

# Meals and Soups in Chile

November 2025

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# Meals and Soups in Chile - Category analysis

## **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Consumers attracted by convenience

#### INDUSTRY PERFORMANCE

Ready meals maintain steady growth as consumers demand convenience food Soups shows resilience as an affordable foodstuff

#### WHAT'S NEXT?

Ready meals and soups to enjoy solid growth

Natural ingredients and plant-based recipes to support growth in pizzas

Chilean consumers shift towards dining out and convenience of ready meals

#### COMPETITIVE LANDSCAPE

Productos Fernández SA maintains its leading position

Watt's SA achieves dynamic growth over 2025

#### **CHANNELS**

Supermarkets enjoys strong lead in ready meals and soups

Convenience stores meet needs of urban consumers

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## Cooking Ingredients and Meals in Chile - Industry Overview

#### **EXECUTIVE SUMMARY**

Consumer caution and supply issues lead to slower growth

#### **KEY DATA FINDINGS**

#### INDUSTRY PERFORMANCE

Disruptions to raw material supply weigh on category performance

Economic constraints weigh on consumer spending patterns

Urban consumers are prioritising health and convenience, but taste remains important

#### WHAT'S NEXT?

Broad health trend will fuel product innovations

Value-based spending patterns will prevail

Convenience blended with affordability offers tangible benefits to shoppers

#### COMPETITIVE LANDSCAPE

Domestic player Watt's SA is leading manufacturer in cooking ingredients and meals Gallina Blanca SA asserts dominant position in liquid stocks and fonds

#### **CHANNELS**

Modern grocery retailers dominate distribution led by supermarkets Small local grocers witness a rebound in value share

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