



Air Conditioners in Vietnam

February 2026

Table of Contents

Air Conditioners in Vietnam - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Rising demand for smart and energy-efficient air conditioners

Chart 1 - Key Trends 2025

INDUSTRY PERFORMANCE

Rural demand and innovation drive growth, with premiumisation reshaping the landscape

Chart 2 - Panasonic Launches 2025 XU Air Conditioner with Real-Time Air Quality Alerts

More consumers turn to energy-efficient air conditioners as electricity costs rise

Chart 3 - Power-Saving Casper XC-09IU38, Available at Only VND9.5 Million, Attracts Consumers

Smart and AI-powered air conditioners gain traction amongst affluent consumers

Chart 4 - Samsung Launches the Bespoke AI Wind-Free Combo Gallery with AI Comfort

WHAT'S NEXT?

Rural demand and innovation to drive sales growth in the forecast period

Energy-efficient air conditioners to continue expanding as government intensifies scrutiny

Chart 5 - Analyst Insight

AI-powered features to increasingly target health-conscious consumers

COMPETITIVE LANDSCAPE

Leading players maintain dominance through innovation and marketing

Portfolio expansion, promotions, and greater retail visibility drive the continued rise of Casper

CHANNELS

Appliances and electronics specialists still dominates, despite the rise of retail e-commerce

COUNTRY REPORTS DISCLAIMER

Consumer Appliances in Vietnam - Industry Overview

EXECUTIVE SUMMARY

Consumer appliances benefits from rising urbanisation and higher disposable incomes

KEY DATA FINDINGS

Chart 6 - Key Trends 2025

INDUSTRY PERFORMANCE

Rising incomes and urbanisation drive growth for consumer appliances

Smart and AI-powered technologies transform appliance functionality

Chart 7 - Samsung AI-Driven Smart Refrigeration Redefines Convenience

Demand for energy efficiency boosts sales of sustainable consumer appliances

Chart 8 - Power-Saving Casper XC-09IU38 Attracts Consumers at Only VND9.5 Million

Influencer marketing and social media drive growth for consumer appliances

WHAT'S NEXT?

Rising incomes and urbanisation set to fuel growth in consumer appliances

Chart 9 - Analyst Insight

Appliances and electronics specialists to maintain lead despite rise in e-commerce

Convenience, wellness and sustainability to shape future demand for smart appliances

Chart 10 - Growth Decomposition of Consumer Appliances 2024-2029

COMPETITIVE LANDSCAPE

Panasonic and Philips lead, but local and other international players impact share dynamics

CHANNELS

Appliances and electronics specialists dominates offline sales with a wide product range

ECONOMIC CONTEXT

Chart 11 - Real GDP Growth and Inflation 2020-2030

Chart 12 - PEST Analysis in Vietnam 2025

CONSUMER CONTEXT

Chart 13 - Key Insights on Consumers in Vietnam 2025

Chart 14 - Consumer Landscape in Vietnam 2025

COUNTRY REPORTS DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/air-conditioners-in-vietnam/report.