

# ANGOLA

## PATHWAYS TO GENDER-INCLUSIVE ECONOMIC DEVELOPMENT IN SUB-SAHARAN AFRICA: A SECTORAL ANALYSIS

### STAKEHOLDER MAPPING: WHOLESALE AND RETAIL TRADE SECTOR



#### STEERING COMMITTEE



#### SUB-SAHARAN AFRICAN COUNTRIES COVERED BY THE PATHWAYS STUDY

##### EAST AFRICA



Ethiopia Kenya Rwanda Tanzania Uganda

##### WEST AFRICA



Cameroon Côte d'Ivoire Ghana Nigeria Senegal

##### SOUTHERN AFRICA



Angola Botswana South Africa

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The stakeholder listing simply reflects information that was gathered through secondary research and interviews for the Pathways study, and the inclusion of any stakeholders does not signify any opinion or endorsement by the organisations listed above. The information contained in this document is provided without any warranties or representations about accuracy or completeness. Any reliance on this material is made at users' own risk.

# Angola's Wholesale and Retail Trade Sector stakeholders are mainly controlled by private companies followed by farmers' collectives present across the country



Province	Stakeholder Type				TOTAL
	Private Company	Associations, Collective, Org	Govt agencies/ dept	NGOs / CSOs	
National*	43	7	2	1	53
Benguela	5	2	-	-	7
Bengo	-	2	-	-	2
Lunda Norte	-	2	-	-	2
Bie	1	-	-	-	1
Quando Cubango	-	2	-	-	2
Cuanza Sul	4	1	-	-	5
Huambo	4	2	-	-	6
Hulia	3	2	-	-	5
Luanda	7	2	1	-	10
Lunda Sul	-	2	-	-	2
Malanje	-	2	-	-	2
Uige	1	2	-	-	3
Zaire	1	-	-	-	1
Cuanza Norte	-	3	-	-	3
Cabinda	3	-	-	-	3
Moxico	-	3	-	-	3
Cunene	-	2	-	-	2

\* National stakeholder tally includes global stakeholders, who are assumed to operate at a national scale.

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## Wholesale & Retail Trade Sector

# Global level stakeholders in Angola's Wholesale & Retail Trade sector



Wholesale & Retail,  
Trading activities



Capacity building,  
education, training



Financial support/  
funding/investment



Technical/operational  
support & assistance



Lobbying/Advocacy,  
Policy/Research



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Angonabeiro	Private company growing, processing, packaging and distributing coffee	✓	✓	✓	✓		✓	<ul style="list-style-type: none"> <li>Finances and supports smallholder women farmers/peasants</li> <li>Partnered with National Coffee Institute (INCA), Association of Modern Commerce and Distribution Companies of Angola (ECODIMA)</li> </ul>	www.angonabeiro.co.ao
Câmara de Comércio e Indústria Angola- Zâmbia	Trade Association promoting commerce trade between Angola, Zambia, DR Congo and Namibia	✓	✓	✓	✓		✓	<ul style="list-style-type: none"> <li>Training and entrepreneurship workshop for women; women given preference loans</li> <li>Partnered with government, Embassy of Zambia, AIPEX</li> <li>Strength: Geographical location and access to markets</li> </ul>	www.shator.com
National Distillers	Private company operating in the spirits sector, producing and distributing major national brands	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Director General is a woman; professional training provided; 67% (268 out of 400 members) are women</li> <li>Partnered with ECODIMA, AIA (Industrial Association of Angola), Westside Distillers and Premier Brands, AIBA (Association of Beverage Industries of Angola)</li> </ul>	www.nationaldistillers.co.ao
Nelt Angola	Private company providing complete distribution and logistics services, with high quality products	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Women's clothing store, but does not tell whether it empowers women economically</li> <li>Strength: Modern technology, partnerships</li> </ul>	www.neltafrica.com
Dynalab Angola	Private company pioneering in health and lifestyle products	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Entrepreneurship training to women; branch and regional manager is a woman; large portion of salesforce is women</li> <li>Partnered with Dynapharm International, Government</li> </ul>	www.dynalabangola.com
Bluepharma Angola	Private company providing pharmaceutical products for sale along with other licensing and marketing of medicines	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Country manager is a woman</li> <li>Partnered with APCER, European Union, QREN and POFC</li> <li>Strength: Management team and quality standards</li> </ul>	www.bluepharma.co.ao
Shoprite Holdings Angola	Private company providing accessible and innovative retail options and products	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Most departments have women managers; women are suppliers</li> <li>Partnered with Foods and Trees for Africa, Gift of the Givers, Brownie Points, ASHA Early childhood Development etc.</li> </ul>	www.shoprite.co.ao

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Trading activities



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education, training



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funding/investment



Technical/operational  
support & assistance



Lobbying/Advocacy,  
Policy/Research



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Mafcom Angola Comercio Gera	Private company specialized in trade of food and beverage, pharmaceuticals and clothing	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Creates economic opportunities for women</li> <li>Partnered with suppliers and clients</li> <li>Strength: Strategic locations of sales points</li> </ul>	www.mafricom.com
Grupo Nuvi	Private company operating in many trade markets as a group	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Departmental managers are women; provides training and employs many women</li> <li>Partnered with Diageo, Moët-Hennessey, Delta Café, ALPLA</li> </ul>	
CIF - China Fund International Angola	Private company working in automotive and alcoholic drinks (beer) sector	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>HR Director is a woman; many women in leadership positions</li> <li>Partnered with Angola-China chamber of commerce, government</li> <li>Strength: Financial backing from China</li> </ul>	
Noble Group SA	Private company dealing in food products, beverages, automobiles, electronics, baby care products, personal care, household products, and electricals	✓		✓	✓		✓	<ul style="list-style-type: none"> <li>Provides opportunities to women in the informal sector; women can form groups for purchasing through less payment</li> <li>Partnered with AIA</li> <li>Strength: Global procurement offices and networks</li> </ul>	www.noble-group.net
Sumol+Compal Angola	Private company involved in the production of packaged food and non-alcoholic drinks	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	
Chamber of Commerce Angola and the United Arab Emirates	Trade Association assisting in the development of Angola's private sector for economic and social development	✓	✓		✓			<ul style="list-style-type: none"> <li>Investment and jobs created by this organisation</li> <li>Partnered with Banco Prestegio, AIPEX, GRINER, Banco de Poupança e Credito, MAFCOM, etc.</li> <li>Strength: High credibility across the globe</li> </ul>	www.angoeauchamber.com/sobre-nos
Africa Future	Private company operating as a part of the chemical wholesale industry of Angola	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	
Seaside	Private company manufacturing and selling footwear of national origin	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	www.seaside.co.ao
Anjani Food & Beverages	Private company selling packaged food and non-alcoholic drinks	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	

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## Wholesale & Retail Trade Sector

# Global level stakeholders in Angola's Wholesale & Retail Trade sector



Wholesale & Retail,  
Trading activities



Capacity building,  
education, training



Financial support/  
funding/investment



Technical/operational  
support & assistance



Lobbying/Advocacy,  
Policy/Research



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Total Distribuidora	Private company involved in petroleum and coal products manufacturing, lubricating oils and related products	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	<a href="http://www.total.com/angola">www.total.com/angola</a>
Pumangol	Private company engaged in manufacturing and selling petroleum, coal and related products	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	<a href="http://www.prispontos.com">www.prispontos.com</a>
Pep Angola	Private company distributing personal care, home, men's, women's and children's clothing and mobile phones	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	<a href="http://www.pep.co.ao">www.pep.co.ao</a>
AMT (Angola) Trading	Private company involved in producing grain and field beans, dried and canned foods, as well as batteries	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	
Newaco Grupo Lda	Private company specialized in wholesale and distribution of frozen food in Angola	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Employees are given opportunities for personal and career development on equal basis</li> <li>Partnered with manufacturers across the globe</li> <li>Strength: Many storage and distribution centers, strong fleet of transport vehicles, quality control measures</li> </ul>	<a href="http://www.newacogrupo.com">www.newacogrupo.com</a>
Food Products Angola, Lda (FPAL)	Private company promoting and distributing unique brands within Africa	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Support Fundação Kissama teaching women and organizing workshops about conservation; Marketing Director is a woman</li> <li>Strong relationship with Promasidor</li> <li>Strength: Social responsibility and management</li> </ul>	<a href="http://www.promasidor.co.ao">www.promasidor.co.ao</a>
INALCA Angola	Private company overseeing the entire production chain of beef from farm to finished product	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>HR Director is a woman; no gender-based policies observed</li> <li>Partnered with Nestle, UNICEF, Banco Alimentare, AIA</li> <li>Strength: Innovation in the meat industry</li> </ul>	<a href="http://www.inalcaangola.com">www.inalcaangola.com</a>
Zeepack International	Private company providing packaging services globally	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with AIBA</li> <li>Strength: Expanding operations globally</li> </ul>	<a href="http://www.zeepackinternational.com">www.zeepackinternational.com</a>
United Global Investment	Private company producing alcoholic drinks (spirits)	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	
Fozkudia Industrial	Private company manufacturing packaged foods	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	

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## Wholesale & Retail Trade Sector

# National level stakeholders in Angola's Wholesale & Retail Trade sector



Wholesale & Retail,  
Trading activities



Capacity building,  
education, training



Financial support/  
funding/investment



Technical/operational  
support & assistance



Lobbying/Advocacy,  
Policy/Research



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
S.I.C.I.E. Lda.	Private company producing packaging materials, health foods, providing packaging and labelling services	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Employs women in their wholesale/retail stores</li> <li>Partnered with ECODIMA</li> <li>Strength: Strong job creation</li> </ul>	www.suaveangola.com
MEGA Cash & Carry	Private company working in food retail and the HORECA channel	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Through its franchisee retail channels Bem Me Quer many women have found business opportunities and employment</li> <li>Partnered with Refriango</li> <li>Strength: Transforming stores through franchise business model</li> </ul>	www.mega-cc.com
Grupo Medtech	Private company operating in area of medicines, consumables, hospital equipment, hygiene products, etc.	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Works towards economic and social responsibility</li> <li>Partnered with Mustela, Johnson's, Andreia, Gillette, Nivea, etc.</li> <li>Strength: High rate of satisfaction of clients</li> </ul>	www.medtech.co.ao
Nova Rede de Supermercados de Angola - NRSA	Private company involved in products trade in Angola	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Provides business opportunities to informal female retailers through promotional discounts</li> <li>Partnered with ECODIMA</li> <li>Strength: Values human capital</li> </ul>	www.nossosuper.co.ao
Rayan Investment Angola	Private company operating in the home appliance market	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with Sharp, Samsung, Moulinex, Tefal, Rowenta, Krups</li> <li>Strength: Strong management strategy</li> </ul>	www.angorayan.com
Basel Angola Sociedade de Detergentes	Private company manufacturing detergents and other household items at economical prices	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with Johnson and Johnson, AIA, ECODIMA</li> <li>Strength: Continuously exploring and developing new products</li> </ul>	www.baselangola.com
Sonangol Distribuidora	Government body manufacturing petroleum and coal related products such as lubricant oils and grease	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	www.snldistribuidora.com
Instituto Nacional de Apoio as Micro, Pequenas e Médias Empresas, (INAPEM)	CSO working to accelerate growth of competitive national private business fabric and aimed at increasing national production	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Supports women's SMEs and enterprises</li> <li>Strong governmental support and relations</li> </ul>	www.inapem.gov.ao
DDM Angola	Private company distributing variety of alcoholic spirits and some food products such as cookies, chocolates, tobacco	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Employs women, especially in administration and leadership</li> <li>Partnered with Government and British America Tobacco</li> </ul>	www.ddmangola.com

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## Wholesale & Retail Trade Sector

# National level stakeholders in Angola's Wholesale & Retail Trade sector



Wholesale & Retail,  
Trading activities



Capacity building,  
education, training



Financial support/  
funding/investment



Technical/operational  
support & assistance



Lobbying/Advocacy,  
Policy/Research



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Nove Empres de Cervejas de Angola Nocal, S.A.R.L	Private company involved in the production of alcoholic beverages (beer)	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	
Atlas Group	Private company involved in the trade of products and services in Angola	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Director is a woman</li> <li>Strong relationship with modern and traditional retail channels</li> <li>Strength: One of the main local suppliers to supermarkets, minimarkets, and shops across Angola</li> </ul>	<a href="http://www.atlasgroup.co.ao">www.atlasgroup.co.ao</a>
Cinco Sentido	Private company distributing wines and spirits in Angola	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	<a href="http://www.cincosentidos.co.ao">www.cincosentidos.co.ao</a>
Befcom Indústria	Private company supplying products and services in Angola in a sustainable manner	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Marketing and HR Directors are women; no gender-based policies in place</li> <li>Several international partnerships</li> </ul>	<a href="http://www.befcom-industria.com">www.befcom-industria.com</a>
Angocajú	Private company trading cashew-based products	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Professional training and promotion plan in place; no gender policy and no discrimination based on gender</li> <li>Partnered with Banco Africano de Investimento, INAPEM, Ministry of Economy, African Cashew Alliance</li> <li>Strength: Innovation, quality, professional commitment</li> </ul>	<a href="http://www.angocaju.com">www.angocaju.com</a>
Quinta de Jugais Angola	Private company specialized in food trade	✓	✓		✓			<ul style="list-style-type: none"> <li>Strengths: Promotes and defends nature and applying agronomic techniques in production</li> </ul>	<a href="http://www.jugais-angola.com">www.jugais-angola.com</a>
Emaxicom	Private company specialized in food trade	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with Colgate Palmolive, Mondelez International, Xavier Laurent, Perfetti Van Melle, ALDOR Edibles</li> <li>Strength: Strong market positioning and differentiation</li> </ul>	<a href="http://www.emaxicom.com">www.emaxicom.com</a>
A Distribuidora	Private company distributing products across Angola	✓	✓		✓			<ul style="list-style-type: none"> <li>Strength: Employee skills, quality of services</li> </ul>	<a href="http://www.adistribuidora.com">www.adistribuidora.com</a>
Associação de Empresas de Comércio e Distribuição Moderna de Angola	Trade Association representing the interests of its members before the Angolan Government and the Society in General	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	<a href="http://www.ecodima.co.ao">www.ecodima.co.ao</a>

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Wholesale & Retail,  
Trading activities



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Lobbying/Advocacy,  
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Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Centro de Corporate Governance Angolano (CCGA)	Trade Association aiming to collectively reflect, influence and encourage business agents to adhere to corporate governance values and principles	✓	✓		✓			<ul style="list-style-type: none"> <li>Strong relationship with Governance Lab</li> <li>Strength: Strategy, Adoption, reinforcement and dissemination of good corporate governance practices</li> </ul>	<a href="http://www.ccca.co.ao">www.ccca.co.ao</a>
Empresa de Cervejas N"Gola	Private company operating in the beverages sector	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	
Amivo Comercio E Industria	Private company involved in beverage production	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	
Faris Comercio e Indústria, Ida	Private company engaged in the production of packaged foods	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	
Associação Industrial De Angola	Industry Association, an employers' association of an economic nature in the private and multisectoral activity for all companies under Angolan law in the productive, technological field	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	<a href="http://www.aiangola.com">www.aiangola.com</a>
AIBA - Associação das Indústrias de Bebidas de Angola	Trade Association defending free competition and freedom of access to the market of the national beverage industry	✓	✓		✓			<ul style="list-style-type: none"> <li>Strength: Has more than 44 associate members and is represented in 6 different categories, namely—table water, juices and nectars, soft drinks, beers, ciders and RTDs, wines, spirits and packaging</li> </ul>	<a href="http://www.aiba-ao.org">www.aiba-ao.org</a>
GrupoAutostar	Private company involved in maintenance and repair services along with trading in parts and accessories	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	<a href="http://www.grupoautostar.co.ao">www.grupoautostar.co.ao</a>
Guiché Único do Empreendedor (GUE)	Governmental body that incorporates/registers and dissolves private companies	✓	✓		✓			<ul style="list-style-type: none"> <li>Works with many private companies</li> </ul>	<a href="https://gue.gov.ao/porta1/">https://gue.gov.ao/porta1/</a>

## Wholesale & Retail Trade Sector

### Regional level stakeholders in Luanda and Other Regions



Wholesale & Retail,  
Trading activities



Capacity building,  
education, training



Financial support/  
funding/investment



Technical/operational  
support & assistance



Lobbying/Advocacy,  
Policy/Research



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Angoalissar	Private company operating in Luanda, Huambo, Cabinda, Zaire (soyo), Bié (Kuito), Kwanza Sul (Sumbe) and Uíge, whose portfolio includes essential goods such as wheat flour, rice, maize flour, sugar, pulses and palm oil, as well as frozen goods products	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Creates economic opportunities for women through partnerships in open markets</li> <li>Partnered with supermarkets, hypermarkets and minimarkets, wholesale channel, food services, convenience stores, etc.</li> <li>Strength: Partnerships and distribution channel</li> </ul>	www.angoalissar.com
Grupo Zahara	Private company operating in Luanda, Huambo, Lubango, Benguela as a food retail chain in hypermarket and supermarket formats, dedicated to the sale and distribution of food and non-food products	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Women are in managerial positions; promotes women in informal trade sector; no gender discrimination</li> <li>Partnered with ECODIMA</li> </ul>	www.xyami.co.ao/zahara
Ora Invest	Private company operating in Luanda and Cabinda retailing packaged foods and beverages	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>HR Director is a woman; has no strong impact at country level to influence change</li> <li>Partnered with ECODIMA</li> </ul>	www.intermarket.co.ao
Zen Industrias	Private company in Luanda manufacturing beauty and personal care products	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Priority given to women in career development training programmes; deputy director is a woman</li> <li>Partnered with ZEE, Government</li> <li>Strength: Investment in technology, R&amp;D and human capital</li> </ul>	www.zenindustrias.net
Maxi	Private company operating a chain of stores dedicated to food trade in Luanda, Porto Amboim, Sumbe, Lobito and Benguela	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	www.maxi.co.ao
Cooperativa Agropecuária Pescas, Industria, Aquicultura das Margens do Kwanza e Lwei Paco Pakw RL	Cooperative in Luanda involved in the production of vegetables and fruits, along with fisheries/aquaculture activities	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Agro-pecuária Kukalakala	Cooperative in Luanda cultivating vegetables, fruits, roots, tubers, cereals, alongside rearing livestock and artisanal fishing activities	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	

## Wholesale & Retail Trade Sector

### Regional level stakeholders in Luanda and Other Regions



Wholesale & Retail,  
Trading activities



Capacity building,  
education, training



Financial support/  
funding/investment



Technical/operational  
support & assistance



Lobbying/Advocacy,  
Policy/Research



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Zona Económica Especial (ZEE) Luanda-Bengo	Government body in Luanda developing and managing infrastructure spaces that are flexible, with competitive advantages and security	✓	✓		✓			<ul style="list-style-type: none"> <li>Generates qualified employment, with a view to reducing poverty and raising national productivity levels</li> </ul>	<a href="http://www.zee.co.ao">www.zee.co.ao</a>
Grupo Alimenta Angola	Private company operating in Luanda offering affordably priced butchery services, breads and pastries	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	<a href="http://www.alimentaangola.co.ao">www.alimentaangola.co.ao</a>
Kibabo	Private company in Luanda operating a departmental store	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	
Medil Cosméticos	Private company in Luanda specialized in beauty care products	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Commercial director is a woman; 50% (2 out of 4 board members) is a woman</li> <li>Nearly 90% of the workforce are women</li> <li>Partnered with Wella; works as a family business</li> </ul>	<a href="http://www.medilcosmeticos.com">www.medilcosmeticos.com</a>
Mercado Km 30 Viana	Private company in Luanda retailing second hand clothes, packaged foods and soft drinks	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Business owner is a woman; supports women's economic empowerment and understands its need</li> <li>Partnered with Associação das Mulheres Zungueiras e Kitandeiras de Angola, market administration</li> </ul>	
MS-Moniz Silva International	Private company operating in Luanda, Benguela, Lubango and Huambo selling pharmaceutical and consumer health products	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	<a href="http://www.monizsilva.co.ao">www.monizsilva.co.ao</a>
Misand	Private company operating in Luanda and Benguela distributing children's products and home textiles	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	<a href="http://www.misand.co.ao">www.misand.co.ao</a>
Multiafrica	Private company in Luanda selling 1500 varieties of quality wine and frozen poultry and livestock products	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with Laskasas, Sabores do Oriente, Luanda Gourmet, Global Inspiration Trading, Encostas de Alqueva, Porto Calem</li> </ul>	<a href="http://www.multiafrica.com">www.multiafrica.com</a>
Casa dos Frescos	Private company operating in Luanda, trading diversified FMCG products	✓	✓		✓			<ul style="list-style-type: none"> <li>Low data availability</li> </ul>	<a href="http://www.casadosfrescos.com">www.casadosfrescos.com</a>

## Wholesale & Retail Trade Sector

### Regional level stakeholders in Cabinda, Huila, Benguela, Kwanza-Sul, Cunene, Bie, etc.



Wholesale & Retail,  
Trading activities



Capacity building,  
education, training



Financial support/  
funding/investment



Technical/operational  
support & assistance



Lobbying/Advocacy,  
Policy/Research



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Fazenda 27	Private company in Kwanza Sul and Luanda engaged in horticulture farming, pastoral farming, milk processing, and juice production activities	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Support women by given them training about pastoral farming and buying from them</li> <li>Partnered with the Government</li> <li>Strength: Investment in Technology and local people</li> </ul>	
Cooperativa Agrícola Kwatoco Lucuene- Cavava	Cooperative in Huila involved in production of vegetables, fruits, roots, tubers, cereals, and rearing livestock	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Angolana Agrícola 1º de Maio da Matala	Cooperative in Huila involved in the production of vegetables, fruits, roots, tubers, cereals, legumes and rearing livestock	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa agropecuária dos Ex-Militares Combandi II	Cooperative in Benguela producing vegetables, roots, tubers, and cereals	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Avibeng-Cooperativa	Cooperative in Benguela involved in developing poultry activities and its promotion	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Agrícola da Ekunha – Coopekunha	Cooperative in Huambo involved in the production of vegetables, roots, tubers, cereals, legumes and oilseeds	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Agropecuária Vale Tudo	Cooperative in Huambo involved in the production of vegetables, roots, tubers, cereals, legumes and oilseeds along with rearing livestock	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Agrícola Mineira Alta-Prom, RL	Cooperative in Kwanza Sul producing vegetables, roots, tubers, fruits, cereals, rearing livestock and doing fishing	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Aldeia Nova-Waco Cungo, SA	Private company in Kwanza Sul producing eggs, milk and its derivatives (yogurt, butter, cheese, requieirão), poultry feed	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government and Vital Fund (Mitrelli Group)</li> </ul>	
Cooperativa ACBK RL	Cooperative in Bie producing vegetables, fruits, roots, tubers, cereals and rearing small livestock	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	

CAVEAT: Stakeholder listing is based on secondary research and interviews, So, all stakeholders (especially those with highly localised and/or offline operations) may not have not been captured in the listing. All maps & tables present best-available information as at the time of research.

## Wholesale & Retail Trade Sector

### Regional level stakeholders in Cabinda, Huila, Benguela, Kwanza-Sul, Cunene, Bie, etc.



Wholesale & Retail,  
Trading activities



Capacity building,  
education, training



Financial support/  
funding/investment



Technical/operational  
support & assistance



Lobbying/Advocacy,  
Policy/Research



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Cooperativa Okuatisa Olongunja	Cooperative in Bie producing vegetables, fruits, roots, tubers, cereals and rearing small livestock	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Agropecuária Ediva Hamavoko	Cooperative in Cunene producing cereals (corn, pasta, rice and wheat)	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Agro-Pecuária Jomadala, R.L.	Cooperative in Cunene producing vegetables and cereals	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Agro-Pecuária, Pesca, Derivados e Afins Tiaba da Costa	Cooperative in Cabinda focusing on livestock, artisanal fishing and agricultural activities	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Santa Helena	Cooperative in Cuando Cubango engaged in the production of cereals, beans and cattle	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Ama os Outros	Cooperative in Cuando Cubango dedicated to the cultivation of cereals, vegetables and fisheries	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Agropecuária Florestal e Mineira Semente do Samba	Cooperative in Kwanza Norte engaged in production of vegetables, roots and tubers	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Vida melhor dos ex-militares	Cooperative in Kwanza Norte cultivating vegetables (garlic, onion, tomato, carrot, cabbage and others)	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Agropecuária Industrial Kissomeira	Cooperative in Bengo cultivating vegetables, fruits, roots, tubers, cereals and rearing cattle and other livestock	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Agropecuaria Desejo do Ucuá	Cooperative in Bengo cultivating vegetables, fruits, roots, tubers, cereals, legumes, oilseeds and rearing livestock	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	

## Wholesale & Retail Trade Sector

### Regional level stakeholders in Cabinda, Huila, Benguela, Kwanza-Sul, Cunene, Bie, etc.



Wholesale & Retail,  
Trading activities



Capacity building,  
education, training



Financial support/  
funding/investment



Technical/operational  
support & assistance



Lobbying/Advocacy,  
Policy/Research



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Australpharma Sociedade de Distribuição de Produtos Farmacêuticos	Private company operating in Cabinda, Luanda, Kwanza Sul, Malange, Benguela, Huambo and Lubango, specializes in distribution of diagnostic products, hospital expendables and orthopaedics.	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>35% women in employment</li> <li>Partnered with hospitals, pharmacies, clinics</li> <li>Strength: Generate sustained value by promoting access to the health care</li> </ul>	<a href="http://www.australpharma.net">www.australpharma.net</a>
NCR Angola - Informática, Lda	Private company in Cabinda and Luanda providing the market with IT products, services and solutions	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Gives training to groups of disadvantaged people.</li> <li>Partnered with Fundação Arte e Cultura, HP</li> <li>Strength: Customer satisfaction</li> </ul>	<a href="http://www.ncrangola.com">www.ncrangola.com</a>
Pharmacenter	Private company operating in Benguela in the health and beauty market, as a wholesale distributor of pharmaceutical products, hospital supplies, cosmetics and associated services	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>Potential to be WEE relevant in the future; professional training and promotion provided to all employees</li> <li>Strength: Flexibility to client needs, innovation and customization</li> </ul>	<a href="http://www.pharmacenterangola.com">www.pharmacenterangola.com</a>

## Wholesale & Retail Trade Sector

# Regional level stakeholders in Uige, Namibe, Malanje, Moxico, Lunda Norte, Lunda Sul, Zaire



Wholesale & Retail,  
Trading activities



Capacity building,  
education, training



Financial support/  
funding/investment



Technical/operational  
support & assistance



Lobbying/Advocacy,  
Policy/Research



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Cooperativa Agro-pecuária os Bayacas, S.C.R.L	Cooperative in Uige involved in the production of agricultural products such as fruits, roots, tubers, legumes	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Agrícola Comissário Aspró, R.L	Cooperative in Uige, involved in production of fruits, roots and tubers	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa 24 de Março	Cooperative in Malanje producing livestock products (goats, chickens and rabbits)	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Kudimuena A	Cooperative in Malanje involved in fishing and aquaculture	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Agro-pecuária Lamaf	Cooperative in Lunda Norte producing cassava, reindeer and sweet potatoes	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Agropecuária Quinginge, CRL	Cooperative in Lunda Norte producing vegetables, fruits, roots, tubers, cereals, and rearing livestock	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Kulipandakana Kwa Vanakazhi	Cooperative in Moxico producing vegetables, fruits, roots, tubers, cereals and legumes	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Kafundi	Cooperative in Moxico producing vegetables, roots, tubers and cereals	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Samukanda	Cooperative in Moxico producing vegetables, fruits, roots, tubers, cereals, legumes, oilseeds and rearing cattle	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Agropecuária Samuhinhi	Cooperative in Lunda Sul producing manioc, reindeer and sweet potatoes (roots and tubers)	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Sacombe R.L	Cooperative in Lunda Sul producing vegetables, fruits, roots, tubers, cereals and involved in fishing and artisanal aquaculture activities	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	

## Wholesale & Retail Trade Sector

### Regional level stakeholders in Uige, Namibe, Malanje, Moxico, Lunda Norte, Lunda Sul, Zaire



Wholesale & Retail,  
Trading activities



Capacity building,  
education, training



Financial support/  
funding/investment



Technical/operational  
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Lobbying/Advocacy,  
Policy/Research



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Cooperativa de Mulheres peixeiras-Nangi	<i>Cooperativa in Namibe involved in artisanal fishing activities</i>	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa MAGP	<i>Cooperative in Namibe involved in the production of vegetables (garlic, onion, tomato, carrot, cabbage and others)</i>	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa De Produção Agropecuaria DO KUZU, R.L	<i>Cooperative in Zaire engaged in production of Cassava, Peanuts, Sweet Potato, Banana Bread, Table Banana, Beans, Massambala, Soybeans, Vegetables</i>	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	
Cooperativa Bom Fim Ntembua Nganga	<i>Cooperative in Zaire dedicated to the production of pineapples, banana bread, cassava and ginguba</i>	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with the Government, INAPEM, PRODESI, PROMOVE</li> </ul>	