

BOTSWANA

PATHWAYS TO GENDER-INCLUSIVE ECONOMIC DEVELOPMENT IN SUB-SAHARAN AFRICA: A SECTORAL ANALYSIS

STAKEHOLDER MAPPING: REAL ESTATE SECTOR



STEERING COMMITTEE



SUB-SAHARAN AFRICAN COUNTRIES COVERED BY THE PATHWAYS STUDY

EAST AFRICA



WEST AFRICA



SOUTHERN AFRICA



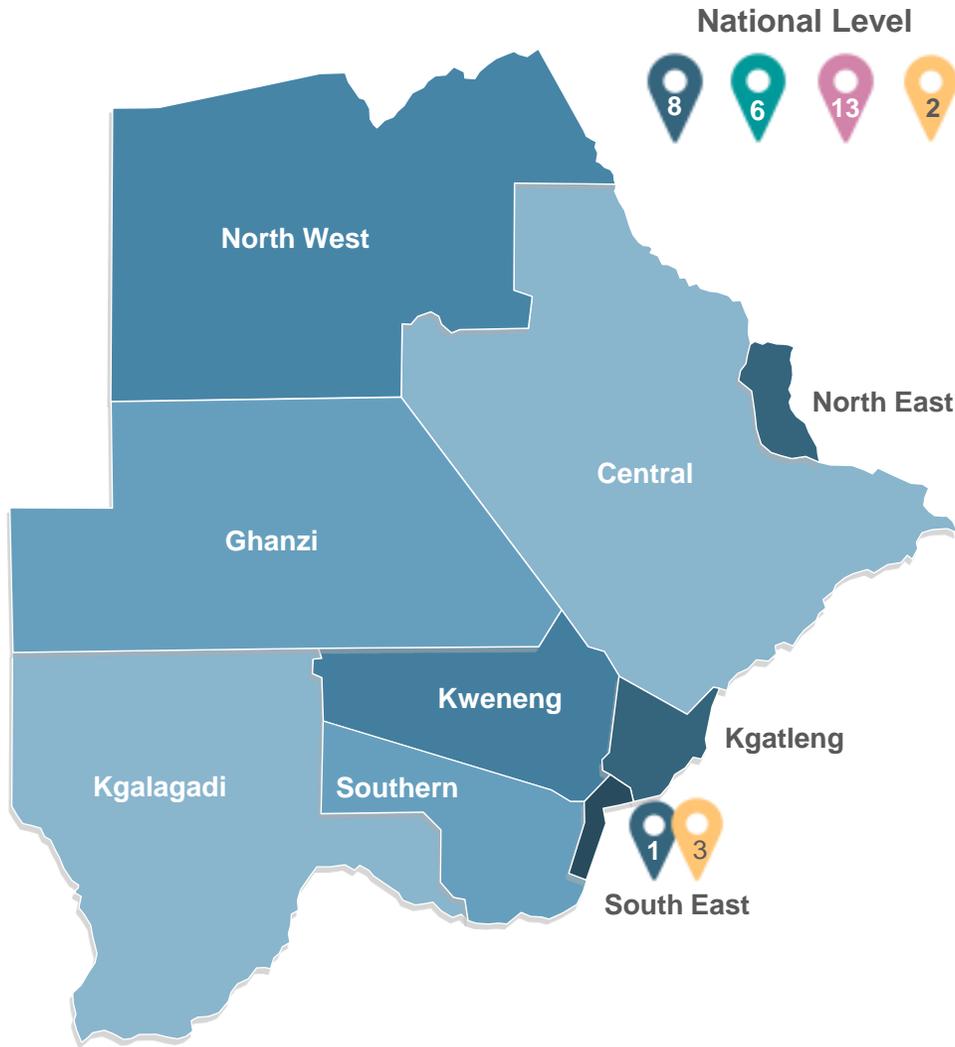
This report is a product of Euromonitor International with staff and external contributions. Euromonitor International neither guarantees the accuracy of the data and findings included in this report, nor the precision of interpretations and conclusions drawn from it by users. The terms and language utilised in this report as well as any geographic descriptions/boundaries shown on any map or content in this report do not imply any judgment, acceptance, or endorsement of the identity of any persons/groups or the legal status of any territories on the part of Euromonitor International.

This report does not necessarily reflect the views of the Mastercard Foundation, UN Women, International Development Research Centre, UN Economic Commission for Africa (UN ECA), Euromonitor International, U.S. Overseas Cooperative Development Council (OCDC), the United States Agency for International Development, or the United States Government.

Euromonitor International, Mastercard Foundation, UN Women, International Development Research Centre, UN Economic Commission for Africa (UN ECA), Euromonitor International, U.S. Overseas Cooperative Development Council (OCDC), the United States Agency for International Development (USAID), or the United States Government neither guarantee that this stakeholder mapping list is comprehensive nor that it fully captures the accurate and up-to-date information of the stakeholders listed at the time of publication.

The stakeholder listing simply reflects information that was gathered through secondary research and interviews for the Pathways study, and the inclusion of any stakeholders does not signify any opinion or endorsement by the organisations listed above. The information contained in this document is provided without any warranties or representations about accuracy or completeness. Any reliance on this material is made at users' own risk.

Botswana's real estate sector stakeholders are split government and private companies majorly present in South East Botswana specially Gaborone



Region	Stakeholder Type				TOTAL
	8	6	13	5	
	Private Company	Associations, Collective, Org	Govt agencies/ dept	NGO	
National*	8	6	13	2	29
North West	-	-	-	-	-
North East	-	-	-	-	-
Ghanzi	-	-	-	-	-
Central	-	-	-	-	-
Kgalagadi	-	-	-	-	-
Kweneng	-	-	-	-	-
Southern	-	-	-	-	-
South East	1	-	-	3	4
Kgatleng	-	-	-	-	-

* National stakeholder tally includes global stakeholders, who are assumed to operate at a national scale.



Real Estate Sector

National level stakeholders in Botswana's Real Estate sector

 Agency/Property Development activities
  Valuation, Inspection, Survey
  Property financing, investment, funding
  Capacity building, education, training
  Policies and Advocacy
  Women-centric provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
									
Ministry of Infrastructure and Housing Development	Government ministry responsible for building and construction regulation, maintenance and monitoring	✓		✓		✓	✓	<ul style="list-style-type: none"> The Women's Economic Empowerment Programme is an initiative to help groups of women obtain seed money to start their own income generating projects. This grant also accommodates groups that include both women and men Associated with the government and other ministries 	www.gov.bw/ministries/ministry-infrastructure-and-housing-development-mih
Architects Registration Council (ARC)	Industry association providing the registration of architects for regulation of the practice of architecture and related matters	✓	✓			✓	✓	<ul style="list-style-type: none"> Empowers women's organisations, NGOs, CBOs and groups by allocating funds to the Department of Gender Affairs annually Partnered with the state, architects and other building bodies 	www.arc.org.bw
RE/MAX	Global private real estate agency that also provides statutory real estate licensing training and works on uplifting communities in Botswana	✓	✓		✓		✓	<ul style="list-style-type: none"> 60% of their network are women As in 2020 women accounted roughly for 61% of their top 500 commission earners Charity for the poor and disadvantaged children Partnered with the state, BetterBond, Private Property 	
Department of Housing	Government body facilitating citizens to have access to housing or shelter by promoting home ownership through affordable housing schemes	✓	✓	✓		✓		<ul style="list-style-type: none"> Part of the government, partners with various construction companies to build housing 	
Women in Business Association	NGO inspiring wealth creation and promoting the participation of women in the economy through advocacy, training, mentoring and linkages				✓	✓	✓	<ul style="list-style-type: none"> Provides women training and mentorship, networking opportunities, women empowerment in trade and advocacy Has presence in all productive sectors of the economy 	www.wiba.co.bw
Pam Golding	Global private real estate company providing a wide range of property services like leasing, buying, renting, selling, advisory, etc. with commercial and other property	✓	✓		✓			<ul style="list-style-type: none"> Occasionally reports on successful women in their newsletter; no specific women-centric activities observed 	
First National Bank (FNB) - Property division	Private bank providing property and housing loans			✓			✓	<ul style="list-style-type: none"> Sponsors women's expos Partnered with the state and individuals Provides funding opportunities 	

CAVEAT: Stakeholder listing is based on secondary research and interviews, So, all stakeholders (especially those with highly localised and/or offline operations) may not have not been captured in the listing. All maps & tables present best-available information as at the time of research.



Real Estate Sector

National level stakeholders in Botswana's Real Estate sector

 Agency/Property Development activities
  Valuation, Inspection, Survey
  Property financing, investment, funding
  Capacity building, education, training
  Policies and Advocacy
  Women-centric provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
									
Standard Bank	Private company providing financial services, also within the construction sector			✓			✓	<ul style="list-style-type: none"> Has an annual Top Women Awards initiative (not specifically focused on real-estate, but on women leadership in general) 	
Citizen Entrepreneurial Development Agency	Government initiative aiming to develop entrepreneurship among the citizens of Botswana by empowering them financially			✓			✓	<ul style="list-style-type: none"> Preference given to women, youth and disabled members during loan application process. Limited land rights among women Partnered with the state and building companies 	www.ceda.co.bw
Ministry of Lands	Government ministry mainly involved in providing citizens access to land for various purposes, and involved in water and land management	✓	✓	✓		✓		<ul style="list-style-type: none"> Part of the government, and parastatals such as Botswana Power Corporation and water utilities 	
Department of Corporate Services	Government body coordinating a wide range of administrative resources and all support services to enable the Ministry to deliver on its mandate	✓	✓		✓	✓		<ul style="list-style-type: none"> Partnered with Ministry of Education and Skills Development, Ministry of Finance and Development Planning 	
Engineers Registration Board (ERB)	Trade association regulating activities and conduct, and promoting the interests of engineers in Botswana	✓				✓		<ul style="list-style-type: none"> Associated with the state, construction companies and architects 	
Quantity Surveyors Registration Council (QSRC)	Trade association providing for the registration of Quantity Surveyors (QS), for the regulation of the practice of quantity surveying and related matters		✓			✓		<ul style="list-style-type: none"> Associated with the State and building companies Encourages research and development of QS profession 	
Building Regulations Board (BRB)	Trade association developing the QS profession in Botswana to match international standards, regulating the profession and streamlining it with the laws and best practices worldwide		✓			✓		<ul style="list-style-type: none"> Associated with the state and building companies Protects the interests of members of the public in any dealings with Quantity Surveyors 	

CAVEAT: Stakeholder listing is based on secondary research and interviews, So, all stakeholders (especially those with highly localised and/or offline operations) may not have not been captured in the listing. All maps & tables present best-available information as at the time of research.



Real Estate Sector

National level stakeholders in Botswana's Real Estate sector



Agency/Property
Development activities



Valuation,
Inspection, Survey



Property financing, investment,
funding



Capacity building,
education, training



Policies and Advocacy



Women-centric
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Women's NGO Coalition (WNGOC)	<i>Women's collective NGO network concerned with the empowerment of women through coordination, collaboration, networking and capacity building of its members</i>				✓	✓	✓	<ul style="list-style-type: none"> Aimed at the advancement of women in the country, especially rural women, for the promotion of equality, development and peace Partnered with several NGOs 	
Department of Project and Infrastructure Planning	<i>Government body representing the pre-contract/planning stage in project management; guiding the delivery of pre-design services, design and documentation as well as procurement of contractors and consultants who deliver the projects</i>	✓	✓			✓		<ul style="list-style-type: none"> Associated with the state, architects and other building bodies 	
Department of Infrastructure Development	<i>Government body representing the post-contract or implementation stage in project management; mainly responsible for facilitating the actual construction, guided by the approved designs developed at the Department of Project and Infrastructure Planning</i>	✓	✓			✓		<ul style="list-style-type: none"> Associated with the state, architects and other building/construction related bodies 	
Department of Facilities Management	<i>Government body responsible for the general upkeep of government buildings and facilities</i>	✓	✓			✓		<ul style="list-style-type: none"> Associated with the state, architects and other building bodies 	
Department of Policy Research & Development, Monitoring and Evaluation	<i>Government body dealing with the development and review of policies and legislative framework that facilitates implementation of construction and maintenance of Government buildings in line with the industry standards</i>	✓	✓			✓		<ul style="list-style-type: none"> Reviews policies, so works with other state bodies and organisations involved in policy analysis 	
The Government Employees Motor Vehicle and Residential Property Advance Scheme (GEMVAS)	<i>Government body offering residential property advances (RPA) to permanent & pensionable and contract citizen public officers, members of the National Assembly and Dikgosi</i>			✓				<ul style="list-style-type: none"> Asks for land ownership rights before application, which may be a deterrent in success of the programme Associated with the government and landlords Quick turnaround time (3 days) for loans 	
AFRES (African Real Estate Society)	<i>Continent-wide organisation seeking to promote networking, research and education among property professionals across Africa</i>					✓		<ul style="list-style-type: none"> Affiliated with International Real Estate Society (IRES) and sister societies in North America (ARES), Asia (AsRES), Europe (ERES), the Pacific Rim (PRRES) and Latin America (LaRES) 	

CAVEAT: Stakeholder listing is based on secondary research and interviews, So, all stakeholders (especially those with highly localised and/or offline operations) may not have not been captured in the listing. All maps & tables present best-available information as at the time of research.

National level stakeholders in Botswana's Real Estate sector



Agency/Property Development activities



Valuation, Inspection, Survey



Property financing, investment, funding



Capacity building, education, training



Policies and Advocacy



Women-centric provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Ministry of Nationality immigration and gender affairs	Government ministry mandated to facilitate the mainstreaming of gender issues in the development process					✓	✓	<ul style="list-style-type: none"> Has active participation in women empowerment activities along with NGOs and CBOs in Botswana since the past decade for the socio-economic development of the nation Partnered with the state governments 	
National Development Bank	Government bank providing commercial property financing and loans at an interest			✓			✓	<ul style="list-style-type: none"> CSR activities towards marginalised groups including women Held the 7th Annual Women in Business and Leadership Conference at Avani hotel in Gaborone, supported this event over the past 5 years to ensure women economic empowerment in business and leadership Partnered with the state and local institutions 	
Botswana Building Society	Cooperative society providing attractive financial products and services that create value for stakeholders			✓			✓	<ul style="list-style-type: none"> Involved in the launch of Shegotja Molelo Society - a women's savings group Partnered with the state and building companies 	www.bbs.co.bw
Willy Kathurima Associates	Private company involved in providing property-related services such as valuation services, property management, etc.	✓	✓				✓	<ul style="list-style-type: none"> Opportunity for females to be employed as sales executives. Such females could then use the experience to start own real estate agencies Partnered with the state and commercial banks 	
Botswana Housing Corporation	Government body developing communities in Botswana through innovative and sustainable housing solutions	✓		✓		✓		<ul style="list-style-type: none"> Partnered with the state and construction companies Provides fully built and fitted houses to qualifying citizens 	www.bhc.bw
Real Estate Institute of Botswana	Private company involved in property and real estate marketing, sales and rentals, auctions, foreign purchasing and trading activities	✓	✓		✓			<ul style="list-style-type: none"> Partnered with several individuals 	
APG Property Group	Private real estate agency focussed on commercial, residential, developments and educational buildings	✓					✓	<ul style="list-style-type: none"> Provides opportunities for women as sales and marketing executives Partnered with various banking services 	
SAM Associates	Private company involved in marketing and sales services for houses, empty land and farms	✓	✓					<ul style="list-style-type: none"> Partnered with private individuals Provides job opportunities in sales and marketing 	www.samassociates.co.bw

CAVEAT: Stakeholder listing is based on secondary research and interviews, So, all stakeholders (especially those with highly localised and/or offline operations) may not have not been captured in the listing. All maps & tables present best-available information as at the time of research.



Real Estate Sector

Regional level stakeholders in Gaborone (South East region)



Agency/Property
Development activities



Valuation,
Inspection, Survey



Property financing, investment,
funding



Capacity building,
education, training



Policies and Advocacy



Women-centric
provision(s)/operation(s)

Stakeholder	Brief description	Core activities						Key relationships and strengths	Website
Thusang Basadi 'Help Women'	NGO aimed at poverty eradication of women in Botswana through the provision of finance for low-income active women who have less access to financial institutions			✓			✓	<ul style="list-style-type: none"> Involved in financial inclusion of women in the informal sector, women's economic empowerment, poverty alleviation through providing microfinance Associated with Ministry of Immigrations, Nationality and Gender Affairs 	
Botswana Women in Construction	NGO aiming for all-inclusive active participation of women in the construction industry and bringing in positive change for women in construction	✓			✓		✓	<ul style="list-style-type: none"> All efforts of training, development etc. directed towards empowering women in construction Associated with the government, private sector and individuals 	
Kagisano Society Women's Shelter Project	NGO aiming to end gender-based violence in Botswana through provision of temporary shelter, counselling, community education and outreach, and advocacy	✓			✓	✓	✓	<ul style="list-style-type: none"> Operates rights-based approach to fight against gender-based abuse of women and children Associated with the state, Childline, Botswana Council of NGOs 	www.kagisanowomensshelter.org.bw
Vantage Property	Private property investment consultancy firm specialising in research, investment strategy formulation and portfolio management. Their services include property market research, property investment analysis, contracted market research and consultancy			✓	✓	✓		<ul style="list-style-type: none"> No preferential treatment or specific women-centric activities provided Partnered with the government, private sector and individuals 	www.vantagepropertiesbw.com