

# Inflation in Packaged Foods: Causes and Implications of Price Growth

March 2024

### INTRODUCTION

Scope

Key findings

# THE STATE OF FOOD INFLATION

Despite declining inflation in 2024, high grocery costs remains a burden

Supply chains and farmgate prices remain under pressure in 2024

The many layers of global inflation

Cooling inflation is being met with supply challenges, protests, and demand for better quality

Fluctuating commodity production puts further pressure on prices

### PERFORMANCE OF GROCERY CATEGORIES

Packaged grocery demand adjusts with inevitable price increases landing across categories Staple foods inflation surges through war and disease...

...with climate change impacts meaning higher prices are here to stay

High prices lead consumers to look for alternatives: The case of rice, pasta and noodles

Prices surge in cooking ingredients and meals driven by olive oil and premiumisation trends

Unit price rises have significantly impacted retail volume sales of edible oils

Snacks prices rise as stricter policies seek to modify demand for the category

Dairy value sales soar due to price rises in 2023, but prices are forecast to stabilise

Both low and high inflation markets present opportunities and risks for food companies

### **CONSUMER TRADE-OFFS**

Savings shrink across most of the world as price of essentials grow

The cost-of-living crisis leads to trade-offs in health and sustainability

Consumers' limited ability to afford healthier diets is likely to exacerbate obesity rates

Desire for healthier and sustainable foods is simmering but saving remains priority

Consumer response depends on income, brand loyalty and perceived value

## NAVIGATING PACKAGED FOOD INFLATION

The inflationary context favours private label value share growth in packaged food
Just Egg achieves price parity and points out "Plants don't get the flu"
Tackling inflation in the dairy industry through targeted strategies
Lindt partners with cocoa-free brand ChoViva to launch vegan tablet
Kraft's 2024 volume growth forecasts signal expectations for major cooking aids players

# NEXT FOR PACKAGED FOOD INFLATION

The severity of grocery inflation is expected to moderate, but pricing will remain dynamic Prices forecast to grow across categories, with staple foods benefiting as a grocery priority With some exceptions, most packaged groceries are set to become price movers Essentialism, and underlying novel demands, are shaping category performances While retailers are becoming more active in monitoring and tackling price rises Opportunities for food players include new recipes and/or new pricing strategies Volume demand, economic factors and consumer behaviour to determine growth potential Key findings

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