

Megatrends: Experience More with GenAl for Value Creation

March 2025

EXECUTIVE SUMMARY

Why read this report? Key findings

INTRODUCTION

GenAl enables brands to deliver better personalised customer experiences

Experience More megatrend revitalised by GenAl: Creative, fun and curated

Real life resonates with growing interest in personalised, immersive and authentic

Experience More: Global force, with strong value potential in experience-seeking APAC

GENAI ELEVATES THE CUSTOMER EXPERIENCE BRINGING BRANDS TO LIFE

GenAl breathes new life into brand experiences yet authenticity is paramount

Consumers still want to keep it real and have fun shopping experiences

H&M wows Gen Z with the future of retail - immersive, social and hyper-connected

The Shoe Mirror brings AR to the streets mixing ads with D2C seamless experiences

GENAI BOOSTS ENHANCED PRODUCT ENGAGEMENT

GenAl: Strategic innovation goal for new product development - blending values/tech Rapid roll out and adoption of GenAl as intuitive, easy and cost-effective Oceané hyper-personalisation with AR/Al virtual try-on: New battleground for CX Coca-Cola mixes Al with human ingenuity for innovation and renovation

GENAI CREATES NEW BRAND MOMENTS FOR LASTING ENGAGEMENT

GenAl injects fresh impetus into brand marketing, communities and loyalty
Creativity on fire as GenAl accelerates new brand engagements
Gymshark and D2C communities leverage real-time Al insights for deeper engagement
Delta Airlines's Al concierge drives loyalty and value to customers through partnership

MEETING CONSUMER NEEDS IN A NEW AI-FIRST WORLD

Meet the Al-first consumers of the future looking for new experiences
Al-first products, services and solutions require a responsible approach
OpenAl releases Al agent, Operator, marking a gamechanger for commerce and CX
Nvidia's open-source models democratise physical GenAl lowering barriers to entry

CONCLUSION

Recommendations/Opportunities for growth
Living with Al drives hyper-personalised customer experiences that amaze and wow
Evolution of Experience More with GenAl
Questions we are asking

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