

ETHIOPIA

PATHWAYS TO GENDER-INCLUSIVE ECONOMIC DEVELOPMENT IN SUB-SAHARAN AFRICA: A SECTORAL ANALYSIS STAKEHOLDER MAPPING: AGRICULTURE SECTOR



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SUB-SAHARAN AFRICAN COUNTRIES COVERED BY THE PATHWAYS STUDY

EAST AFRICA



Ethiopia



Kenya



Rwanda



Tanzania



Uganda

WEST AFRICA



Cameroon



Côte d'Ivoire



Ghana



Nigeria



Senegal

SOUTHERN AFRICA



Angola



Botswana



South Africa

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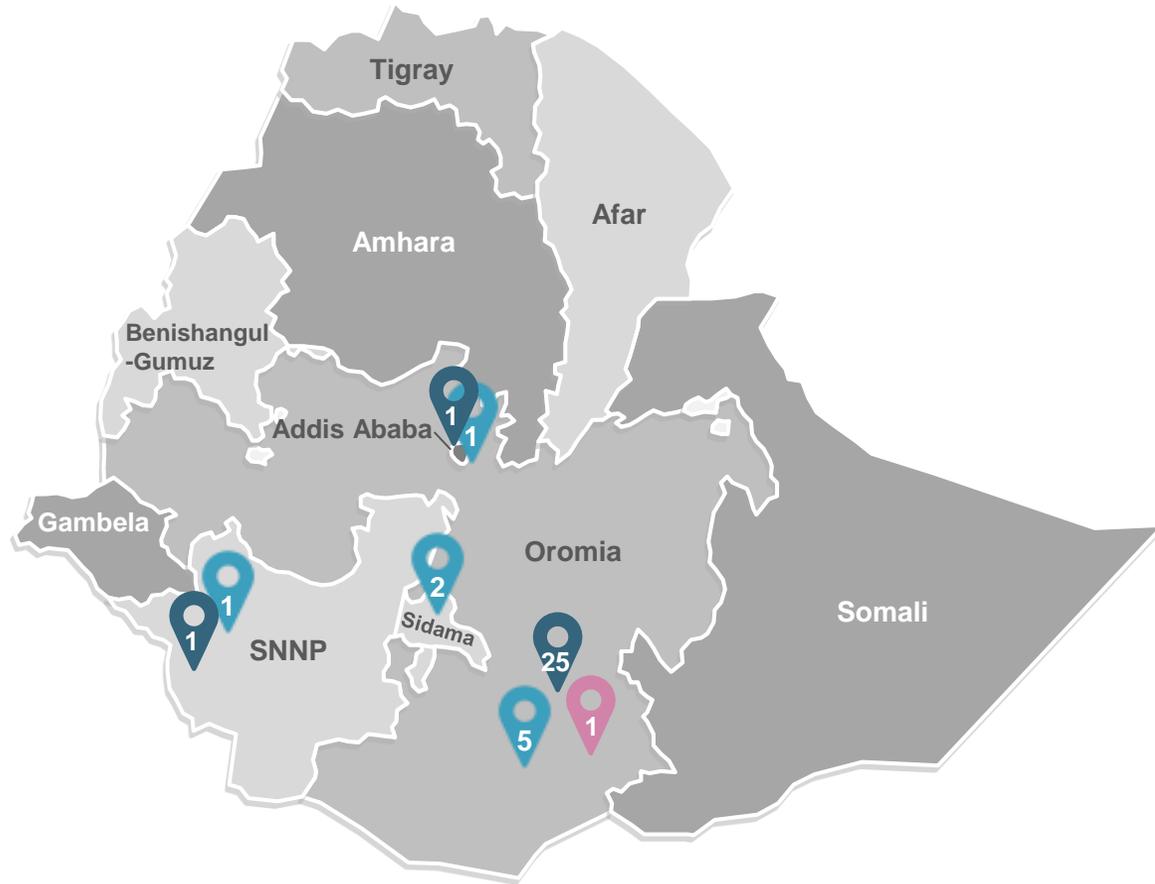
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The stakeholder listing simply reflects information that was gathered through secondary research and interviews for the Pathways study, and the inclusion of any stakeholders does not signify any opinion or endorsement by the organisations listed above. The information contained in this document is provided without any warranties or representations about accuracy or completeness. Any reliance on this material is made at users' own risk.

Ethiopia's agricultural sector stakeholders are split between private companies and associations and farmers collectives mostly having a presence in the Oromia region

National* Level



Region	Stakeholder Type					TOTAL
	35	9	9	8	6	
	Private Company	Associations, Collective, Org	Co-operatives	Govt agencies/ dept	NGO / CSOs	
National*	11	9	-	7	6	33
Afar	-	-	-	-	-	-
Amhara	-	-	-	-	-	-
Somali	-	-	-	-	-	-
Oromia	22	-	5	1	-	28
SNNP	1	-	1	-	-	2
Addis Ababa	1	-	1	-	-	2
Sidama	-	-	2	-	-	2
Gambela	-	-	-	-	-	-
Benishangul-Gumuz	-	-	-	-	-	-
Tigray	-	-	-	-	-	-

- Flowers / planting material
- Coffee / green coffee beans
- Livestock/ Poultry
- Fruit / spices / vegetables

* National stakeholder tally includes global stakeholders, who are assumed to operate at a national scale.



Agriculture Sector

Global stakeholders in Ethiopia's Agriculture sector

 Technical assistance/operational support	 Production, processing, marketing and sales	 Capacity building, education	 Credit extension/microfinancing/funding	 Lobbying/advocacy/Representation	 Policymaking and research	 Women-centric provision(s)/operation(s)				
Stakeholder	Brief description	Core activities						Key relationships and strengths	Website	
										
ILRI - International Livestock Research Institute	<i>International NGO aiming to improve food and nutritional security and to reduce poverty in developing countries through research on efficient, safe and sustainable use of livestock.</i>	✓	✓	✓		✓	✓	✓	<ul style="list-style-type: none"> Has "gender team" on feminisation of livestock farming Publications on empowering women in the sector Works with variety of national organizations to achieve the government's Growth and Transformation Plan and the Ministry of Agriculture's Agricultural Growth Program 	www.ilri.org
Food and Agriculture Organization (FAO) Ethiopia	<i>International NGO focusing on improving food security and reducing poverty.</i>	✓		✓	✓	✓	✓	✓	<ul style="list-style-type: none"> Supports 3,500 rural women as part of joint program with UN Women Ethiopia - "Rural Women Economic Empowerment" Has strong links with international NGOs and local government Partners with UN Women, OCHA, WFP, Ministry of Agriculture 	www.fao.org
Feed the Future Ethiopia Value Chain Activity (FTFEVCA)	<i>NGO works on improving agricultural productivity and the commercialization of small farmers via integrating nutrition-sensitive interventions, climate-smart agriculture and value chain development.</i>	✓		✓		✓		✓	<ul style="list-style-type: none"> Projects aimed to improve the nutrition of women & children Partners with corporate sector, NGOs, research institutes, universities and volunteer organizations Latest project duration: 2017-2021 	
TechnoServe	<i>NGO operates in 30 countries and aims to increase competitiveness of agricultural sector by linking people to information, capital, and markets. Present across coffee, cashew sub-sectors of agriculture.</i>	✓		✓	✓			✓	<ul style="list-style-type: none"> Invests in opportunities for women (38% of beneficiaries) through availing training, information, and resources Partners with public and private companies like the Coca-Cola Company, and the Bill & Melinda Gates Foundation 	www.technoserve.org
Florensis Ethiopia PLC	<i>Private second-generation family business from the Netherlands that breeds and supplies starting material for professional growers with over 1 billion young plants being produced yearly.</i>	✓	✓	✓				✓	<ul style="list-style-type: none"> Constructed Coffee House for Jogo reforestation site as an income generating initiative with over \$10K expenditure. Partners with NGOs EHPEA and SAEDO Other cultivation facilities located in Kenya and Portugal 	www.florensis.com
Bellaflor Group	<i>Private company owned and run by a Swiss-American family, operates in 3 countries and provides freshly cut high-end flowers, greenery and other botanical products.</i>	✓	✓					✓	<ul style="list-style-type: none"> Key employer of women in Ethiopia. Holds the Rainforest Alliance Certification about compliance of flower farms with the environment and fair labor standards 	www.bellaflor-group.com
Cimbria Ethiopia	<i>Private company, a worldwide brand of AGCO, manufacturing equipment for a variety of agricultural applications.</i>	✓	✓						<ul style="list-style-type: none"> Has supply partnerships with three Ethiopian coffee companies named Romina, Moplaco and Moredocofe As of 2021, Cimbria has supplied 36 coffee processing plants to Ethiopia (HQ in Denmark) 	www.cimbria.com

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Agriculture Sector

Global stakeholders in Ethiopia's Agriculture sector



Technical assistance/
operational support



Production, processing,
marketing and sales



Capacity building,
education



Credit extension/
microfinancing/funding



Lobbying/advocacy/
Representation



Policymaking and
research



Women-centric
provision(s)/operation(s)

Stakeholder	Brief description	Core activities							Key relationships and strengths	Website
Hanns R. Neumann Stiftung Africa Limited	Private foundation aiming to improve farmer livelihoods by upgrading agricultural practices, supporting climate adaptation, increasing market access, strengthening the role of women and supporting youth.	✓	✓	✓	✓			✓	<ul style="list-style-type: none"> Empowering women is part of the company's strategy Works with international coffee companies, coffee certification organizations, development banks and International development organizations 	www.hrnstiftung.org
Farm Africa	NGO working to build a prosperous rural Africa by driving agricultural and environmental change.	✓		✓	✓			✓	<ul style="list-style-type: none"> Involvement of women in the sale of produce, set up women's savings and loans groups, support women with agricultural projects Partners with global retailers (e.g., Aldi) and receives funding from global corporations (e.g., Cocksure Brewing Co.) 	www.farmafrica.org
Ethiopian Meat Producer-Exporters Association (EMPEA)	Industry association, comprising of 15 members, represents the interests of the sector in the international market and at government level.	✓		✓	✓	✓	✓		<ul style="list-style-type: none"> Partners with several Ministries, Ethiopian chamber of commerce, sectoral associations and USAID Global scope to develop exports covers 13 countries in MENA and Asia regions 	www.empea.com.et
Abbahawa Coffee	Private company exporting Ethiopian Arabica coffee, grown, roasted and ground in Africa.	✓	✓						<ul style="list-style-type: none"> Since 2006, the grand children as shareholders have been exporting Abbahawa coffee beans across the globe with over 11,000 tons and over US\$30 million per year. A top five coffee exporter since 2011 	www.abbahawacoffee.com
Kedir Haji Hassen trading PLC	Private company exporting coffee.		✓						<ul style="list-style-type: none"> Low data availability 	

Agriculture Sector

National stakeholders in Ethiopia's Agriculture sector

 Technical assistance/operational support	 Production, processing, marketing and sales	 Capacity building, education	 Credit extension/microfinancing/funding	 Lobbying/advocacy/Representation	 Policymaking and research	 Women-centric provision(s)/operation(s)				
Stakeholder	Brief description	Core activities						Key relationships and strengths	Website	
										
Ministry of Agriculture	Government body responsible for agriculture development and agricultural inputs, livestock and natural resources sectors, and food security sector.	✓	✓	✓	✓	✓	✓		<ul style="list-style-type: none"> Agricultural Development Partners' Linkage Advisory Council (ADPLAC) since 2008 works to enhance linkage and coordination among potential partners engaged in agriculture Over 10% of the county's total budget is allocated to the sector 	www.moa.gov.et
Ethiopian Investment Commission (EIC)	Government body encouraging foreign investments into Ethiopia through key incentive packages for foreign companies. Key investments are in agriculture, agroprocessing and textile.	✓	✓			✓		✓	<ul style="list-style-type: none"> BRIDGES Programme (2020), a 5-year initiative to create 600,000 jobs for young people, of which 80% are women Partners: Mastercard Foundation, Unilever, H&M, Tesco, Land Bank Development Corp, Industry Park Development Corp Female commissioner, Lelise Neme, also member of the Board 	www.investethiopia.gov.et
EthioChicken	Private company raising and producing poultry. Aims to bring healthy and affordable eggs and meat to every Ethiopian family.	✓	✓	✓				✓	<ul style="list-style-type: none"> Women are included in the training and look after the animals Focus on labour training and advanced distribution model Partners: Ethiopian Animal Feed Industry Association, Veterinary Association, Ministry of Livestock & Fisheries 	www.ethiochicken.com
Kerchanshe Trading PLC	Private company producing and trading coffee in local and international markets.	✓	✓	✓				✓	<ul style="list-style-type: none"> Plays key role in socio-economical activities in the country, e.g., road construction around coffee farms, building primary schools, charities, as well as job creation for youths & women. Focus on creating jobs for women 	www.kerchanshe.com
Ethiopian Trading Businesses Corporation Grain & Coffee Trading Business Unit (EGTE – Ethiopian Grain Trade Enterprise)	Public body working to create market opportunities for farmers and industrial consumer commodity manufacturers.	✓		✓	✓	✓			<ul style="list-style-type: none"> Has turnover of US\$98 million; employs ~1,500 staff Exports oil seeds, coffee and pulses; supplies grain as raw material inputs for local food processing industries, government and households 	www.egte-ethiopia.com
Horizon Plantations Plc	Private company, a specialized arm of the MIDROC conglomerate, producing coffee, spices, fruits, vegetables, pulses, maize and organic honey.	✓	✓			✓			<ul style="list-style-type: none"> Among largest sources of traceable & certified coffee in ET, owning over 50% of country's modern coffee plantations Partners: UTZ, Fairtrade, Rainforest Alliance, FDA, CAFÉ practices, 4C certification 	www.horizonplantations.com.et
Ethiopian Coffee and Tea Authority	Public body that aims to decrease poverty by developing country's Coffee, Tea and Spices industry.	✓		✓		✓	✓	✓	<ul style="list-style-type: none"> Public communication suggests women work at plantations Formed under mandate given by Ethiopian Council of Ministers 	www.ethiocta.gov.et

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Agriculture Sector

National stakeholders in Ethiopia's Agriculture sector

		 Technical assistance/operational support	 Production, processing, marketing and sales	 Capacity building, education	 Credit extension/microfinancing/funding	 Lobbying/advocacy/Representation	 Policymaking and research	 Women-centric provision(s)/operation(s)		
Stakeholder	Brief description	Core activities						Key relationships and strengths	Website	
										
Coffee Plantation Development Enterprise (CPDE)	Private company growing, processing and selling coffee in domestic and export markets.	✓	✓						<ul style="list-style-type: none"> Certified for production of Organic and Utz Kapeh starting from 2005/2006 crop year. Also works with BCS Oko Guarantee GMBH and IMO Institute for market ecology Export markets include EU, far East Asia, Australia and USA. 	
Tracon Trading Plc	Private company comprises of several businesses incl. Coffee Trading Business Line that prepares & exports green coffee beans to mainstream and specialty markets.	✓	✓						<ul style="list-style-type: none"> Other businesses lines are Aluminum Assembly and Fitting, Freight Transport & Heavy Machinery Rental, Construction Business Line, Real Estate, Import and Merchandising 	www.tracontrading.com
Agricultural Transformation Agency (ATA)	Government body aiming to catalyse transformation in agricultural sector via a variety of projects both within production and business areas.	✓		✓	✓	✓	✓		<ul style="list-style-type: none"> 15 projects aim to improve production and productivity of crop and livestock commodities, while other 10 projects focus on agribusiness and agricultural marketing sub-sectors. Partners with MoALR 	
Ethiopian Coffee Exporters Association (ECEA)	Trade association promoting coffee export globally and resolving problems members encounter in their business operations.	✓		✓		✓		✓	<ul style="list-style-type: none"> Influencer of the "women coffee exporters" segment Public communication shows women being involved Member of Specialty Coffee Association, Specialty Coffee Association of Japan, African Fine Coffee Association 	www.eceas.org
Ethiopian Horticulture Producer Exporters Association (EHPEA)	Industry association promoting the interest of its 119 members engaged in the production and export of flowers, vegetables, fruits, herbs, and cuttings.	✓		✓		✓		✓	<ul style="list-style-type: none"> Has a "gender committee" addressing issues relating to sexual harassment and gender-based violence in the sector. Partners with the Sustainable Trade Initiative, FSI 2020 the floriculture initiative, BSR Her Project 	www.ehpea.org
Ethiopian Milk Processor Industry Association (EMPIA)	Industry association striving to stimulate milk demand in Ethiopia, thereby increasing the market share for pasteurized milk in the country.	✓				✓		✓	<ul style="list-style-type: none"> Partners: Ministry of Livestock and Fisheries, Media organizations (WAFA), Agricultural Transformation Agency, NGOs, donor communities, farmer organizations Key interventions: public education via media, school milk-feeding program, policy influence via debates w/ stakeholders 	
Ethiopian Animal Feed industry association (EAFIA)	Industry association aimed at improving the quality and quantity of livestock feed production, along with productivity and profitability of its members.	✓		✓	✓	✓	✓		<ul style="list-style-type: none"> Provides members with technical assistance, education, training, marketing information Activities directed at enhancing cooperation between members and public sector for animal feed industry needs 	www.eafia.com

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Agriculture Sector

National stakeholders in Ethiopia's Agriculture sector

		 Technical assistance/operational support	 Production, processing, marketing and sales	 Capacity building, education	 Credit extension/microfinancing/funding	 Lobbying/advocacy/Representation	 Policymaking and research	 Women-centric provision(s)/operation(s)		
Stakeholder	Brief description	Core activities							Key relationships and strengths	Website
										
Ethiopian Women in Coffee (EWIC)	Trade association advocating for gender equality, improving the economic conditions of women in the coffee value chain to compete in international market.	✓		✓		✓		✓	<ul style="list-style-type: none"> Capacity building through training and market linkages with international buyers to increase economic benefit to women Partners: Ministry of Agriculture, Ethiopian Coffee and Tea Authority, Ministry of Trade, Ethiopian Commodity Exchange 	www.ethiopianwomenincoffee.com
Ethiopian Milk and Milk Products Producers & Processors Association (EMPPA)	Trade association uniting producers and processors in the milk industry.	✓				✓		✓	<ul style="list-style-type: none"> Supports women entrepreneurship Partners: Ethiopian Animal Feed Industry Association (EAFIA) Has difficulty dealing with distrust among members 	
Ethiopian Poultry Producers and Processors Association (EPPPA)	Producers association aimed at improving economic prosperity of its members and make them more competitive internationally.	✓	✓		✓	✓			<ul style="list-style-type: none"> Comprised of 48 members Key tasks include promotion of modern farm management technologies and public awareness on poultry consumption, facilitation of easy access to farm resources, credits, market and current business 	www.ethiopianpoultryassociation.org
Ethiopian Coffee Roasters Association (ECRA)	Trade association providing value services to its members to increase their competitiveness in the world market and fulfill their business objectives.	✓		✓		✓			<ul style="list-style-type: none"> Represents 31 members and coordinates their work with institutions that have common goals Types of support: business matching, organizing & participating in exhibitions; training & seminars; lobbying & negotiations with government; information services 	
Ethiopia- Netherlands Trade for Agricultural Growth (ENTAG)	NGO initiated to support agribusinesses & entrepreneurs operating in Ethiopia and develop the agricultural sector in general.	✓		✓	✓				<ul style="list-style-type: none"> Partners: Ethiopian Poultry Producers and Processors Association (EPPPA) Activities directed at building sustainable business models, trainings, business matchmaking and innovation support 	www.entag.org
Ethiopian Horticulture Development Agency (EHDA)	Government body that works to ensure fast and sustainable growth of the horticulture export industry via investments, capacity building and market promotion.	✓		✓	✓				<ul style="list-style-type: none"> Low data availability 	www.ehda.gov.et
Primrose Service Provider Plc	Private company involved in wholesale and export of green coffee.		✓						<ul style="list-style-type: none"> Partnerships related to wholesale and exports of coffee Focus on environmental well being and social responsibility 	www.primrosecoffee.com

Agriculture Sector

Oromia's stakeholders in Ethiopia's Agriculture sector

		Technical assistance/operational support	Production, processing, marketing and sales	Capacity building, education	Credit extension/microfinancing/funding	Lobbying/advocacy/Representation	Policymaking and research	Women-centric provision(s)/operation(s)		
Stakeholder	Brief description	Core activities						Key relationships and strengths	Website	
Maranque Plants PLC	Private company producing young plants for professional growers. Daughter company of Beekenkamp (NL).	✓	✓	✓		✓	✓	✓	<ul style="list-style-type: none"> Majority of farm staff are women, earning ~30% above market. Employees get free medical services, AIDS workshops, meals. Beekenkamp (est. 1951) has 2,600 staff worldwide, work in pot & bedding plants, vegetables, packaging & chrysanthemums 	www.maranqueplants.com
Afriflora Sher Ethiopia	Private company, producer and exporter of flowers. Afriflora Sher's rose farm in Ethiopia is the largest in the world processing up to 4 million rose daily. Focuses on European retail market.	✓	✓	✓	✓			✓	<ul style="list-style-type: none"> Key employer of women in Ethiopia. Sponsor and contributor to meetings on women's economic empowerment in Ethiopia. Partners: FSI, MPS Sustainable Quality, MPS Florimark Trade, Fairtrade Max Havelaar, Living Wage Lab, Hivos 	www.afriflora.nl
Limu Inara Farmers Multipurpose Cooperative Union	Cooperative, exporter of certified organic coffee.	✓	✓	✓	✓	✓			<ul style="list-style-type: none"> Partners: UTZ, 100% Organic, Fairtrade, Rainforest Alliance 	
Joytech PLC	Private company growing quality fresh herbs. Two farms located in close proximity to Addis Ababa.	✓	✓	✓	✓				<ul style="list-style-type: none"> Out of 1,500 employees over 70% are women Partners: British Retail Consortium, Tesco, Marks & Spencer Technologically-advanced methods for growing fresh herbs, floriculture and plant propagation with 40 years experience 	www.joytechfresh.com
Lafto Roses PLC	Private company involved in growing 20 premium varieties of roses. Farm located in Sabetta across 27 Ha.	✓	✓	✓				✓	<ul style="list-style-type: none"> Created 600+ jobs in previously undeveloped countryside, mainly women manage harvesting, selecting and packing Fairtrade certification, premium positioning HQ in Netherlands, gateway to Europe and the world 	www.laftoroses.com
Selale Dairy Cooperative Union (SDCU)	Cooperative involved in dairy processing activities with a new brand of milk and yoghurt at its new factory located in Sululta.	✓	✓					✓	<ul style="list-style-type: none"> Union is an umbrella to 31 cooperatives with total of 3,000 members, among which presumably a large share are women Partners: retailers (dairy sales), Cooperative Bank of Oromia (borrowing to build processing facilities) 75% profit is given out to members as dividend, rest is reserve 	
Kata Muduga Multi-purpose Farmer's Cooperative Union	Cooperative aims to improve life standard of the member farmers by developing effective direct marketing channels to provide the right and better price for their contracts.	✓	✓	✓	✓	✓			<ul style="list-style-type: none"> General Manager was business advisor for Technoserve Coffee Initiative, development project funded by Gates Foundation Partners: Duromina cooperative, Nano Challa cooperative, Yukro cooperative 	www.katamudugacoffee.com

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Agriculture Sector

Oromia's stakeholders in Ethiopia's Agriculture sector



Technical assistance/
operational support



Production, processing,
marketing and sales



Capacity building,
education



Credit extension/
microfinancing/funding



Lobbying/advocacy/
Representation



Policymaking and
research



Women-centric
provision(s)/operation(s)

Stakeholder	Brief description	Core activities							Key relationships and strengths	Website
Metrolux Flowers PLC	Private company producing strawberries, avocados, honey, vegetables, and herbs on 28 ha farm. Key focus on strawberries. Exports to Middle East and Europe.	✓	✓					✓	<ul style="list-style-type: none"> Large share of employees are women Provides free transport service for staff from and to the farm Globally accredited business, fully upholding to international quality and safety procedures 	www.metroluxflowers.com
Oromia Coffee Farmers Cooperative Societies Union (OCFCSU)	Cooperative aims to raise economic and social wellbeing of member farmers to universally acceptable standard.	✓				✓			<ul style="list-style-type: none"> Partners with The East India Company of London 	www.oromiacoffeeunion.org
Jittu Horticulture PLC	Private company producing and exporting flowers.	✓	✓						<ul style="list-style-type: none"> Low data availability 	www.jittuhorticulture.com
Ethio Dream PLC	Private company, a part of MIDROC Technology Group, involved in flower production and exporting.	✓	✓						<ul style="list-style-type: none"> Large group of companies involved in several sectors: mining, commerce, manufacturing, agriculture & agro-processing 	www.midrocinvestmentgroup.com
Minaye Flowers PLC	Private company, a family owned and operated grower, exporter and distributor of premium quality range of fresh cut flowers (roses).	✓	✓						<ul style="list-style-type: none"> Aim to be a leading Rose growers and exporters by 2025 Located in Bishoftu (Debrezeit) and Awash Melka at an altitude of 1,950 and 2,050 meters above sea level, 650+ employees 	www.minayeflowers.com
ET-Highland Flora PLC	Private company producing and exporting flowers.	✓	✓						<ul style="list-style-type: none"> Low data availability 	
Yassin Legesse Johnson Flower Farm	Private company producing and exporting flowers.	✓	✓						<ul style="list-style-type: none"> Low data availability 	
METAD Agricultural Development PLC	Private company growing and sourcing coffee. Headquartered in Addis Ababa.	✓	✓	✓					<ul style="list-style-type: none"> Founder was a woman who is famous for being the first female pilot in Africa and a businesswoman in coffee production Provides pre- and post-harvest training to farmers Partners with Ethiopian Ministry of Trade, Coffee Quality Institute and large number of industry associations. 	www.metadplc.com
Oromia Bureau of Agriculture and Natural Resource	Government body working to improve agricultural production and productivity through adoption of technologies and achieving food security in the region.	✓		✓	✓		✓		<ul style="list-style-type: none"> Low data availability 	www.oromiyaa.gov.et

Oromia's stakeholders in Ethiopia's Agriculture sector

 Technical assistance/operational support
  Production, processing, marketing and sales
  Capacity building, education
  Credit extension/microfinancing/funding
  Lobbying/advocacy/Representation
  Policymaking and research
  Women-centric provision(s)/operation(s)

Stakeholder	Brief description	Core activities							Key relationships and strengths	Website
										
Roshanara Rose PLC	Private company producing and exporting flowers.		✓						<ul style="list-style-type: none"> Low data availability 	
Elemtu Integrated Milk Industry Share company	Private company involved in milk processing and marketing.	✓	✓						<ul style="list-style-type: none"> Products include cream, butter, yogurt, cheese and pasteurized milk 	
Kayon Mountain Coffee farm plc	Private company, producer and exporter of coffee.	✓	✓						<ul style="list-style-type: none"> Partner with Ethiopian coffee exporters association, Ethiopian coffee forum, African Fine Coffee Association Certificate for organic coffee by German company called BCS ECO GARANTIE Licensed coffee grower, bypasses Ethiopian Central Auction 	www.kayoncoffee.com
GTS Poultry Farm PLC.	Private company involved in poultry production.		✓						<ul style="list-style-type: none"> Low data availability 	
Lily Poultry Farm PLC.	Private company involved in poultry production.		✓						<ul style="list-style-type: none"> Low data availability 	
Dugda Floriculture Development Plc	Private company, producer and exporter of flowers.		✓						<ul style="list-style-type: none"> Production area of 50 Ha in the town of Debre Zeyit 	www.getas.com.et
Euro Flora PLC	Private company, producer and exporter of flowers.		✓						<ul style="list-style-type: none"> Low data availability 	
Oda Flowers	Private company, producer and exporter of flowers.		✓						<ul style="list-style-type: none"> Low data availability 	
Oromia Wonders PLC	Private company, producer and exporter of flowers.		✓						<ul style="list-style-type: none"> Low data availability 	
Supra Floritech PLC	Private company, producer and exporter of flowers.		✓						<ul style="list-style-type: none"> Low data availability 	
TOP Flowers PLC	Private company, producer and exporter of flowers.		✓						<ul style="list-style-type: none"> Low data availability 	
ZK Flower	Private company, producer and exporter of flowers.		✓						<ul style="list-style-type: none"> Low data availability 	

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Agriculture Sector

Other regional stakeholders in Ethiopia's Agriculture sector

Stakeholder	Brief description	Core activities							Key relationships and strengths	Website
		Technical assistance/operational support	Production, processing, marketing and sales	Capacity building, education	Credit extension/microfinancing/funding	Lobbying/advocacy/Representation	Polymaking and research	Women-centric provision(s)/operation(s)		
Flora Holland Ethiopia	<i>Dutch-based cooperative of flower growers whose goal is to create contacts between buyers and suppliers to bring business opportunities.</i>	✓	✓			✓			<ul style="list-style-type: none"> The biggest floricultural marketplace and counts 55 Ethiopian flower growers covering 1,300 Ha and generating US\$214.22 M Key partner - Ethiopian Horticulture Producer Exporters Association (EHPEA) Meet FSI sustainability standards & Good Agricultural Practices 	www.floraholland.com
Yirga Cheffe Coffee Farmers Cooperative Union (YCFCU)	<i>Cooperative promotes and supports the continuous development of sustainable coffee supply by its members to the market.</i>	✓	✓			✓			<ul style="list-style-type: none"> Part of the International Trade Centre's Alliances for Action network and community Partner with institutions like USAID, Fair Trade Africa, World Vision etc. 	www.yirgacheffeunion.com
Sidama Coffee Farmers Cooperative Union (SCFCU)	<i>Cooperative producing and exporting high quality traceable coffee directly to overseas buyers.</i>	✓	✓			✓			<ul style="list-style-type: none"> The union works with 76,000 farmers and produces 10,000 tonnes of high-quality Organic Arabica beans per year, of which 95% is washed Certified by Fair Trade Labeling Organizations International (FLO) since 2003 	www.sidamacoffee.com
Bench Maji Coffee Farmers Cooperative Union (BMCFCU)	<i>Smallholder Farmers' Cooperative Union supplying a high quantity of high-quality coffee, spices and honey products to the international market. Includes 22 cooperatives totaling 8,022 members.</i>	✓	✓	✓		✓		✓	<ul style="list-style-type: none"> Benefits women via social programs such as building schools Partners: USAID, International Trade Centre, CBI Ministry of Foreign Affairs, IPD Import Promotion Desk, 2Scale, ENTAG Certified by Fairtrade, Rainforest Alliance, UTZ, CAFÉ Practices, Organic and USDA Organic 	www.benchmajicoffeeunion.com
Bunaroma Coffee Exporter	<i>Private company, exporter of green and roasted coffee .</i>	✓	✓	✓				✓	<ul style="list-style-type: none"> Creates employment opportunities for young women. Expansion program to acquire farming land for massive plantations of coffee for sustainable sourcing and supply Direct supply-chain partnership with coffee producers and suppliers who own coffee washing and drying stations 	www.bunaromacoffee.com
Hibret Dairy Producers Marketing Cooperative	<i>Cooperative of dairy producers.</i>	✓	✓			✓			<ul style="list-style-type: none"> Low data availability 	