

# Meals and Soups in Colombia

November 2025

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## Meals and Soups in Colombia - Category analysis

#### **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Spending constraints impact demand for meals and soups

#### INDUSTRY PERFORMANCE

Consumers trade down from convenience to home-cooked alternatives Prepared salads carve out a niche among higher-income consumers

#### WHAT'S NEXT?

Convenience set to recover as consumers balance time and cost

Health-and-wellness positioning and collaborations to drive innovation

Plant-based and portion-controlled formats to expand with economic recovery

#### COMPETITIVE LANDSCAPE

Private label broadens variety and reinforces affordability message K-listo builds presence through local flavour and multi-channel reach

#### **CHANNELS**

Hypermarkets maintain leadership through scale and affordability

E-commerce gains momentum through omnichannel integration and brand storytelling

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# Cooking Ingredients and Meals in Colombia - Industry Overview

#### **EXECUTIVE SUMMARY**

Colombia's cooking ingredients and meals market grows through value-driven strategies

### **KEY DATA FINDINGS**

#### INDUSTRY PERFORMANCE

Home cooking revival drives innovation in herbs, spices and seasonings Collaborations between brands strengthen visibility and consumer engagement Digital influence and experiential marketing reshape brand strategies

#### WHAT'S NEXT?

Innovation to remain centred on health, convenience and differentiation

Social media and emotional connection will continue to shape purchasing behaviour

Health-focused reformulations and plant-based innovation to gain momentum

#### COMPETITIVE LANDSCAPE

Private label consolidates leadership amid fragmentation

Smaller local players gain ground through specialisation and premium appeal

Retailer-driven innovation elevates private label perception

#### **CHANNELS**

Discounters drive accessibility and redefine category value

Convenience stores expand reach and evolve into one-stop shops

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