

# HW Dairy Products and Alternatives in Germany

December 2025

Table of Contents

## HW Dairy Products and Alternatives in Germany - Category analysis

## **KEY DATA FINDINGS**

## 2024 DEVELOPMENTS

Players responding to the changing needs of the market

#### INDUSTRY PERFORMANCE

Consumers making healthier and more ethical purchasing decisions

Low fat claims lose appeal as focus shifts to plant-based dairy

Lactose free claims gaining prominence

#### WHAT'S NEXT

Consumers will likely continue to focus on making more ethical and healthier choices

Rising obesity concerns remain a key sales driver

Focus on dietary health set to fuel the growth of lactose free claims

## **CATEGORY DATA**

- Table 1 Sales of Dairy Products and Alternatives by Health and Wellness Type: Value 2020-2024
- Table 2 Sales of Dairy Products and Alternatives by Health and Wellness Type: % Value Growth 2020-2024
- Table 3 Company Shares of Organic Dairy Products and Alternatives (Biggest HW Type in Global Dairy Products and Alternatives): % Value 2020-2024
- Table 4 Company Shares of Good Source of Minerals Dairy Products and Alternatives (2nd Biggest HW Type in Global Dairy Products and Alternatives): % V
- Table 5 Company Shares of Gluten Free Dairy Products and Alternatives (3rd Biggest HW Type in Global Dairy Products and Alternatives): % Value 2020-20
- 2020-2

Table 6 - Company Shares of Lactose Free Dairy Products and Alternatives (4th Biggest HW Type in Global Dairy Products and Alternatives): % Value

- Table 7 Company Shares of Low Fat Dairy Products and Alternatives (5th Biggest HW Type in Global Dairy Products and Alternatives): % Value 2020-2024
- Table 8 Forecast Sales of Dairy Products and Alternatives by Health and Wellness Type: Value 2024-2029
- Table 9 Forecast Sales of Dairy Products and Alternatives by Health and Wellness Type: % Value Growth 2024-2029

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## Health and Wellness in Germany - Industry Overview

## **EXECUTIVE SUMMARY**

Consumers showing a growing willingness to invest in healthier products

# INDUSTRY PERFORMANCE

Demand focusing on healthier, more sustainable and more ethical products

Natural, plant-based and high protein claims come to the fore

## WHAT'S NEXT

Players to focus on reformulating products to meet evolving health and lifestyle trends

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