

# Meals and Soups in Japan

November 2025

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# Meals and Soups in Japan - Category analysis

## KEY DATA FINDINGS

#### 2025 DEVELOPMENTS

Meals and soups boosted by demand for convenient options and innovation

#### INDUSTRY PERFORMANCE

Rapid price rise supports value sales growth for meals and soups

Price hikes in rice impact demand in meals and soups

#### WHAT'S NEXT?

Manufacturers and retailers will continue to invest in frozen ready meals

High-protein foods to gain ground

Brand collaborations and subcultures support sales momentum

#### COMPETITIVE LANDSCAPE

Convenience store giants fuel growth

Players focus on value offers amid rising prices

#### **CHANNELS**

Supermarkets and convenience stores lead distribution in meals and soups

Frozen bento delivery model faces intensifying competition

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# Cooking Ingredients and Meals in Japan - Industry Overview

#### **EXECUTIVE SUMMARY**

Consumers cut back due to inflationary pressures

#### **KEY DATA FINDINGS**

#### INDUSTRY PERFORMANCE

Unit price hikes push value sales in 2025

Convenience demand intensifies, shaping innovation

Surging costs in rice result in consumer shift towards alternatives, impacting preferences in ingredients

#### WHAT'S NEXT?

Continued shift away from rice and towards alternative staples

Anticipated rising demand for ingredients suited to pasta and flour-based meals

## COMPETITIVE LANDSCAPE

Domestic players dominate a highly fragmented landscape
Leading companies maintain stronghold through rapid response to evolving demand

#### **CHANNELS**

Convenience stores sees expansion as hybrid work models gain ground Drugstores invest in broadening offer while e-commerce rises slowly

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