

# Top Five Trends in Beauty and Personal Care

April 2025

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Our expert's view of Beauty and Personal Care in 2025 Key findings

## INTRODUCTION

The beauty and personal care industry sees a slowdown in growth Top Five Trends in Beauty and Personal Care in 2025

Top five trends uncovered

## RECESSION GLAM

Consumer pricing sensitivity and desire for affordability are rising in skin care
Shift to price and value and reliance on stocking up benefits mass C-beauty brands
Walgreens premiumises private label skin care to further price accessibility
Prioritise price accessibility and communicate value, efficacy and benefits

## **CLINICAL CONFIDENCE**

Appetite for science-backed beauty propels popularity of dermocosmetics

Dermatologist-founded and -developed brands for skin of colour debut in India

Personalised subscription-based Viome extends diagnostics to oral health and oral care

Commit to research and efficacy to gain trust among consumers

#### HEALTHSPAN PLANS

Health claims, daily usage, and sales growth ramp up sun care globally EltaMD's "green sunscreen" makes big debut for its multifunctionality and skin health Proprietary ingredient from oral supplements elevates health benefits of facial serum Showcase health-driven outcomes and ecosystem of wellness positionings

#### LOYALTY IMMERSION

Immersive, entertaining and shareable experiences cultivate customer loyalty
K-beauty Rom&nd embraces Paris Olympics-inspired themed pop-up store
e.l.f. beauty dives further into creating content by launching in-house production arm
Where consumers spend their screen time and offline moments shapes what they buy

## **ECO-EVALUATION**

Hair care benefiting from sustainability innovation in ingredient sourcing and packaging Davines' sustainable strategy in packaging and ethical sourcing helps differentiate hair care Sustainable beauty gains momentum following passage of EU packaging laws

Commit to refills, sustainable sourcing, and certifications to reduce footprint

## CONCLUSION

Future implications
Opportunities for growth

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