIVE SUMMARY

Sales stimulated by product innovation, urbanisation and population growth

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Local brands best cater to local taste preferences

Ready meals benefits from growing popularity

Urban dwellers particularly appreciate the convenience of cooking ingredients and meals

WHAT'S NEXT?

Consistent forecast period growth of cooking ingredients and meals

Local players poised to see a significant increase in their market shares

Growing interest in convenience though demand remains constrained among lower income demographics

COMPETITIVE LANDSCAPE

Wilmar Myanmar leads thanks to the popularity of its Meizan brand

Htay Htay records the strongest growth with its Yangon peanut oil brand

CHANNELS

Hypermarkets is the leading channel for cooking ingredients and meals thanks to urbanisation

Retail e-commerce records the fastest growth as consumer confidence in this channel grows

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COUNTRY REPORTS DISCLAIMER

EDIBLE OILS

Key Data Findings

2025 Developments

Growth of edible oils in 2025

Industry Performance

Edible oils benefits from being a mainstay in home cooking

Concerns over adulteration, product quality and unfair price competition of blended variants

What's Next?

Forecast period sales benefit from a consumer shift away from unpackaged edible oils

Health consciousness and quality guarantees boost peanut oil

Government continues to monitor and regulate domestic edible palm oil prices

Competitive Landscape

Wilmar Myanmar International remains the leading player in edible oils with the Meizan brand

Domestic player Htay Htay Win Oil and its Yangon brand benefit from strong consumer awareness

Channels

Small local grocers takes top spot closely followed by hypermarkets

Rapid growth of retail e-commerce but from a low base

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MEALS AND SOUPS

2025 Developments

Low sales are driven by convenience and product innovation

Industry Performance

Wider product access and a growing appreciation of convenient meal options shape meals and soups

Packaged soup suffers lack of demand

What's Next?

Steady growth for meals and soups due to urbanisation and changing lifestyles

Despite positive forecast period prospects, the category remains nascent

Manufacturers focus on producing products with no added ingredients while local players introduce the first packaged products to Myanmar

Competitive Landscape

Myanmar Makro leads in this heavily fragmented category

Easy Way Foodstuffs registers strong dynamism in 2025

Channels

Small local grocers leads sales of meals and soups

Convenience retailers benefit from expansion to smaller cities

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Key Data Findings

2025 Developments

Steady growth of sauces, dips and condiments as consumers embrace home cooking

Industry Performance

The essential status of products boosts category sales

Stock cubes and herbs and spices remain key category sales drivers

What's Next?

Urbanisation and evolving lifestyles boost demand for sauces, dips and condiments

Rising disposable incomes boost demand for premium sauces, dips and condiments

The development of modern grocers widens consumer access to sauces, dips and condiments

Competitive Landscape

Rayong Fish Sauce Industry leads in this fragmented category

Myanmar Makro registers the strongest growth

Channels

Small local grocers and hypermarkets compete for top spot in sauces, dips and condiments

High growth of retail e-commerce, though the channel remains highly nascent for sauces, dips and condiments

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Key Data Findings

2025 Developments

Local players invest in innovation, including new flavours and healthier variants

Industry Performance

Jams and preserves remains popular though consumption remains lower than in other Asian countries

The popularity of honey rises in line with increasing production and new launches

What's Next?

Promising growth of sweet spreads due to greater consumption and wider availability

Nut and seed-based spreads benefit from growing popularity and local launches

Local players become more competitive than their imported counterparts

Competitive Landscape

Queen Products Co Ltd retains a strong lead thanks to its Queen brand

Htoo Mar records strong growth by extending its fruit jam range

Channels

Hypermarkets remains the leading channel for sweet spreads

Retail e-commerce and convenience retail increase in popularity

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