

# Meals and Soups in Ecuador

November 2025

**Table of Contents** 

## Meals and Soups in Ecuador - Category analysis

## KEY DATA FINDINGS

## 2025 DEVELOPMENTS

Demographic changes and busier lifestyles impact demand

## INDUSTRY PERFORMANCE

Convenience drives growth in meals and soups

Dry soup struggles to maintain momentum

Shelf stable soup drives value growth despite modest volumes

### WHAT'S NEXT?

Positive outlook, driven by rising demand for convenience and demographic changes

Wellness trend will drive premiumisation

"Traveling tastes" presents innovation opportunities

## COMPETITIVE LANDSCAPE

Nestlé retains a strong lead

Rising Pressure from private label

## **CHANNELS**

Supermarkets continue to dominate the market

Tiendas Tuti drives growth of discounters

## **CATEGORY DATA**

- Table 1 Sales of Meals and Soups by Category: Volume 2020-2025
- Table 2 Sales of Meals and Soups by Category: Value 2020-2025
- Table 3 Sales of Meals and Soups by Category: % Volume Growth 2020-2025
- Table 4 Sales of Meals and Soups by Category: % Value Growth 2020-2025
- Table 5 NBO Company Shares of Meals and Soups: % Value 2021-2025
- Table 6 LBN Brand Shares of Meals and Soups: % Value 2022-2025
- Table 7 Distribution of Meals and Soups by Format: % Value 2020-2025
- Table 8 Forecast Sales of Meals and Soups by Category: Volume 2025-2030
- Table 9 Forecast Sales of Meals and Soups by Category: Value 2025-2030
- Table 10 Forecast Sales of Meals and Soups by Category: % Volume Growth 2025-2030
- Table 11 Forecast Sales of Meals and Soups by Category: % Value Growth 2025-2030

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# Cooking Ingredients and Meals in Ecuador - Industry Overview

# EXECUTIVE SUMMARY

Ecuador's cooking ingredients market evolves with affordability pressures and changing consumer needs

# KEY DATA FINDINGS

# INDUSTRY PERFORMANCE

Market stabilises amid decline palm oil prices

Home-cooking trend sustains growth in sauces, dips, and condiments

Economic pressures drive value-seeking behaviours

# WHAT'S NEXT?

Steady but modest growth expected

Smaller family sizes will present new opportunities

Practicality in meal preparation will drive demand for convenient formats

## COMPETITIVE LANDSCAPE

La Fabril maintains leadership despite rising private label competition Private label emerges as a key growth driver

## **CHANNELS**

Supermarkets remains primary channel for cooking ingredients and meals Discounters attract price-sensitive shoppers

#### MARKET DATA

- Table 12 Sales of Cooking Ingredients and Meals by Category: Volume 2020-2025
- Table 13 Sales of Cooking Ingredients and Meals by Category: Value 2020-2025
- Table 14 Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2020-2025
- Table 15 Sales of Cooking Ingredients and Meals by Category: % Value Growth 2020-2025
- Table 16 NBO Company Shares of Cooking Ingredients and Meals: % Value 2021-2025
- Table 17 LBN Brand Shares of Cooking Ingredients and Meals: % Value 2022-2025
- Table 18 Penetration of Private Label by Category: % Value 2020-2025
- Table 19 Distribution of Cooking Ingredients and Meals by Format: % Value 2020-2025
- Table 20 Forecast Sales of Cooking Ingredients and Meals by Category: Volume 2025-2030
- Table 21 Forecast Sales of Cooking Ingredients and Meals by Category: Value 2025-2030
- Table 22 Forecast Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2025-2030
- Table 23 Forecast Sales of Cooking Ingredients and Meals by Category: % Value Growth 2025-2030

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## **SOURCES**

Summary 1 - Research Sources

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