

The Future of Inhalation

March 2025

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EXECUTIVE SUMMARY

Why read this report? Key findings

INTRODUCTION

Inhalation is big business

Defining inhalation

Large defensive play and offensive growth opportunities for inhalation long term

FUTURE INHALATION DYNAMICS

Evolution of a range of intrinsic and extrinsic pressures will shape inhalation
Challenge to maximise efficacy and satisfaction while minimising risk
The need to cut through perception to establish common science is existential
Walking the tightrope between visibility and social hygiene
More mindful recreation may dent inhalation but therapeutic avenues open
Innovation and scale create environmental challenges
Sensorial and ritual in modernity: Maintaining virtues while discarding vices

PUBLIC AND REGULATORY PERCEPTION

Public and regulatory perception is core to every future scenario for inhalation Addressing a collective gap in knowledge on inhalation safety Industry stakeholders must proactively reassure on youth access Sustainability regulation will become increasingly disruptive Smart devices will pose unprecedented data usage questions to society Transparency and innovation have proved successful in adjacent contexts

EMERGING INNOVATION AND CONSUMPTION TRENDS

Companies must prepare for potentially revolutionary applications

Current innovation trends provide baseline for future developments

Not your parents' device: Repositioning inhalation for a brave new world

The everything vape

Expanded substance set holds key to future growth for inhaled products

Illicit consumption is likely to continue to play a large role in the inhalation universe

Major implications of connected inhalation

Far from past ubiquity, short of oblivion: Cigarettes are set for an ongoing niche

CONCLUSION

Recommendations/Opportunities for growth
Our expert's view on inhalation's future
Evolution of inhalation
Questions we are asking

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