

# Staple Foods in Costa Rica

November 2025

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# Staple Foods in Costa Rica

#### **EXECUTIVE SUMMARY**

With budgets stretched, consumers remain highly price conscious

#### **KEY DATA FINDINGS**

#### INDUSTRY PERFORMANCE

Consumer Price Index (IPC) shows a decline in prices for several categories

Impact of declining tourism and contraband

Health and wellness driving demand for better-for-you products

Influence of social media and convenience

# WHAT'S NEXT?

Increased interest in healthy and functional foods

Global flavours to gain traction

Rising influence of social media

#### COMPETITIVE LANDSCAPE

Consumers appreciate the freshness of artisanal products

Cía Numar SA benefits from its widely recognised and trusted brands

# **CHANNELS**

Supermarkets lead, offering a wide product range, lower prices and convenience

Convenient e-commerce's penetration continues to grow

Low prices attract

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# Baked Goods in Costa Rica

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# 2025 DEVELOPMENTS

Artisanal baked goods becoming increasingly specialised, but consumers continue to value the convenience of packaged options

# INDUSTRY PERFORMANCE

Packaged options compete with fresh/unpackaged varieties

Packaged leavened bread's growth supported by consumer demand for convenience

#### WHAT'S NEXT?

Low-priced, private label products will continue to attract consumers

Higher-income consumers will look for cleaner alternatives in packaged baked goods

Packaged options for more artisanal burger and hotdog buns could gain popularity

#### COMPETITIVE LANDSCAPE

Bimbo de Costa Rica SA leads, catering to diverse consumer preferences

# **CHANNELS**

Supermarkets provide a convenient one-stop shopping experience and lower prices

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# KEY DATA FINDINGS

# 2025 DEVELOPMENTS

Waning demand as consumers switch to alternative products

# INDUSTRY PERFORMANCE

Breakfast cereals are seeking to regain their appeal

Muesli and granola are capturing consumer attention

#### WHAT'S NEXT?

Expansion of convenient and creative packaging options could drive growth

Simpler ingredients expected in the better-for-you space

Functional ingredients could attract consumers

# COMPETITIVE LANDSCAPE

Alimentos Jacks de Centro América celebrates its 61st anniversary

Offering affordable cereal options drives strong growth of Alimentos Jacks in 2025

# **CHANNELS**

Supermarkets offer a wide variety of imported and local breakfast cereals

Expansion of e-commerce

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#### **KEY DATA FINDINGS**

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Increased product variety and convenience trend fuel growth

#### INDUSTRY PERFORMANCE

Expansion of shelf stable options and consumer demand for convenience drive growth Shelf stable beans popular in meals and as a snack

#### WHAT'S NEXT?

Private label to increase its offering

Growth of organic, preservative-free options

Processed fruit and vegetables could offer varieties that are not available in the country fresh

# COMPETITIVE LANDSCAPE

Leading Distribuidora Lucema SA offers a wide selection of canned fruit and vegetables

Supermarkets remain the leading distribution channel

E-commerce expands as consumers have grown more confident in online shopping

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#### **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Ongoing popularity of chilled processed red meat

#### INDUSTRY PERFORMANCE

Processed meat, seafood and alternatives continue to grow as consumers search for protein

Health and wellness trend encourages higher-income consumers to eat more fish

# WHAT'S NEXT?

Private label expansion

Simpler ingredients lists are sought after for plant-based alternatives

Growth of international products

## COMPETITIVE LANDSCAPE

Cargill's broad portfolio and well-known brands support its lead in 2025

Dynamic Centro Internacional de Inversiones

#### **CHANNELS**

Supermarkets have a wider selection of brands and presentations

Consumers value the convenience of e-commerce

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## Rice, Pasta and Noodles in Costa Rica

# **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Affordable and filling pasta, rice, and noodles are essential items amid ongoing financial pressure

# INDUSTRY PERFORMANCE

Rice, pasta and noodles benefits from consumers seeking affordable options

Noodles offer convenience and diversity

# WHAT'S NEXT?

More product variety expected to continue to attract consumers

Expansion of organic and clean-label offerings

More affordable specialty products would attract consumers

# COMPETITIVE LANDSCAPE

Leading Grupo Pelón distributes a wide variety of well-known brands VIGUI continues to innovate and diversify its product line

# **CHANNELS**

Small local grocers lead, benefiting from a widespread presence in the country E-commerce continues to expand among consumers who value convenience

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