

# Meals and Soups in North Macedonia

November 2025

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## Meals and Soups in North Macedonia - Category analysis

## KEY DATA FINDINGS

#### 2025 DEVELOPMENTS

Convenience factor underpins growing appeal of meals and soups

#### INDUSTRY PERFORMANCE

Prepared salads is the fastest developing category

Health concerns continue to restrict consumption of dry soup

## WHAT'S NEXT?

Overall demand set to remain solid

Healthier alternatives will be a focal point for innovation

Ready meals likely to witness greater flavour diversification

#### COMPETITIVE LANDSCAPE

Podravka remains the leading producer

Food Bar is the best performing company in value growth terms

#### **CHANNELS**

Distribution still heavily concentrated in small local grocers

E-commerce is the most dynamic distribution channel

#### **CATEGORY DATA**

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## Cooking Ingredients and Meals in North Macedonia - Industry Overview

#### **EXECUTIVE SUMMARY**

Current value growth slows but overall demand remains steady

#### **KEY DATA FINDINGS**

#### INDUSTRY PERFORMANCE

Desire for convenience remains a major demand driver

Macedonians show growing preference for healthier products

# WHAT'S NEXT?

Most categories expected to perform positively in volume and value terms

Health and sustainability concerns will continue to shape competitive strategies

#### COMPETITIVE LANDSCAPE

Vitaminka AD remains the overall leader in cooking ingredients and meals Mondelez International and Basso Fedele & Figli are the most dynamic players

## **CHANNELS**

Sales still concentrated in the small local grocers channel E-commerce is the best performing distribution channel

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