

Dairy Products and Alternatives in the Middle East and Africa

February 2025

#### INTRODUCTION

Scope

Key findings

### REGIONAL OVERVIEW

Middle East and Africa records second strongest sales growth after Latin America

Growth momentum continues in 2024 thanks to easing inflation

Dairy remains the largest category in the Middle East and Africa

Dairy increased in most countries except for Nigeria which was negatively hit by inflation

Plant-based dairy registers highest growth in South Africa and Morocco

Dairy leads new sales added over 2019-2024

Dairy remains a staple item in most countries despite inflation

Meliha Dairy launches local Meliha A2A2 milk with health benefits in the UAE

Danone innovates on immune system and gut health dairy

Modern grocery retailers leading in the Middle East...

...while small local grocers tends to be the leading distribution channel in Africa

## LEADING COMPANIES AND BRANDS

Rising market concentration in Saudi Arabia driven by the growth of local players

Top three players lead the market with diverse portfolios and regional presence

Danone and Nestlé present in all countries

Almost all brands in top 10 retain rankings

### FORECAST PROJECTIONS

Forecast period sees positive value and volume growth

Bright future ahead for dairy products and alternatives in the region

# **COUNTRY SNAPSHOTS**

Algeria: Market context

Algeria: Competitive and retail landscape

Cameroon: Market context

Cameroon: Competitive and retail landscape

Egypt: Market context

Egypt: Competitive and retail landscape

Israel: Market context

Israel: Competitive and retail landscape

Kenya: Market context

Kenya: Competitive and retail landscape

Morocco: Market context

Morocco: Competitive and retail landscape

Nigeria: Market context

Nigeria: Competitive and retail landscape

Saudi Arabia: Market context

Saudi Arabia: Competitive and retail landscape

South Africa: Market context

South Africa: Competitive and retail landscape

Tunisia: Market context

Tunisia: Competitive and retail landscape United Arab Emirates: Market context

United Arab Emirates: Competitive and retail landscape

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