

# SOUTH AFRICA

## PATHWAYS TO GENDER-INCLUSIVE ECONOMIC DEVELOPMENT IN SUB-SAHARAN AFRICA: A SECTORAL ANALYSIS

### STAKEHOLDER MAPPING: REAL ESTATE SECTOR



#### STEERING COMMITTEE



#### SUB-SAHARAN AFRICAN COUNTRIES COVERED BY THE PATHWAYS STUDY

##### EAST AFRICA



##### WEST AFRICA



##### SOUTHERN AFRICA



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The stakeholder listing simply reflects information that was gathered through secondary research and interviews for the Pathways study, and the inclusion of any stakeholders does not signify any opinion or endorsement by the organisations listed above. The information contained in this document is provided without any warranties or representations about accuracy or completeness. Any reliance on this material is made at users' own risk.

# South Africa's real estate sector stakeholders are dominated by government and private sector firms with representation across various provinces

## National Level



#	Stakeholder Type	Province							
		Free State	Kwazulu-Natal	Gauteng	North West	Mpumulanga	Western Cape	Eastern Cape	National *
14	Associations, collectives, organizations, rep bodies	-	-	1	-	-	1	1	11
30	Private Companies	-	1	2	-	-	-	2	25
9	NGOs / CSOs	-	-	1	-	-	1	-	7
19	Government agencies/departments	-	3	2	-	-	1	-	13
	<b>TOTAL</b>	-	4	6	-	-	3	3	56

*Note: \*National stakeholder tally includes global stakeholders, who are assumed to operate at a national scale.*

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## Real Estate Sector

# National level stakeholders in South Africa's Real Estate sector



Agency/Property  
Development activities



Valuation,  
Inspection, Survey



Property financing, investment,  
funding



Capacity building,  
education, training



Policies and Advocacy



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Rawson	Private real estate agency specialising in variety of property sales and auctions. Also has a training academy	✓	✓	✓	✓		✓	<ul style="list-style-type: none"> <li>Women safety training, youth empowerment programme, supporting an inclusive society</li> <li>Member of EAAB* and REBOSA*</li> </ul>	<a href="http://www.rawson.co.za">www.rawson.co.za</a>
National Government	Government body passing real estate laws, also providing financial assistance to entrepreneurs	✓		✓		✓	✓	<ul style="list-style-type: none"> <li>Financial support to women entrepreneurs through Isivande Women's Fund</li> <li>Due to the pandemic, facing disorganisation and lack of finances</li> </ul>	<a href="http://www.gov.za">www.gov.za</a>
SAIBPP (South African Institute of Black Property Practitioners)	NGO driving transformation in the property sector through policy advocacy, education and enterprise development	✓			✓	✓	✓	<ul style="list-style-type: none"> <li>Partnered with University of Cape Town (UCT)</li> <li>Training for individuals establishing a career in property trade</li> <li>Bursaries offered for those who need financial assistance</li> </ul>	<a href="http://www.saibpp.co.za">www.saibpp.co.za</a>
RE/MAX	Large private real estate agency in ZA providing training and uplifting communities in addition to real estate services	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>About 61% of top commission earners are women</li> <li>About 60% of the network are women</li> <li>Partnered with BetterBond, Private Property, EAAB</li> </ul>	<a href="http://www.remax.co.za">www.remax.co.za</a>
Just Property	Private real estate agency focused on commercial, residential developments and farmland trade	✓	✓		✓		✓	<ul style="list-style-type: none"> <li>About 58% of real estate agents are women</li> <li>47 franchises owned or co-owned by women (51% of franchises)</li> <li>Partnered with JAM SA (an NGO)</li> </ul>	<a href="http://www.just.property">www.just.property</a>
SEDA (Small Enterprise Development Agency)	Government body providing information, counselling and business support services to micro and small enterprises across all sectors			✓	✓	✓	✓	<ul style="list-style-type: none"> <li>Informs women of funding and training opportunities in sectors</li> <li>Affiliated with the Department of Trade and Industry (DTI)</li> <li>Provides financial and non-financial assistance to small businesses and start-ups</li> </ul>	<a href="http://www.seda.org.za">www.seda.org.za</a>
Department of Trade and Industry	Government body overseeing trade, industry, economic transformation and competition within South Africa			✓	✓	✓	✓	<ul style="list-style-type: none"> <li>Created Isivande Women's fund for women's economic empowerment in ZA</li> <li>Partnered with the state governments and other companies</li> <li>Mission is to create a dynamic, industrially and globally competitive South Africa by transforming trade and industry and promoting economic development</li> </ul>	<a href="http://www.thedtic.gov.za">www.thedtic.gov.za</a>

\*EAAB = Estate Agency Affairs Board of South Africa

\*REBOSA = Real Estate Business Owners of South Africa

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Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
RICS (Royal Institution of Chartered Surveyors)	Global organisation involved in surveying and inspection of property, land, construction, etc.		✓		✓	✓	✓	<ul style="list-style-type: none"> <li>Committed to inclusion of Black community and women</li> <li>Partnerships with many Universities</li> <li>Has over 134,000 qualified trainees and professionals placed in significant marketplaces, able to influence policy and standards</li> </ul>	www.rics.org
Xoliswa Tini	Private real estate/property company with wide representativeness in real estate market of South Africa	✓		✓	✓		✓	<ul style="list-style-type: none"> <li>Sponsorship of women trainees, giving stipend until they are ready to do business</li> <li>Staff is almost 100% female and Black</li> <li>CEO dedicated towards women empowerment</li> </ul>	www.properties.xtppgroup.co.za
WPN (Women's Property Network)	NGO dedicated to advancing the success of women in commercial property industry in South Africa				✓	✓	✓	<ul style="list-style-type: none"> <li>Runs training and provides bursaries to women to achieve economic self-sufficiency</li> <li>Has an educational trust for funding</li> <li>Promotes networking for women and encourages their entry into the property industry</li> <li>Network has over 700 members, with regional chapters</li> <li>Significant impact on women employment in property sector</li> </ul>	www.wpn.co.za
Enablis	International NGO supporting SME entrepreneurs in developing and emerging countries, for sustainable economic development			✓	✓		✓	<ul style="list-style-type: none"> <li>Helps Black and women entrepreneurs through Enablis Acceleration Fund</li> <li>Key partnerships with Global Affairs Canada and Telesystem</li> </ul>	www.enablis.org
BWA (Business Women's Association)	CSO acting to empower women by promoting opportunities to support, grow and connect their businesses and careers				✓	✓	✓	<ul style="list-style-type: none"> <li>Policy influencer and support for training through webinars</li> <li>Comprised 100% of women</li> </ul>	www.bwasa.co.za
Fine & Country	Global private real estate company focussing on commercial property sales, rental and valuation	✓	✓				✓	<ul style="list-style-type: none"> <li>Has a female CEO with a commitment to empowerment for female agents</li> <li>They sell more property in the upper quartile of ZA market</li> </ul>	www.fineandcountry.com
REBOSA (Real Estate Business Owners of South Africa)	Industrial representative organisation with focus on business owners of all types of estate agencies in residential real estate sector	✓			✓	✓		<ul style="list-style-type: none"> <li>Bilateral partners of National Association of Realtors (NAR)</li> <li>Has almost all national groupings of estate agencies as members</li> <li>Significant influence on policy-making in real estate</li> </ul>	www.rebosa.co.za

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SEEFF	<i>Global private real estate company (ZA and the UK) involved in residential, commercial, industrial, retail, agricultural, new developments property trade</i>	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnership with Ooba, Hamptons International, Private Property</li> <li>A leading real estate company in ZA and worldwide</li> </ul>	www.seeff.com
Pam Golding	<i>Global property group offering a wide array of property services and training for agency</i>	✓	✓		✓			<ul style="list-style-type: none"> <li>Competitor in the real estate sector across the country</li> <li>Not very gender active, but reports on success of women agents</li> </ul>	www.pamgolding.co.za
Low Geffen Sotheby's	<i>National private real estate company involved in marketing, sales, rentals, auctions, foreign purchasing and training</i>	✓	✓		✓			<ul style="list-style-type: none"> <li>Partnered with Ooba, Private Property, Sotheby's International Realty</li> <li>Operating since 1970s internationally and in ZA</li> <li>Focus is on innovation and service distinction in ZA</li> </ul>	www.sothebysrealty.co.za
Real Estate Development Summit Sub-Saharan Africa	<i>A global conclave for converging delegates and solution providers to find ideal prospects and develop the property market in Sub-Saharan Africa</i>	✓			✓	✓		<ul style="list-style-type: none"> <li>Partnered with the Department of Tourism and many supporting media partners</li> <li>Global annual event converging important real estate stakeholders to discuss important topics, possibly even women in real estate and construction</li> </ul>	www.redevelopmentsummit.com
AFRES (African Real Estate Society)	<i>Pan-African professional organisation seeking to promote networking, research and education among property professionals across Africa</i>	✓			✓	✓		<ul style="list-style-type: none"> <li>Affiliated with International Real Estate Society (IRES) and its other national sister societies</li> </ul>	www.wits.ac.za
SACPVP (South African Council for the Property Valuers Profession)	<i>Government body promoting the education and training of property valuers in South Africa</i>		✓		✓	✓		<ul style="list-style-type: none"> <li>Partnered with the National Government, influences policy</li> <li>Lack of financial aid/bursaries provided for training</li> </ul>	www.sacpvp.co.za
Ministry of Public Works and Infrastructure of the Republic of South Africa	<i>Government body overseeing public works, infrastructural development and maintenance projects and policies across South Africa</i>	✓			✓	✓		<ul style="list-style-type: none"> <li>Currently lead by a female minister, who has approved several programmes on women empowerment</li> <li>Responsible for the upkeep of national roads, legislative matters</li> </ul>	www.publicworks.gov.za

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Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
									
South African Women in Construction (SAWIC)	CSO focussed on empowering women to gain access to business opportunities, training, finance and networks in the construction industry	✓			✓	✓	✓	<ul style="list-style-type: none"> <li>They provide women the tools, encouraging them to pursue and establish careers in construction</li> <li>Company is lead by Black women (95% are Black women)</li> <li>Strategic partnership with Independent Development Trust (IDT) and the Development Bank of South Africa (DBSA)</li> <li>Has regional chapters, each one organizes programmes</li> </ul>	sawicnational.co.za
Business Partners	CSO providing business and property finance to viable and formal businesses			✓			✓	<ul style="list-style-type: none"> <li>Women in Business Fund offers financial opportunities for female entrepreneurs</li> <li>Partnered with Global SME Finance and IFC</li> <li>Potential to provide support for women who want to venture into the retail business sector</li> </ul>	www.businesspartners.co.za
Institute of Estate Agents of South Africa: IEASA	Collective representative national organisation of practitioners in the real estate profession, aiming to develop members by training, information exchange, group-buying, representation, etc.	✓			✓			<ul style="list-style-type: none"> <li>Partnered with the National Association of Realtors, SA Home Loans, The Virtual Agent and Property Inspect</li> </ul>	www.ieasa.org.za
NPPC (National Property Practitioners Council)	Trade association seeking to enable all role-players with an inclusive environment and platform for government and industry consultation and exchange	✓				✓		<ul style="list-style-type: none"> <li>Appears to be the largest trade association in ZA real estate sector</li> </ul>	www.nppc.org.za
EAA (Estate Agents Association)	An Industry association/professional network dedicated to help those involved in the real estate industry of ZA	✓				✓		<ul style="list-style-type: none"> <li>A division of MF Rotary Network, Biz Hub, Stewarts International, etc.</li> <li>Associated with several Networks and Owners Associations</li> </ul>	www.estateagentsassociation.co.za
Chas Everitt	Private real estate agency into property trade and training for agents	✓			✓			<ul style="list-style-type: none"> <li>3 out of 6 members in leadership are female</li> <li>Partnered with Private Property and Luxury Portfolio Intl.</li> </ul>	www.chaseveritt.co.za
Department of Human Settlements	Government body facilitating creation of sustainable human settlements and improved household life, as well as empowering disadvantaged groups in construction	✓	✓	✓	✓	✓	✓	<ul style="list-style-type: none"> <li>Minister-in-charge has hosted the Women in Construction Summit and actively uplifts women in the construction labour force of human settlements</li> </ul>	www.dhs.gov.za

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 Agency/Property Development activities	 Valuation, Inspection, Survey	 Property financing, investment, funding	 Capacity building, education, training	 Policies and Advocacy	 Women-centric provision(s)/operation(s)				
Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
									
Standard Bank	<i>Government body providing extensive financial services</i>			✓				<ul style="list-style-type: none"> <li>Has an annual award ceremony for Top Women in leadership (not specific to real estate)</li> </ul>	<a href="http://www.standardbank.co.za">www.standardbank.co.za</a>
SAPOA (South African Property Owners Association)	<i>Industry Association committed to protecting the interests of commercial and industrial property sectors</i>	✓			✓	✓	✓	<ul style="list-style-type: none"> <li>Provides education for historically disadvantaged women (including Black women)</li> <li>Partnerships with WPN, SACSC, GBCSA, SAIBPP, SAIV, AFRES, etc.</li> </ul>	<a href="http://www.sapoa.org.za">www.sapoa.org.za</a>
NefCorp (National Empowerment Fund)	<i>Government body acting as a catalyst for Broad-Based Black Economic Empowerment (B-BBEE) in South Africa</i>	✓		✓		✓	✓	<ul style="list-style-type: none"> <li>Has a Women Empowerment Fund (WEF) empowering Black women too</li> </ul>	<a href="http://www.nefcorp.co.za">www.nefcorp.co.za</a>
Jawitz Properties	<i>Private real estate agency focussing on residential developments, offering property management solutions</i>	✓	✓					<ul style="list-style-type: none"> <li>Regularly encourages female employees by promoting them in their news section</li> <li>Partnered with Ooba, Private Property, worldwide realtors</li> </ul>	<a href="http://www.jawitz.co.za">www.jawitz.co.za</a>
Gender and Women Empowerment Unit	<i>Government body part of the DTI, helping women overcome obstacles experienced in business</i>				✓	✓	✓	<ul style="list-style-type: none"> <li>Networking opportunities and lobbying for better policies for women, training and capacity building programmes</li> </ul>	<a href="http://www.thedtic.gov.za">www.thedtic.gov.za</a>
Department of Women, Youth and Persons with Disabilities	<i>Government body focused on uplifting women, youth and the disabled out of poverty by giving them tools (financial and non-financial) to become self-sufficient</i>			✓	✓		✓	<ul style="list-style-type: none"> <li>Financial and Non-financial support provided to women entrepreneurs</li> <li>Receives a lot of support as the topic is gaining traction</li> </ul>	<a href="http://www.women.gov.za">www.women.gov.za</a>
Infrastructurereads	<i>Private news outlet, reporting on real estate news in buildings, constructions and other infrastructure</i>	✓				✓	✓	<ul style="list-style-type: none"> <li>Regularly advocate for women in construction and empowerment of women through articles</li> <li>Capacity to spread awareness about women empowerment through success stories</li> </ul>	

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Stakeholder	Brief description	Core activities						Key relationships and strengths	Website		
											
DDP	Private property valuation business providing residential, municipal, commercial and agricultural real estate valuation services		✓			✓	✓	<ul style="list-style-type: none"> <li>Level 1 B-BBEE status, with 67% black ownership and 41.72% black female ownership</li> <li>Employs a large share of property valuers in ZA</li> </ul>	<a href="http://www.ddp.co.za">www.ddp.co.za</a>		
CIDB (Construction Industry Development Board)	Government body focused on sustainable growth, capacity development, empowerment, and improved performance in the construction industry	✓		✓	✓		✓	<ul style="list-style-type: none"> <li>Encourages women in construction through awards</li> <li>4 out of 12 board members are female (33.3%)</li> <li>Works on an integrated construction industry development strategy</li> </ul>	<a href="http://www.cidb.org.za">www.cidb.org.za</a>		
EAAB (Estate Agency Affairs Board of South Africa)	Regulatory body for Real Estate Agency Industry, ensuring all estate agents are registered with the EAAB	✓				✓		<ul style="list-style-type: none"> <li>7 out of 15 board members are female (46.7%) and 22 out of 43 board committee members are female (51.2%)</li> <li>Works in liaison with government about legislation</li> </ul>	<a href="http://www.eaab.org.za">www.eaab.org.za</a>		
NCI (National Construction Incubator)	Government body working to enhance the capacity of construction SMMEs through knowledge transfer, sustainable business practices, job creation, etc.	✓			✓		✓	<ul style="list-style-type: none"> <li>Trains Black-owned companies, of which 34.56% are female-owned companies, to create jobs</li> <li>54.5% of the staff is female</li> <li>Associated with DTI, SEDA, East London IDZ etc.</li> </ul>	<a href="http://www.natci.org.za">www.natci.org.za</a>		
SAIV (South African Institute of Valuers)	Collective organisation dedicated to serving, advancing and protecting the valuation profession through networking and education		✓		✓		✓	<ul style="list-style-type: none"> <li>Empowering women in the valuation profession to ensure equal participation</li> <li>Partnered with SAPOA, the Real Estate Institute of Zimbabwe, SA Council for Property Valuers Profession, etc.</li> </ul>	<a href="http://www.saiv.org.za">www.saiv.org.za</a>		
BPVA (Black Professional Valuers Association)	Industry association aimed at training and educating Black professional and candidate valuers		✓		✓		✓	<ul style="list-style-type: none"> <li>Focus mainly on Black empowerment</li> <li>Associated with SACPVP and SAIV</li> </ul>	<a href="http://www.bpva.co.za">www.bpva.co.za</a>		
TPN	Private credit bureau assisting in background checks, rent/fee collection, lease/employment agreements, and property reports	✓	✓		✓			<ul style="list-style-type: none"> <li>Associated with Experian and TransUnion</li> <li>Capability to help start-ups in real estate business</li> </ul>	<a href="http://www.tpn.co.za">www.tpn.co.za</a>		

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Women-centric  
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Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Property Sector Charter Council	National transformation charter as contemplated in the B-BBEE act, laying foundations for code of good practice for the property sector						✓	<ul style="list-style-type: none"> <li>Dedicated to advocating good practice in the property sector of ZA, currently not extremely influential</li> </ul>	<a href="http://www.propertycharter.co.za">www.propertycharter.co.za</a>
Rode and Associates	Private company specialising in real estate economics, property valuations, research, town planning and consultancy	✓	✓		✓			<ul style="list-style-type: none"> <li>10 out of 16 employees is female in the company</li> <li>An independent property valuator firm in ZA</li> </ul>	<a href="http://www.rode.co.za">www.rode.co.za</a>
Green Building Council South Africa	Global, membership-based council working to ensure sustainability in building and home design and operation	✓	✓			✓		<ul style="list-style-type: none"> <li>Several international partners and sponsors</li> <li>One of the 75 members of the World Green Building Council</li> </ul>	<a href="http://www.gbcsa.org.za">www.gbcsa.org.za</a>
The Valuator Group	Global, private boutique valuation company to individuals, corporations and governments		✓	✓	✓			<ul style="list-style-type: none"> <li>Associated with RICS</li> </ul>	<a href="http://www.thevaluator.co.za">www.thevaluator.co.za</a>
Property Professional	Real estate sector player, providing news and advice on all property-related matters	✓					✓	<ul style="list-style-type: none"> <li>Spreads awareness about women in real estate via published articles</li> <li>Large media reach</li> </ul>	<a href="http://www.propertyprofessional.co.za">www.propertyprofessional.co.za</a>
IDF Managers Funding	National company providing responsive and innovative financial solutions to unlock the economic potential of the African continent			✓			✓	<ul style="list-style-type: none"> <li>Supports women entrepreneurs in many areas, including construction</li> <li>Financial assistance for Black women entrepreneurs</li> </ul>	<a href="http://www.idf.co.za">www.idf.co.za</a>
Expedite Solutions	Private company run by a female business owner and senior real estate professor from Wits University, sharing her experience in the real estate market	✓					✓	<ul style="list-style-type: none"> <li>Associated with Wits University</li> </ul>	<a href="http://www.wits.ac.za">www.wits.ac.za</a>
Uniqueco	National professional independent property valuation firm			✓			✓	<ul style="list-style-type: none"> <li>Predominantly female in leadership positions</li> </ul>	<a href="http://www.uniqueco.co.za">www.uniqueco.co.za</a>

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Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Igrow Wealth Investment	Private company providing property investment education, training, planning and financing solutions			✓	✓			<ul style="list-style-type: none"> <li>Associated with SAICA, FISA, EAAB, I Grow Wealth Management</li> </ul>	<a href="http://www.igrow.co.za">www.igrow.co.za</a>
NAMA (National Association of Managing Agents)	CSO, NPO voluntary organisation promoting and advancing the interests of Managing Agents and Community Scheme Management in South Africa				✓	✓		<ul style="list-style-type: none"> <li>Associated with Property Sector Charter Council, ARC, NPRC, EAAB, REBOSA, SOS Community Schemes Ombud Service, etc.</li> </ul>	<a href="http://www.nama.org.za">www.nama.org.za</a>
Professional Valuers Association	Collective association working in the best interests of professional valuers, providing consultation and advise across a full range of property assets		✓		✓			<ul style="list-style-type: none"> <li>Partnered with SACPVP, SAIV, SAPOA, BPVA, RICS</li> </ul>	<a href="http://www.pva.co.za">www.pva.co.za</a>
SAREIT (South African Real Estate Investment Trust)	Industry association addressing sectoral challenges, providing support to stakeholder needs and promoting South African REITs as an investment class					✓		<ul style="list-style-type: none"> <li>Capability to influence the real estate policy</li> </ul>	<a href="http://www.sareit.co.za">www.sareit.co.za</a>
PropAcademy	Private training company for real estate agents				✓			<ul style="list-style-type: none"> <li>13 out of 16 (81.3%) team members are female</li> <li>Partnered with SSETA and EAAB</li> <li>Collaboration with SSETA provides financial grants to learners</li> </ul>	<a href="http://www.propacademy.co.za">www.propacademy.co.za</a>
SA Property Academy	Private training company providing full-range training for real estate agents and property professionals				✓			<ul style="list-style-type: none"> <li>Associated with the Department of Education, SA Association of Community Colleges, SAQA, SSETA, EAAB and IEASA</li> <li>Sponsorship options offered for the needy</li> </ul>	<a href="http://www.sapropertyacademy.com">www.sapropertyacademy.com</a>
Steven Johnstone	Private company offering mentorship and training programmes on going-virtual in real estate agency				✓			<ul style="list-style-type: none"> <li>Training on use of social media, technology, video, conducting virtual property tours</li> </ul>	<a href="http://www.stevenjohnstone.com">www.stevenjohnstone.com</a>
FinFind	Online platform providing support for individuals seeking financing for their SMMEs by matching them to appropriate funders in their vast database			✓				<ul style="list-style-type: none"> <li>Associated with DSBD, SEFA, USAID, BLSA, Department of Small Business Development</li> </ul>	<a href="http://www.finfind.co.za">www.finfind.co.za</a>
TUHF	Private lenders in residential and commercial real estate for entrepreneurs, also providing support during the process	✓		✓				<ul style="list-style-type: none"> <li>Functioning across KwaZulu-Natal, Eastern Cape, Western Cape, Free State and Gauteng provinces</li> </ul>	<a href="http://www.tuhf.co.za">www.tuhf.co.za</a>

## Real Estate Sector

# Regional level stakeholders in Eastern Cape, Western Cape and Gauteng



Agency/Property  
Development activities



Valuation,  
Inspection, Survey



Property financing, investment,  
funding



Capacity building,  
education, training



Policies and Advocacy



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Western Cape Department of Human Settlement	Government body responsible for developing sustainable integrated human settlements in Western Cape	✓	✓	✓	✓	✓	✓	<ul style="list-style-type: none"> <li>Supports women and previously disadvantaged contractors with Human Settlement Development Grant (HSDG)</li> <li>Aims to assist women in building partnership with SAWIC</li> <li>Government body with a relatively big budget</li> </ul>	<a href="http://westerncape.gov.za">westerncape.gov.za</a>
GPF (Gauteng Partnership Fund)	Government funding body involved in property development and training of individuals to become property developers in Gauteng province	✓		✓	✓		✓	<ul style="list-style-type: none"> <li>Entrepreneur Empowerment Property Fund (EPPF) focuses on reskilling people including women to become property developers</li> <li>Owned by Gauteng Department of Human Settlements</li> </ul>	<a href="http://www.gpf.org.za">www.gpf.org.za</a>
National Department of Public Works and Infrastructure	Incubator Programme initiative in Johannesburg area, aiming to create an enabling environment for existing contracting enterprises to develop into sustainable contracting enterprises	✓		✓	✓	✓	✓	<ul style="list-style-type: none"> <li>Supports women and previously disadvantaged group contractors through mentorship, financing, access to information, etc.</li> </ul>	<a href="http://www.publicworks.gov.za">www.publicworks.gov.za</a>
Witwatersrand University	University in Gauteng offering degrees in real estate	✓			✓		✓	<ul style="list-style-type: none"> <li>Drives women economic empowerment by encouraging women to continue their studies</li> <li>Alumni (Black female) have graduated with PhD in Real Estate</li> <li>Associated with the Gauteng government</li> </ul>	<a href="http://www.wits.ac.za">www.wits.ac.za</a>
NPF (National Property Forum)	Collective forum in Gauteng & Eastern Cape strongly invested in free training in real estate, building relationships among property professionals and representation of members in all institutions in the real estate sector including government	✓			✓	✓	✓	<ul style="list-style-type: none"> <li>Provides free real estate training to previously disadvantaged individuals, including Black women</li> <li>Associated with several property agencies, consultancies and organisations</li> <li>Potential to influence employment of women and other groups in real estate sector</li> </ul>	<a href="http://www.npfsa.co.za">www.npfsa.co.za</a>

## Real Estate Sector

# Regional level stakeholders in Eastern Cape, Western Cape and Gauteng



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Policies and Advocacy



Women-centric  
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
YIPA (Youth in Property Association)	CSO operating in Gauteng & Western Cape, focused on transforming the property sector by increasing youth participation through education, employment and entrepreneurship initiatives	✓		✓	✓		✓	<ul style="list-style-type: none"> <li>Organising education, employment and entrepreneurship of youth (young women inclusive)</li> <li>3 out of 7 board members are female (42.9%) and 2 out of 8 project managers are female (25%)</li> <li>Partnered with SAPOA, Property Sector Charter Council, Western Cape Property Development Forum and SA Property Investor Network</li> <li>Over 700 beneficiaries and high capital to empower ZA youth</li> </ul>	<a href="http://www.yipa.co.za">www.yipa.co.za</a>
Jade Capital	Private investment holding company operating in Eastern Cape, focusing on investment in the property sector inclusive of direct property investment and investment in property services companies			✓	✓		✓	<ul style="list-style-type: none"> <li>100% Black female owned with female staff</li> <li>Jade Foundation initiative (their NGO) intends to uplift and empower women</li> <li>Ability to uplift communities and individuals through investment</li> </ul>	<a href="http://www.jadecapital.co.za">www.jadecapital.co.za</a>
VZ Valuations	Private valuation company operating in Gauteng, providing valuations for Gauteng's residential and commercial property market		✓		✓			<ul style="list-style-type: none"> <li>Over 18 years into property valuations, offering full and abridged property valuations</li> </ul>	<a href="http://vzvaluations.co.za">vzvaluations.co.za</a>
SANRG (South African National Realtors Group)	Private real estate agency operating in Eastern Cape and Gauteng provinces	✓						<ul style="list-style-type: none"> <li>Member of EAAB, IEASA, TPN, NHBRC, REBOSA and BetterBond</li> </ul>	<a href="http://www.sanrg.co.za">www.sanrg.co.za</a>
Realtors International	Coalition of well-established real estate agents operating in Western Cape, focused on real estate activities (buying, selling, renting residential and commercial property)	✓	✓					<ul style="list-style-type: none"> <li>9 out of 16 agents are female</li> <li>Team of property specialists pooling together resources to form a business that helps clients</li> <li>Uses modern technology in providing clients service and experience</li> </ul>	<a href="http://www.realtorsinternational.co.za">www.realtorsinternational.co.za</a>



Agency/Property Development activities



Valuation, Inspection, Survey



Property financing, investment, funding



Capacity building, education, training



Policies and Advocacy



Women-centric provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
KwaZulu Natal Department of Human Settlement	Government body in KZN delivering suitably located housing opportunities, collaborative partnership, legislative planning processes, and empowerment of women in construction	✓	✓	✓	✓	✓	✓	<ul style="list-style-type: none"> <li>Strategic training, mentorship and allocation of work for women in line with the Siyakha programme</li> <li>Focus on female employment in construction</li> <li>Government body with relatively big budget, thus influential in women empowerment in construction business</li> </ul>	<a href="http://www.kzndhs.gov.za">www.kzndhs.gov.za</a>
NHBRC KZN (National Home Builders Registration Council)	Government body in KZN protecting the interests of housing consumers and ensuring compliance to construction industry standards	✓	✓		✓	✓	✓	<ul style="list-style-type: none"> <li>Provided training workshop to youth and women in home building industry</li> <li>Connected to the KZN Office of the Premier, The Department of Economic Development, Tourism and Environmental Affairs and Mtubatuba Municipality</li> </ul>	<a href="http://www.nhbrc.org.za">www.nhbrc.org.za</a>
National Department of Public Works and Infrastructure - Contractor Incubator Programme (CIP)	Incubator Programme initiative in Durban area (KwaZulu-Natal), aiming to create an enabling environment for existing contracting enterprises to develop into sustainable contracting enterprises	✓		✓	✓	✓	✓	<ul style="list-style-type: none"> <li>Women contractors and previously disadvantaged group contractors supported via training, mentorship, finance, access to information, etc.</li> </ul>	<a href="http://www.publicworks.gov.za">www.publicworks.gov.za</a>
Ithala Development Finance Corporation (IDFC)	Corporation managing fully integrated business activities and providing a range of financial and property services throughout KwaZulu-Natal	✓	✓	✓	✓	✓	✓	<ul style="list-style-type: none"> <li>Several women empowerment initiatives, through funding and skill development in many sectors including property sectors</li> <li>At least 53% of staff component in the company is female (as of 2017)</li> <li>Approximately 29% in executive management positions are female, along with 42% in top management and 35% in middle management being female (as of 2017)</li> <li>Has instated Black Economic Empowerment Policy, also focusing on existing and new black women-owned enterprises</li> <li>Policy embraces the Employment Equity Act, which encourages the employment of Black people, women and disabled individuals</li> </ul>	<a href="http://www.ithala.co.za">www.ithala.co.za</a>